GREATER EUREKA

BUSINESS

Annual Membership Directory of the Greater Eureka Chamber of Commerce 2021/2022







LEADING TODAY, LOOKING TO THE FUTURE









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LEVATE











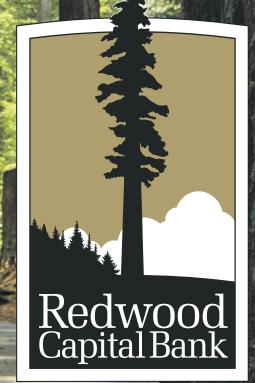




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Standing committees and special purpose committees are the heartbeat of the Eureka Chamber of Commerce. From legislative advocacy to special events, this is where Chamber members get involved to make a difference in the community and improve local business conditions.

BUSINESS & EDUCATION

Evaluates education and training issues of interest to business community. Interacts with university, community college, county and city schools as well as vocational training facilities.

BUSINESS & INDUSTRY

Reviews, evaluates and recommends action on issues and concerns of interest to Chamber members. Its members work with local governments and agencies to improve business conditions with local regulatory issues.

GOVERNMENT AFFAIRS

Develops and maintains
Chamber Legislative Agenda
which works to promote economic
development through legislative
advocacy. Reviews and evaluates
legislation which would impact
members of the business
community. Coordinates public/
member forums for candidates in
local elections.

ORGANIZATION

Provides direction and support to membership development and to Chamber operations. The Organization Committee oversees the Chamber Ambassadors and Chamber Mixers.









The Greater Eureka Chamber of Commerce is the voice of the North Coast business community. Its mission is to promote trade, commerce and support its members through an array of services and involvements. When you join the Eureka Chamber you become an important part of a regional effort which seeks to improve business conditions, lower the cost of doing business and advocate on behalf of members. As a Chamber member you add your voice and your knowledge to the only business based organization on the North Coast of California.

Our free digital marketing program, Elevate has been developed to assist with your business e-commerce and to boost your social media skills.

Get your business started on the right track – join now!

Consider these valuable benefits of Chamber Membership:

- SEO Enhancement
- · Social Media Promotion
- · Education Partnerships
- · Committee Opportunities
- Monthly Newsletter
- Business Advocacy at local, state and federal levels
- · Business Referrals
- · Business Directory Listing
- Internet Listing & Linking
- · Business After-hours Mixers
- Leadership Development Programs
- Discounted Use of Chamber Conference & Meeting Room
- Discounted Use of Flex Coworking Space, Training and Conference Rooms for Rent
- Bulk Mailing Privileges
- · State Chamber Affiliation
- · Business Counseling
- Individual Business
 Intervention
- · Certificates of Origin
- · Sponsorship Opportunities

Whether you operate an established business or are just starting out, the services provided through your Membership give you an absolutely unmatched return on your investment.

Chamber Membership is good





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PREMIER INVESTORS

We recognize and thank all our Premier Members for their commitment to our organization and their investment in the North Coast Business Community.

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In our 2020/2021 Membership magazine, I signed off calling on our community to unite in support of local business. I encouraged you to shop for local goods and services and to understand that behind every local business there are friends, families and neighbors who have dedicated themselves to their business, their employees and our community.

After hearing back from many business owners and managers this year, I am happy to learn that people are supporting local businesses like never before, and the business community is very appreciative.

Our city acknowledged that this is reflected in the sales tax numbers. This is welcome news and we hope that this has helped us all change some of our habits of shopping online with out of county businesses.

The way we find businesses and goods and services has been forever changed. We have the world at our fingertips with smart phones, computers and other personal devices. We are letting our fingers do the walking. That's why we have created ELEVATE, a digital marketing training program for local businesses. Even more exciting news is that there is no cost to enroll and have one-on-one personalized training for your business. We want to assist you in learning about all the tools available to capture a larger audience, which will in turn improve your bottom line. To learn more, visit https://eurekachamber.com/elevate

Many members of our community may not realize that we take our responsibility of being an advocate for local businesses and for the improvement of our business community very seriously. This year has been no exception, with our Board taking positions in the area

of Broadband, Nordic Aquafarms' Humboldt County project, the State's economic recovery and bringing stability back to our communities, and opposing legislation that would negatively impact small hotels and vendors, to name a few. It is also very important for us to advocate for smaller industries, even if we only have one member in their field.

The financial effects of Covid-19 affected us here at the Chamber as it did with you as a result of not being able to rent out our meeting rooms and flex work space. To avoid cutting back our services when they were needed most by our members, we will be eternally grateful to Bear River Band of the Rohnerville Rancheria and the Bear River Casino Resort for generously hosting the 2021 Bear River Casino Annual Charity Golf Tournament and gifting us the proceeds of \$25,502.00. We would also like to send a heartfelt thank you to all who participated to make the tournament an absolute success.

I would like to publicly acknowledge our Premier Members who have been especially supportive of our efforts this year. I invite you to also thank them for their increased financial support. All businesses felt financial insecurity the past few years and we at the Chamber are no exception. The financial backing from Premier Members enabled us to maintain our staffing level, which has in turn allowed us not only to keep our existing programs and office running, but has been a catalyst for us to increase our benefits and services.

Thank you to all of our valued members! We appreciate your being part of an organization that is bigger than ourselves, to be partners with like-minded people, working together to uplift one another and our community. Together we really are stronger!



DONNA WRIGHT
PRESIDENT-CEO
Greater Eureka
Chamber of Commerce



Chamber
Business Award
Event Goes Virtual

Local business leaders were honored by the Eureka Chamber of Commerce for meaningful contributions in 2020 to the best interests of the community and in furtherance of the mission of the Eureka Chamber. The awards were presented at a first-ever virtual gala event for the 130th Eureka Chamber Annual Dinner and Membership Meeting. Respecting the necessity to remain socially distanced, the event was streamed through the Eureka Chamber website to guests and Chamber members. Special event take-out dinners were provided by some of the Chamber's finest hospitality members.

The Customer Service Award was presented to the business that best exemplifies a demonstrated commitment to making its customers feel welcome. The award was given to Scrapper's Edge. Owned and operated by Sondra Kirtley, Scrapper's Edge

offers copy and printing services, office supplies, stationery and much more. Chamber members noted that Scrapper's Edge is outstanding in its customer service, meeting the needs of their customers with their friendly and knowledgeable staff.

The Eureka Small Business Award goes to a for-profit business with nine or fewer employees. The 2020 award was given to Just My Type Letterpress & Paperie. Just My Type has been creating beautiful printed pieces since 1999. Owner Lynn M. Jones has an undeniable love and knack for linoleum block carving and letterpress printing and strongly believes in empowering women, preserving nature, supporting small businesses and encouraging art.

