





A Legacy We Live Up to Each Day.

lose friends Ron Hatfield and Ken Schnitzer first ventured to the Palmilla coast to enjoy a few rounds of golf at a spectacular new course they had heard about. That first journey would lead to the creation of Villas Del Mar and, ultimately, the founding of Del Mar, a Hatfield Company.

To this day, Del Mar has cared endlessly for this community and continually strives to maintain its elevation at the highest level of effortless living for our residents. *



esidents of Villas Del Mar see one another as more than homeowners. They become neighbors. Friends who enjoy a lifestyle unlike anywhere else.

Here, you'll find a collection of unique homes, fascinating personalities and an endless variety of ways to enjoy shared success.

Residents cruise by golf cart between home and the boutiques and eateries of The Shoppes at Palmilla, the spectacular One&Only Palmilla Resort, and our own private-membership Club Ninety Six and Club Espíritu fitness spa. All of these and more, are what make Villas Del Mar a destination like no other. A community like no other. *















A Place Where Nothing is Out of Place.

Willas Del Mar is surrounded by natural beauty — from the shimmering Sea of Cortez, to rugged mountain canyons, towering palms and fragrant flowers in continuous bloom.

To ensure uninterrupted enjoyment of this exclusive enclave, our homes are sited so that the most astonishing views remain unobstructed.