The Eureka Large Business of the Year Award was awarded to Recology Humboldt, a 100%



Eureka Large Business of the Year Award - Recology Humboldt



USVetsDeliver - 2020 Positive Community Impact Award



Eureka Small Business Award - Just My Type Letterpress & Paperie



Customer Service Award - Scrapper's Edge

employee-owned waste and resource recovery company providing residential & commercial services. Under the leadership of General Manager Linda Wise, this business teams up with local municipalities and organizations to provide outreach, awareness, and education about the waste process, waste challenges, and proper recycling. This business was selected for the education they provide to the community, their reliability, and responsiveness to the changing demands of COVID-19.

The Extraordinary Business of the Year for 2020 was awarded to Six Rivers Brewery. Co-owners Meredith Maier and Talia Nachshon Clare not only manage the Six Rivers Brewery which produces small-batch craft beer, but they have a restaurant, and are very involved with the brewery's giving back to the community. Six Rivers Brewery was honored for being a great example of how to fight for your business during a pandemic - showing creativity and ingenuity while also keeping staff and customers safe.

USVetsDeliver was selected for the 2020 Positive Community Impact Award. USVetsDeliver built its delivery services with local veterans, providing affordable home grocery delivery, along with supporting local restaurants and markets by providing cash and carry deliveries. USVetsDeliver was

selected for finding a niche during trying times, putting veterans to work and being a great addition to our community.

The Community Impact Award for Non-Profit and Government was given to the Boys & Girls Club of the Redwoods. This organization offers youth development programs for children ages 6 to 18, and their sites offer a safe place for members to learn, play and develop citizenship and leadership skills. The Boys and Girls Club of the Redwoods was noted for serving our most vulnerable population, our youth, and for doing it well even through the toughest of times.

This year sees two recipients for the 2020 Leadership Impact Award, Gregg Foster, Executive Director of the Redwood Region Economic Development Commission, and Leila Roberts, Executive Director of the North Coast Small Business Development Center. Both serve as coordinators of the COVID Economic Resilience Committee (CERC) that has, and continues to support local businesses through the pandemic delivering critical information, resources and services. Both were honored as being leaders in the community, inspiring and encouraging others, and earning a high level of trust and credibility.



Extraordinary Business of the Year - Six Rivers Brewery





2020 Leadership Impact Award

Gregg Foster, Executive Director of the Redwood Region Economic Development Commission





Community Impact Award for Non-Profit and Government - Boys & Girls Club of the Redwoods



Skilled tradespeople are nearing retirement age in record numbers and there are not nearly enough young people coming into the trades to replace them.

This concern is championed by the Greater Eureka Chamber of Commerce Business and Education Committee. For several months now the committee has been reaching out to our local public and private sector to focus on the need to elevate careers in the trades. Committee member, Dr. Chris Hartley, Humboldt County Superintendent of Schools, introduced the Trades Academy, an Education at Work initiative

The Trades Academy's purpose is to enhance existing Career Technical Education (CTE) programs and support high school students with opportunities to explore career options in our local trades industries. The program works countywide with all the high schools to promote the trades profession and build bridges between CTE classes and employers.

Some of the program's opportunities for students:

- Hosting field trips to local businesses and worksites.
- Inviting business partners to be a classroom guest speaker.
- Helping high school seniors with job shadowing, securing internships, or employment.
- Taking the mobile lab to a small high school to give students CTE access to shop classes their school may not be able to provide.
- Connecting local trades businesses to the CTE classes across the high schools.
- Providing students with information for higher education related to the Trades.
- Career counseling with students to explore their options.

Building relationships between CTE classes and business partners can have huge dividends. Last summer – even in the pandemic – employers reached out to Jack to recruit seniors to hire. Those relationships also manifest in work-based learning (internships), a vital link between CTE pathway learning and real world application. A transformational benefit to the student, school, and business partner.

Today's challenge is to rebrand careers in the trades to attract more students into the CTE classes. The trades and education

community can work together to:

Provide a CTE student an opportunity through job shadowing and internships to investigate a career through real world application. Students become more engaged with learning and experience soft (or success) skills to a higher degree. The confidence that is gained allows student to "see" their

Encourage educators to develop relationships with business partners to better understand the industry, the use of equipment, and job-ready skills and practices, as well the success skills. The result is stronger pathways, higher student engagement and more graduates having CTE skills.

Welcome businesses to develop relationships with CTE pathways. These business partners have a voice on what they are looking for when it comes to employees. A mentor from a business can have positive impact in the students' life and can create a career pipeline.

As a chamber member, your business can get involved. Start by contacting Jack Sheppard, Trades Academy Regional Liaison, at jsheppard@hcoe.org and visiting hcoe.org/trades-academy/ or contact Donna Wright CEO at Donnawright@eurekachamber.com or call 442 3738.

By Jack Sheppard, Regional Trades Education Liason, HCOE







Redwood Memorial Hospital | St. Joseph Hospital

As proud Chamber members, we support local family businesses, because we are also a family!

The hospital's founding Sisters had first come to Eureka to start a school in 1912. But after the flu pandemic of 1918, they saw the true need was to serve the community with quality health care.

Today, over 100 years later, meeting the health care needs of the community, especially the poor and vulnerable, continues to be at the center of our Mission. Providence St. Joseph Hospital and Providence Redwood Memorial Hospital are excited to invite the community to join us as we continue to celebrate our Centennial anniversary and lay the foundation for our VISION 2025: Taking Extraordinary Rural Health Care into the Next Century.

Our visionary pillars are focused on:

- Creating Better Health Outcomes in Humboldt County
- Enhancing North Coast Regional Specialty Care (Cancer, Orthopedics, Neurosurgery/ Spine, Heart, Surgical Services, Women's Health, Rehabilitation)
- Expanding Medical Career Education
- Enhancing Patient and Caregiver Experience
- Promoting Health Care Peace of Mind

The success of the local medical community in keeping Humboldt healthy is directly related to the support we receive from local businesses and families like yours. Do not delay care. #HumboldtFamily #StayStrongandSafe #SupportLocal



With Elevate, we'll help you launch your brand into a much wider audience so you can do what you do best, serve your community and make money!



Boost Your Digital Marketing Skills

We are so excited to announce the launch of Elevate, a grant-funded workshop series to boost your digital marketing goals into successful sales and customer engagement!

Set marketing goals that go straight to your target demographic; explore how social media can launch awareness of your brand; and elevate your sales with an e-commerce store tailored just for you! Elevate will teach you how to plan creative content to attract new customers

and keep existing clients engaged. You'll learn to understand the best online platforms for your target audience, and how to use the tools to analyze where your customers are spending their time and money.

We've done the research so you don't have to!

Reach out today for your appointment to meet with an Elevate instructor at 707-442-3738 or heather@eurekachamber.com.
Visit our website at www.eurekachamber.com.

REDWOOD SKY WALK SPONSORSHIP/RECOGNITION PROGRAM - AT SEQUOIA PARK 200

Dedicated to providing community members and businesses the opportunity to actively support the ongoing maintenance of this unique asset through the *Redwood Sky Walk Perpetual Fund* while providing an avenue for business advertising, special tributes and honorariums.



"Coast Central Credit Union was honored to be the first of hopefully many sponsors of the Redwood Sky Walk. It's truly an exceptional experience that provides visitors of all ages perspective on the resiliency of our beautiful Redwoods and the relationship between people and wildlife. We encourage everyone in the community to visit if you haven't, and to join us in giving to one of our area's newest treasures."

-Colleen Toste, CCCU









Greater Eureka Chamber of Commerce Members, I wanted to thank you for allowing me to serve as your 2021 chair this year. I first would like to recognize the hard work that the Chamber Team has completed over the past 18 months in addressing the ever changing business world due to COVID-19. You just never realize how hard an organization works until you're directly involved with it.

Donna Wright, our President / CEO, has proven to be a champion with keeping our Chamber on task even through the difficult and uncertain times of Covid-19. She has magnificently maneuvered assistance to our business community through her advocacy for our members and providing us with information to help business owners make sound decisions. My three goals for 2021 were to increase membership by 10%, keep our members informed of up to date COVID-19 information, and help beautify Eureka.

Donna was instrumental in helping me accomplish these goals by retaining our membership and increasing our member revenues by promoting them through our social media and digital marketing efforts. She also kept our membership well-informed on Covid-19 with our monthly newsletters, and lastly, Donna introduced me to Project Eureka which is directed by Alanna Powell and Jenna Catsos. This allowed me to put forth efforts in assisting to place vinyl advertisements on

vacant building windows while cross-marketing the positive things in Eureka. This project is expected to be in place by November of 2021.

All of Donna's efforts cannot be done without her excellent staff: Susan Gillespie, Operations Manager, who does all the detail work and is the "glue" of the Chamber; Heather Bitner, the E-Commerce Project Manager, Alex Woodard, E-Commerce Project Coordinator and Melanie Gleason, the Business HQ Coordinator.

I'm honored to have worked with such an effective Board of Directors this past year. Our Board consists of a diverse group of business owners that bring a lot of experience and vision to the Chamber. I feel that the 'heart' of any organization is the working committees that perform what they set out to do. Our approach was to make sure that we were 'active' in accomplishing goals for each committee during the calendar year.

Business and Education Committee – Chaired by Kathy Wells and Kristin Blair

This committee is always so creative (and productive) with multiple projects on their plate. The organization and leadership skills of Kathy Wells is hard to beat. The 'Marketing the Trades' subcomittee, is working to improve awareness of our 'trade' occupations such as electricians. The committee found it very important to remind those

attending our local schools at a young age that there is a need for a 'trade workforce', and to increase the needed awareness.

Business and Industry Committee -Chaired by Matthew Marshall

Matthew has been leading the committee through some exciting times this year. With the Nordic Aqua Farms project submitting its applications to the County and the State, the Chamber Board has shown great support of this project. Exciting news for our County with Humboldt State University getting closer to becoming recognized as a CSU Polytechnic University. Lastly is the hopeful off-shore wind project that has been discussed for over 2 years. Matthew has kept the Board well-informed as to how things are progressing with all three of these important possibilities and what we should be expecting in the future.

Government Affairs - Chaired by Richard

Richard and his committee has been busy this year! Early in the year Richard wrote CalRecycle to address the issue of unavailability of CRV in Humboldt County. Kate Whithaus, (Committee and Board member) wrote a letter on the behalf of the Chamber and Donna Wright in continued support of Measure Z for EPD's Community Safety Engagement Team/Mobile Intervention Service Team and Eureka's UPLIFT. In August, we addressed regulations



SCOTT PESCH 2021 BOARD CHAIR Greater Eureka Chamber of Commerce

by the California Air Resources that would negatively impact family owned commercial fishing, tourism and other small vessel related businesses within the Port of Humboldt Bay as well as other harbors and ports throughout the

Operations Committee - Chaired by Linda

It's been a difficult year for our Operations Committee because COVID-19 has affected a lot of our fundraising and membership events. Linda has been creative in keeping our momentum going with Zoom Chamber Mixers as well as the outdoor in-person parking lot mixer! What a beautiful day we had with well over 150 people in attendance.

Again, I would like to thank our Board of Directors for all their 'volunteer' time that makes the Greater Eureka Chamber of Commerce so successful A special thank you to the **Executive Committee consisting** of Dane Valadao as Treasurer and Linda Wise as our Vice-Chair who will transitioning into the chair leadership role in 2022. Thank you everyone and have a continued safe and prosperous



Eureka Chamber President CEO Donna Wright

It is hard to believe that I am beginning my 5th year as the CEO of the Greater Eureka Chamber of Commerce. The last 2 have been

as challenging for me as it has for many of you. One thing I can say is that I love the community I call my home even more. With over 30 years of experience in Commercial and residential finance, and being a business owner myself positioned me for



Philip & Donna Wright

CHRISTINE ELIZABETH PHOTOGRAPHY

this period of time in my career. Understanding how it feels to bear the responsibility of keeping doors open, and having a job for your employees has been top of mind for me, and my hope is that we at the Chamber have exceeded your expectation in the support we have given.

Personally, Philip & I have missed family in Australia and Canada due to border closures. Especially as we became first time grandparents. It has been wonderful to have been able to spend extended time with our grandson just recently, and I look forward to heading back to Oz to hug my family there.

As our team has grown, I look forward to offering even more services to our members, and seeing you all in person!

Eureka Chamber **Operations Manager** Susan Gillespie

I joined the Eureka Chamber in October of 1998 and while many things have changed in the passing of more than two decades, my satisfaction and appreciation of working with our outstanding business community has never diminished. For 130 years this chamber has been the leading voice for the Greater Eureka area business community and I am honored to have the opportunity to play this very small part.

Initially working for the

Chamber as an office assistant at the Broadway Chamber office, I had the opportunity to meet the myriad of visitors to the area and provide useful information on the things to see and do in Eureka. In my current role at the chamber as the Operations Manager, my focus is on office administrative duties, administration of HR policies, accounts payable and receivables and monthly billing, acting as Board Secretary, facilitating activities that are aligned with the mission and goals of the Eureka Chamber and providing excellent service and support to you, our members. I'm here to help in any way that I can, so please call, email or stop by!

Eureka Chamber **Business HO** Coordinator Melanie Gleason

As the Chamber's Business HQ Coordinator, I manage the Flex Workspace at our Business HQ, run the social media posts, and coordinate the Energy Upgrade program and soon to be Flex Alerts program in conjunction with the State. I love that my position allows me to be a part of the positive impact that the Chamber has on the business community, and that I can provide resources to local businesses to help them thrive. My position in partnership with Energy Upgrade CA allows me to spread awareness

on how big of an impact reducing energy usage can have on the environment; which I think is fabulous. I recently graduated with my Bachelor's Degree in Marketing from Simpson University, and in my free time I enjoy traveling, making music, design, reading, meditating, and spending fun quality time with the people I love. My life motto is: Too blessed to be Stressed!

Digital Marketing Coordinator Jennifer Tully

Hello! I'm Jenny, Digital Marketing Program Coordinator for the Eureka Chamber of Commerce. I joined the team here at the Chamber in November 2021 to facilitate the Elevate program with Heather. I recently came from the Blood Bank, where I was a Donor Recruiter. Although I loved my time working at the Blood Bank, I took the Elevate Workshop from Heather, and I loved it so much I wanted to be a part of it. I come to the Chamber with over 28 years of marketing experience from working for large corporations in the Bay Area, to being a self-employed entrepreneur here in Humboldt.

I'm my off time, I am a mother of two amazing kids and a chocolate Labrador named CoCo. I enjoy taking my kids and dogs hiking, going to the dog park in McKinleyville or to one of our amazing beaches.

E-Commerce **Project Manager Heather Bitner**

After 12 years in local government administration, I'm happy to join the Chamber as the E-Commerce Project Manager. I've raised my children in Humboldt and am proud to call Eureka home. My husband and I spend our weekends walking the rails in our gorgeous redwoods, tayaking the lagoons and enjoying our beaches. I'm a proud member of Soroptimist International of Humboldt Bay and have seen firsthand the generosity of our community's businesses. Giving back to that generous community is the best way to thank you all for helping make our home such a terrific place to live.

The Greater Eureka Chamber has secured another fantastic opportunity for its small business community with the Elevate digital marketing program. I'm so excited to bring my passion for sharing with others to this program by creating a step-bystep guide to getting your small business, or non-profit online in the most streamlined, economical fashion. Making the transition from traditional sales to an online platform can be daunting, but together we can find the tools that are best for your needs.



Susan Gillespie



Melanie Gleason at graduation with family







Heather & Bill Bitner



2021 Board of Directors

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Kathy Wells

EXPRESS EMPLOYMENT PROFESSIONALS

Kate Witthaus NORTHERN CALIFORNIA COMMUNITY BLOOD BANK

Donna Wright

Susan Gillespie OPERATIONS MANAGER

Heather Bitner

Melanie Gleason

MISSION STATEMENT

To advance the economic vitality of our community by serving as a catalyst for business growth, a convener of leaders, a champion for development, and an advocate for a thriving place to work and live.

Chamber Partners with Energy **Upgrade California**

The Eureka Chamber is partnering with Energy Upgrade California to assist our businesses and the community on ways to save energy. And our Business HQ Flex Workspace can keep your business costs down and get that new enterprise up and running. These are two great ways to keep your business overhead expenses down!

Learn more: www.eurekchamber. com/energy-upgrade-california

If your business or organization would like to partner with Energy Upgrade California for free access to content and helpful information you can share for saving energy, please sign up at: www. energyupgradecacommunity.org

For more information on our Flex Workspace please visit our webpage: www.eurekachamber. com/business-headquarters



Message from your 022 Board Chair

Over the past 3 years, being a member of a dynamic board of the Eureka Chamber of Commerce has been amazing, rewarding and eye opening. I truly believe that the passion brought by our President/ CEO, Donna Wright, Operations Manager Susan Gillespie, her staff and each and every board member has allowed the Chamber to do the normal business and assist us all through some of the darkest of modern times. Existing and new partnerships with other organizations were instrumental in bringing resources and information to the members. I see us continuing along this path because it works. We are not out of the woods yet and when we are, I am sure it'll take time to get ourselves grounded.

In 2021, the Chamber changed the mission statement to read as follows: "To advance economic vitality of our community by serving as a catalyst for business

growth, a convener of leaders and influencers, a champion for development and an advocate for a thriving place to work and live." For my year as Chair, I plan on using the new statement to guide the goals for the coming year. Communication of Chamber progress will be key. Each Chamber service committee will produce at least one written short article that will detail the important work accomplished. The Organization Committee will help with being a "Catalyst for business growth" through increased promotion, participation and enrollment of programs such as Elevate and Membership Plus. Chamber programs are designed to help grow new and existing business. Government Affairs will assist with the Chamber being "Convener of Leaders and Influencers" They will focus on incoming industry, public initiatives or other activities implemented or proposed that

may affect Eureka businesses. Too often, we do not know many of these things until they are here because we are too busy in our daily lives. That committee will also poll the membership on their views so that local leaders hear the voice of our enterprises. Achieving the mission of being a "Champion for Development and Advocacy for a Thriving Place to Work and Live" can come from our Business and Industry and Business and Education Committees. Getting a pulse on what industries are coming to our community and how they will affect commerce, labor and housing market is something we plan on reporting to you.

Lastly, because of our tenuous times, we may need to look toward alternatives we will need to support Chamber operations. Like last year, it may not be safe to gather for an annual dinner. The Chamber depends



LINDA WISE 2022 BOARD CHAIR Greater Eureka Chamber of Commerce

on that event for a significant portion of revenue. The annual Chamber report will happen on schedule in January. Just in case, the Organization Committee, is working on another way to provide a fun networking opportunity. This year, having a large participation will be imperative.

As a team, citizens, business and alike, we will get through COVID. I wish for health, happiness and friendship for you all. Thank you.



We at

Coastal Business Systems

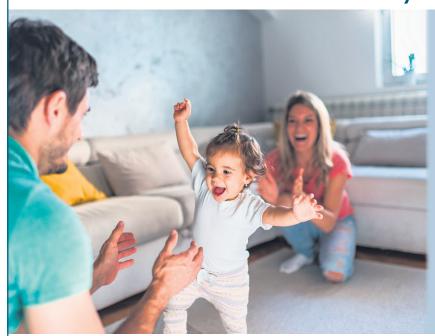
are proud to have served the North Coast for over 40 years.

> Our strength is our people and their commitment to providing the best customer experience possible.



COAST CENTRAL CREDIT UNION

Do More With Your Money and Support Local!



At Coast Central you get:

- A YOU-first approach our earnings belong to you: better rates and lower fees
- Exceptional commitment to community -\$425,000 donated annually through grants, sponsorships, and college scholarships
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- Access to over 30,000 fee-free ATMs nationwide
- Full array of personal and business products and services
- Ownership in a not-for-profit

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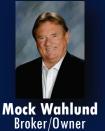




You Can Join in Minutes! coastccu.org/join







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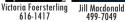
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Humboldt State University is well on its way to becoming California's third polytechnic university, a historic and monumental change for HSU as well as the entire North Coast.

HSU recently submitted the campus plan to the CSU Board of Trustees and Chancellor's Office. They will review the prospectus and consider a new campus name, which could be approved as soon as January

Thanks to Governor Newsom and the State Legislature, the vision for becoming a

polytechnic is supported with a historic \$458 million investment in HSU and the North Coast, which includes on-campus resources along with investments in community infrastructure.

Included is \$433 million in one-time investment for new academic facilities, building renovations, upgrades to lab spaces, additional student housing, technology and broadband expansion, and investments in renewable energy research capacity. There is also \$25 million in ongoing

"This historic investment will be transformational for our institution, and it will revitalize this region for decades into the future," says HSU President

Tom Jackson, Jr.

funds for new academic and student support programs.

HSU is planning to add unique degree programs aligned with California's goals regarding climate resilience, wildfire mitigation, engineering, cybersecurity and technology, and health services. Degree programs intended to begin by 2023 include Applied Fire Science & Management, Cannabis Studies, Data Science, Energy Systems Engineering, Engineering & Community Practice, Geospatial Information Science & Technology, Marine Biology, Mechanical Engineering, and Software Engineering.

"This historic investment will be transformational for our institution, and it will revitalize this region for decades into the future," says HSU President Tom Jackson, Jr.

"HSU will do everything we can to be deliberate, respectful, responsible, and forthright as we accept the investment by the people of California in this incredible university and this amazing region. This is our moment. This is our time as a campus and community to become the place we have always envisioned."

The new funding could lead to doubling of enrollment over the next seven years, with new faculty and staff along with the increase in students. New construction will add hundreds of jobs, current industries will have a broader talent pool along with graduates from new fields, while new businesses will likely want to take advantage of being located near a polytechnic. HSU's outstanding relationship with the College of the Redwoods will further provide opportunities for student success while energizing economic development.

The detailed plan for becoming a polytechnic resulted from an extensive self-study. The idea is to leverage HSU's strengths to offer more high-demand programs and to meet critical workforce needs on the North Coast and statewide.

Emerging from the planning process was a concept for a 21st century polytechnic that builds on Humboldt State's strong foundation in the liberal arts and long-standing commitment to sustainability and social justice.

Connie Stewart, Executive Director of Initiatives, Humboldt State University

Meeting the Need: Broadband Access for Humboldt County



If COVID-19 has taught us anything, it's that Humboldt County needs more broadband and thankfully the policies, plans and actual projects are in the works right now to meet that need. Governor Newsom and the State Legislature are planning to completely change broadband infrastructure in California and have amassed \$7.5 billion in federal and state funds to close the digital divide once and for all. Some of this funding will allow local cities, counties and tribal communities to decide where to build out broadband to reach communities with low bandwidth. In fact, those communities with only satellite options or very low speeds may be eligible for 100% funding; while communities with low speeds may get upgrades from a combination of grant and long-term loan funds.

The funding will also allow the State's Department of Technology to create and manage an open access broadband network throughout the entire state that will decrease the cost for big and small companies to reach communities.

One way to visualize this is the state is finally creating a broadband highway system for anyone's use and it will be up to communities to create the on and off ramps and routes to reach everyone locally for service.

We are incredibly fortunate to have both Assemblymember Wood and Senator McGuire who have been and continue to be tireless advocates for bringing broadband to our region. Both currently serve on the committee that will determine the state open access broadband network. Locally around Humboldt Bay, you may have noticed workers on the side of the road along both Hwy 255 and Old Arcata Road. They are building the infrastructure for the first subsea cables, and they are coming soon! All the permits have been obtained for the landing of the subsea cable from Asia and its connection to Arcata.

We look forward to continuing to work with our partners, including the Greater Eureka Chamber of Commerce, on the next big build section of the broadband plan across Hwy 299.

Connie Stewart, Executive Director of Initiatives. Humboldt State University





"Airport hits all-time high for passengers." The newspaper headline says it all! It's been a very active year for the California Redwood Coast-Humboldt County Airport (ACV) and Fly Humboldt. We've come from the lowest of lows in service due to the COVID -19 pandemic to trying to accommodate a record number of passengers in just over a year. And guess what? More is coming.

At the end of February 2020, we were feeling very bullish about air service. Our numbers were

increasing, United's flights to San Francisco, Los Angeles and Denver were performing well. By the end of the month, we'd had nearly 7,000 passenger enplanements, a big increase from the year before. We just knew that 2020 was going to be a great year.

But then... COVID.

By April, the airline industry had tanked. Passenger traffic was down over 90%. At ACV, we had 297 enplanements, a 96% drop from 60 days before. Los Angeles and Denver services were suspended. No one knew what the future held for the industry, airports, or, honestly, society at large.

But we didn't give up. Our Director of Aviation, Cody Roggatz and Fly Humboldt believed that we would have better days, if we kept up our work to recruit and retain our airline partners.

And then... wow. United Airlines restarted the suspended Denver service and increased their Los Angeles and San Francisco flights. American Airlines committed to a flight to Phoenix. Finally, start-up airline Avelo chose us as one of its inaugural destinations.

Our success in attracting air service is just the start. By August 2021, we broke the record for monthly enplanements with more than 12,000 passengers. The challenge now, for the airport, Fly Humboldt, and the community at large is to support this new service and take advantage of the opportunities it creates. We need to work together to improve the customer experience, from beautifying our airport, to adding passenger services in the terminal, to providing

ground transportation. We need to maximize the opportunity for business development at and around the airport. Opportunity exists to develop visitor services and travel packages for tourists. By advocating through the Chamber committees and partners, we can improve processes at the County that will allow us to be more entrepreneurial about aviation development and create a system that allows us to react more quickly to opportunities and align our processes with those of the industry.

I'm really looking forward to working to meet those challenges. Here's to another great year!

Gregg Foster, Executive Director, Redwood Region Economic Development Commission







Site Revival

After operating for decades, in 2010 Samoa pulp mill owner Freshwater Tissue Company permanently shut the doors. FTC then conducted selective demolition and abandoned the property, leaving structural and industrial waste behind.

the Harbor District hosted a community visioning session. Potential uses for the property included a research center, manufacturing, and aquaculture. More work was needed before possibilities could be realized, but the EPA's effort meant the process had begun.



To avert potential environmental disaster, in 2013, the Humboldt Bay Harbor District gained control of the mill and worked with the EPA and U.S. Coast Guard to complete a \$15 million removal of millions of gallons of hazardous chemicals.

The initial clean up removed a significant barrier to development, and in 2014

A Thriving New Industry

In 2018, Nordic Aquafarms, with Recirculating Aquaculture Systems (RAS) facilities in Europe and one in progress in Belfast, Maine, searched the west coast for a location for its fifth land-based RAS aquafarm. Nordic found the blighted pulp mill site—it had challenges but offered promise that couldn't be ignored.

The central location will allow Nordic to deliver fresh fish via truck to West coast markets. The coastal dependent zoned site has access to clean, cold fresh and sea water and an existing outflow pipe to discharge Nordic's treated effluent $1\frac{1}{2}$ miles out into the Pacific Ocean.

With the support of the chamber, and other advocacy groups, we could see the need for sustainable food sources here in Humboldt.

In 2019, Nordic initiated permitting activities in Humboldt. As part of the project, Nordic will clean and clear the site and generate hundreds of local jobs in construction and permanent employment. The development also offers ancillary business opportunities, increased domestic food production and substantial economic impact.

In response to community input, in 2020 Nordic volunteered to prepare full Environmental Impact Report as part of the permitting / CEQA process. The company hopes to secure permits in 2022.

Facts about Nordic

- Nordic plans to fund site cleanup and invest more than \$500 million in the project.
- Nordic plans to produce approx.

- 25-27,000 metric tons of fish annually-approximately 15% of the total west coast demand in
- Currently about 50% of salmon consumed in California is imported Atlantic Salmon-Nordic aims to replace that with a local, sustainably produced fresh product.
- Nordic recognizes that the project is on historic Wiyot land and looks forward to supporting and collaborating with local tribes.
- · Nordic's facility will NOT discharge anything into the bay.
- · High level of treatment and removal of nutrients ensures less than significant impacts to the surrounding waters or marine life.
- · Nordic's freshwater demand is less than 4% of previous demand and can be supplied by the Humboldt Bay Municipal Water District without negative impacts.
- The facility will be built to withstand impacts from earthquakes and tsunamis.
- Multiple physical barriers prevent fish escape.

For more information, visit https://nafnewsdesk.com/ humboldt-faq/

Lynette Mullen, Nordic Aguafarms Humboldt County Community Liaison









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With the repeated modifications to "business as usual" at the Chamber, we have been able to successfully adapt operations and formulate new tactics that have benefitted the business community and supported local economic stability throughout 2021. The Eureka Chamber of Commerce has shown tremendous commitment to supporting local business during the various

pandemic shutdowns and restrictions businesses have had to endure.

We continued to create and produce videos and other online resources in response to Covid-19. These efforts streamlined the state, county, and federal information in order to educate the greater Eureka business community of proper Covid-19 safety guidelines, reopening

requirements, and financial assistance opportunities such as what became available, when and how to apply.

The popular Annual Membership Meeting was transformed into a virtual 'LIVE' event in 2021. Videos recognized and highlighted local businesses and business leaders that went above and beyond in 2020. To support local hospitality members we partnered with several local restaurants, so attendees could purchase specialized menu selections and enjoy a delightful meal while attending the online event.

The Chamber launched its first-ever art auction, 'Art Biz' a collaborative effort of the Eureka Chamber and members of our talented arts community. We created video and photo promotions for local artists participating in Art Biz to highlight and market their artwork. Utilizing a local auction platform we were able to coordinate the successful bids and purchases of the incredible work of our local artists.

Our first ever State of the Economy Webinar brought together noteworthy leaders from the state, county, and city to provide valuable information



to local business representatives regarding the well-being of our local economy. This online event was developed for the local business community's benefit, specifically to assist business leaders as they moved forward in 2021

2021 saw the launch of 'Let's Talk HumCo-Biz.' This Chamber vodcast features local business people, representatives from non-profit organizations and community leaders exchanging casual dialogue with Chamber staff on relevant topics that affect business. The highly popular vodcasts are an enjoyable resource of local, behind the scenes insight and expertise.

The Chamber continued to host online Chamber Mixers, highlighting a member business host and relevant guest speakers that provide attendees valuable and timely insight/information; speakers included Roberta Luskin-Hawk, Chief Executive of Providence St. Joseph Health Humboldt; the Humboldt County Superintendent of Schools, Chris Hartley; the Humboldt County

Registrar of Voters Elections Manager, Kelly Sanders; the Executive Director of Initiatives at Humboldt State University, Connie Stewart.

Now that Chamber staff is able to be back at the office we have developed ELEVATE!, which will launch in October of 2021. We will offer additional webinars to provide as resources for local businesses, these will include workshops in social media, ecommerce, setting up a website and/or online store, and any other relevant skill that may become in-demand or beneficial to local businesses.

The Chamber continues to support and promote the business community with various PSA's with local media partners, to provide powerful online social media campaigns to highlight local business, and to partner with area business to promote relevant training/learning opportunities to equip businesses with the basics. We keep our members at the forefront of what we do, and we work hard for your business, now and into the future. Watch



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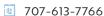


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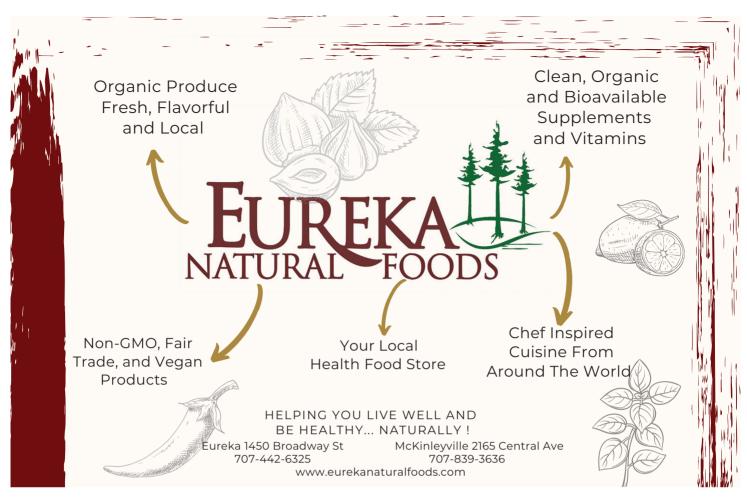


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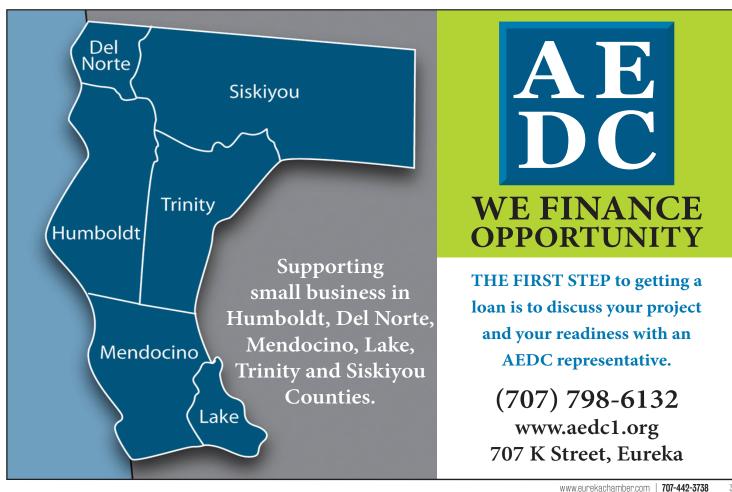
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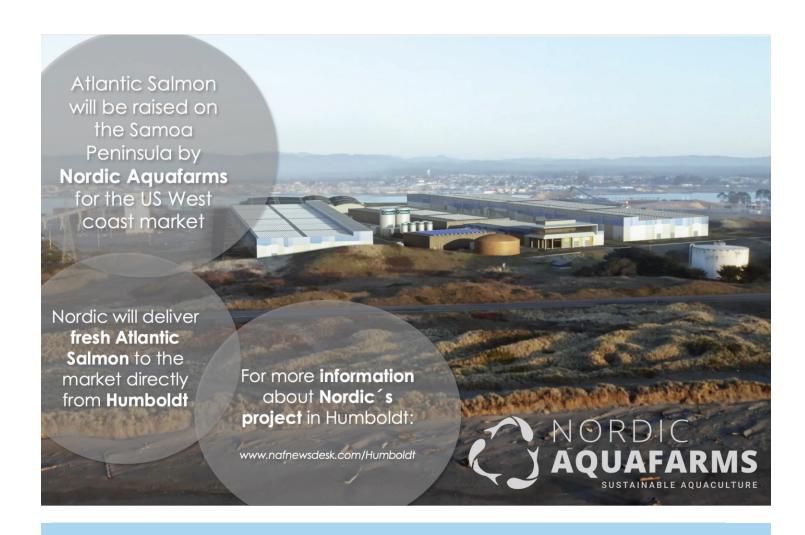
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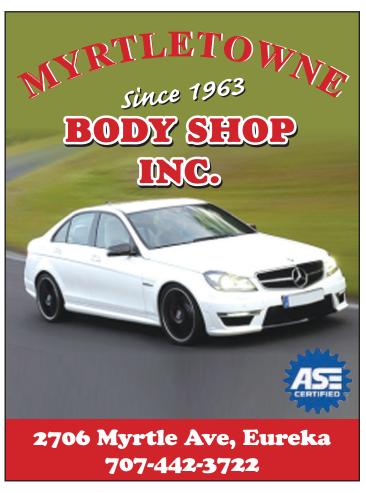


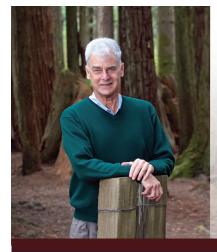
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Gary Ogle is a 5th generation Californian, Regional Sales Coordinator for Aflac Northstate (Eureka, Chico and Redding) & the owner of Gary Ogle Insurance Services. Five + years ago he made the change to work with Aflac Supplemental insurance. He advanced to the district sales manager role in 2017 and again to the Regional Sales Coordinator role in April of 2020, overseeing the majority of the Northstate of California. Gary built a team over the past 4 years here in Eureka that is focused on building relationships with clients, opening new businesses to Aflac, and creating a business opportunity for 7 team member who now call Aflac a career and support their families, grow renewals and participate in the greater community. The team and Gary have supported the Humboldt Botanical Garden, Eureka Symphony, Sponsored Crabs baseball, attended logging conferences, Eureka Safe and Sober, coached wrestling up and down the north state, Ferndale Repertory Theater, and the Breast & GYN Heath Project. Being part of the greater community is crucial to living here. Everyone on the team does something to support local. "Aflac has been incredibly generous to me, my team and my family! So has greater Eureka and the county as a whole." I was welcomed and befriended by so many people here in such a short amount of time, so it is fun to participate and show up as part of the community. I can't believe that I would have been so welcomed if I had chosen a community elsewhere." For fun Gary enjoys cooking, having people over for dinner and adult beverages with his partner Jeff Richardson at their home in Fortuna, gardening and exploring new places on holiday. Together, in a cute little house with 2 cats, 2 dogs Humboldt is home. I am so pleased to be the leader of the team for Aflac here on the North Coast. We may be a Fortune 500 company, but here we are just a group of diverse people running a local business hoping that we can help our clients and families when the going gets difficult and when the times are good.

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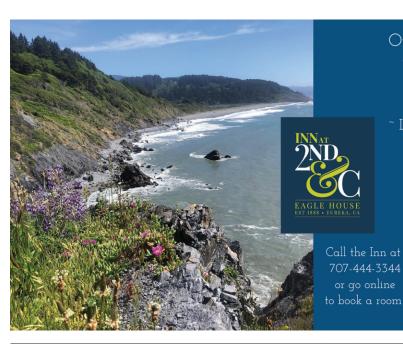
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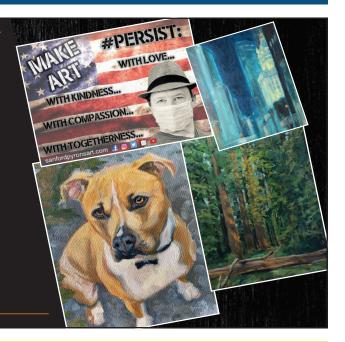
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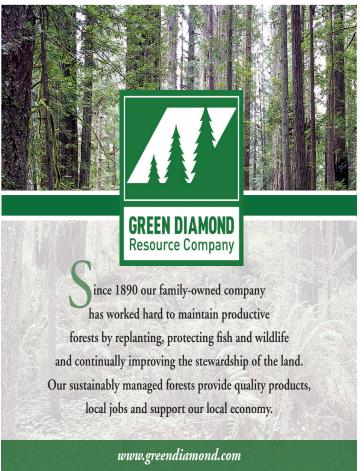


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Reaching for Independence, Inc.Jeff Pocket 506-3044
113 Main Street, Scotia, CA, 95565 www.reaching4independence.com

Redwood Adult & Teen Challenge

Tom Throssel 268-8727 2212 Second Street, Eureka, CA, 95501 www.redwoodtc.org

Redwood Coast Energy Authority

Matthew Marshall 269-1700 633 3rd Street, Eureka, CA, 95501 www.redwoodenergy.org

Redwood Coast Music Festivals

Lynn McKenna 445-3378 523 Fifth Street, Eureka, CA, 95501 www.rcmfest.org

Redwood Coast Village

Marianne Morse 442-3763 434 7th Street, Eureka, CA, 95501 www.redwoodcoastvillage.org

Redwood Community Action Agency

Valerie Martinez 269-2001 904 G Street, Eureka, CA, 95501 www.rcaa.org

Redwood Region Economic Development Commission

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Sequoia Humane Society

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Seguoia Park Zoo Foundation

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The Salvation Army

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Tri-County Independent Living

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Humboldt State University

Frank Whitlach 826-6270 1 Harpst Street, Arcata, CA, 95521 www.humboldt.edu

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Humboldt County Office of Education

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Blue Lake Casino & Hotel

Sam Wedll 668-9770 777 Casino Way, Blue Lake, CA, 95525 www.bluelakecasino.com

Cher-Ae Heights Casino

Shonnie Bradbury 677-3611 27 Scenic Drive, Trinidad, CA, 95570 www.cheraeheights.com

Eureka Symphony

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Tracy McCormack 840-5665 9th and F Streets, Arcata, CA, 95521www.humboldtcrabs.com

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Carole Crossley 845-7243 www.celebration-blvd.com

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Umpqua Bank

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Georgia Long 362-7883 www.glongstudio.com

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www.madelynejoantempleton.com Michelle Murphy-Ferguson

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Rachel K Schlueter 445-1751

Rickard Art Paul Rickard 845-8313 208 C Street, Eureka, CA, 95501

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The Art of Claudia Lima

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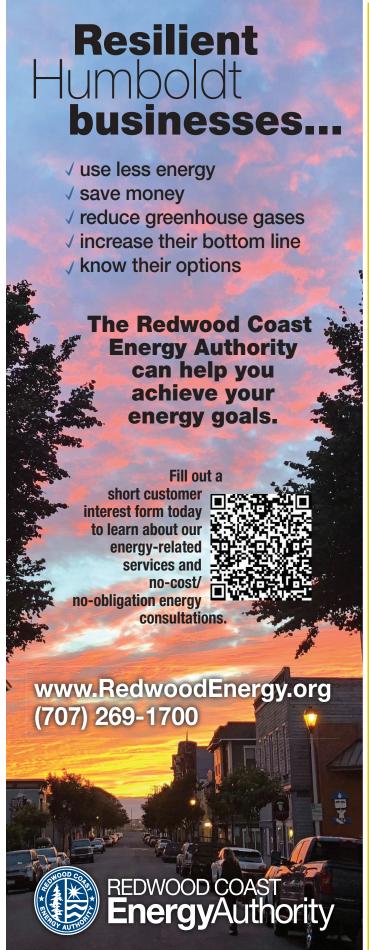
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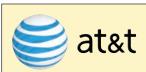
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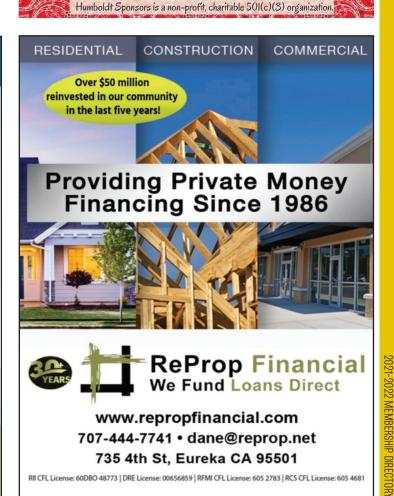
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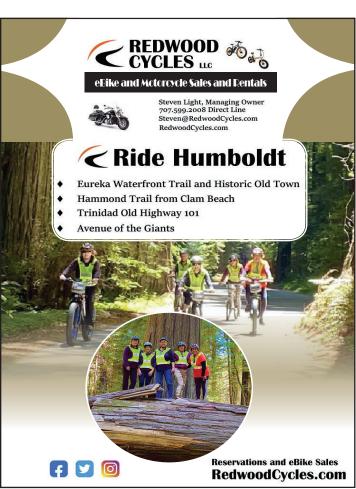
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Greg Williston 441-8855 812 W. Wabash Ave., Eureka, CA, 95501 www.shn-engr.com

Whitchurch Engineering, Inc.

Chris Duncan 444-1420 716 Harris Street, Eureka, CA, 95503 www.whitchurchenigneering.com

FILM COMMISSION

Humboldt Del Norte Film Commission

Cassandra Hesseltine 443-4488 520 E Street, Eureka, CA, 95501 www.filmhumboldt.org

MARKETING/PUBLIC RELATIONS

Six Street Marketing

Tobin Tullis (925) 784-2804 1660 Central Ave., Ste. J, McKinleyville, CA, 95519 www.sixstreetmarketing.com

PHOTOGRAPHERS

Evan Wish Photography

Evan Wisheropp (916) 475-9213 www.evanwishphotography.com

Jesse Gabriel Photography

Jesse Flippen 726-1336 www.care-3d.com

Kelly O'Hern Associates

Michael O'Hern 442-7283 3240 Moore Ave., Eureka, CA, 95501 www.kellyohernassociates.com

Highly Design Co.

Joseph Jacobs 613-7766 732 5th Street, Ste. H, Eureka, CA, 95501

Illuminated Marketing

Allie Jones 273-1817 www.illuminateyourmarketing.com

Morse Media

Robert Morse 440-9234 813 Eureka St., Eureka, CA, 95503 www.morsemedia.net

Mythos MarketingBrittany Stuckey 834-1828
www.mythosmarketing.org

No Boundaries Marketing Group, LLC

Christopher Amos (602) 377-7773 12425 W. Bell Rd., Bldg D, Ste 118B, Surprise, AZ, 85378 www.noboundaries.marketing

RESTAURANTS

BAKERY/CAFÉ

Ramone's Bakeries and Café

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BAR & GRIL

AA Bar & Grill

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Oberon Grill

Nicholas Kohl 443-3663 516 Second Street, Eureka, CA, 95501 www.oberongrill.net

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Brett Shuler 822-4221 936 11th Street, Arcata, CA, 95521 www.brettshulerfinecatering.com

Cassaro's Catering & Dressings

Christine Wright 845-2255 P.O. Box 4260, Arcata, CA, 95518 www.cassaroscatering.com

COFFEEHOUSE



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Pauls Live from NY Pizza

Paul Amato 442-5800 604 F Street, Eureka, CA, 95501 www.paulslivefromnewyorkpizza.com/

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Amigas Burritos

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A Taste of Bim

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Jim Hughes 268-8959 1630 F Street, Eureka, CA, 95501 www.brickandfirebistro.com

Steve Dolfini 443-2233 601 Startare Drive, Eureka, CA, 95501 www.humboldtdining.com/cookhouse

Lorrena Filgas 407-3664 2910 E Street, Eureka, CA, 95501 www.cafenooner.net

Café Waterfront

Ben Smith 443-9190 102 F Street, Eureka, CA, 95501 www.cafewaterfronteureka.com

Chuchi's Old Town Eats

Jenni Masaki 443-7777 320 F Street, Eureka, CA 95501 www.chuchisoldtowneats.com

Cocina Mariposa

Mariela Carrillo 599-2469 4750 Fairway Drive, Eureka, CA, 95503 www.cocinamariposa.com



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Denny's Restaurant Eureka

Safar Ghaffari 445-0521 136 5th Street, Eureka, CA, 95501 locations.dennys.com/CA/EUREKA/247449

Denny's Restaurant McKinleyville

Safar Ghaffari 839-0467 1500 Anna Sparks Way, Ste F, McKinleyville, CA, 95519 locations.dennys.com/CA/MCKINLEYVILLE/246799



441-4840 Christine Silver 3414 W Street, Eureka, CA, 95503

Five Eleven & Pearl Lounge

Josh Wiley 268-3852 511 Second Street, Eureka, CA, 95501 www.fiveeleveneureka.com

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Paula Hamilton 442-6967 3023 F Street, Eureka, CA, 95501 www.freshfreezeeureka.com



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Chris Barry 407-3550 1911 Truesdale Street, Eureka, CA, 95501 www.shamustbones.com

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Gabrielle Long 445-3899 734 Fifth Street, Eureka, CA, 95501 www.facebook.com/thegrindcafeeureka

The Sea Grill

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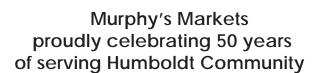
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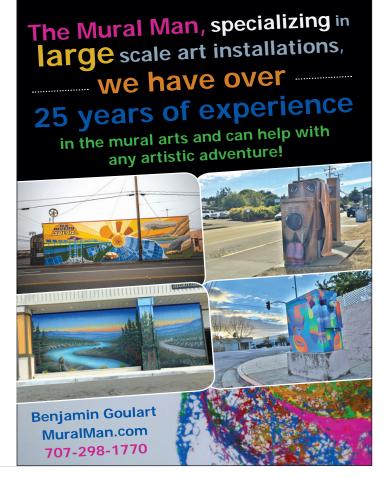
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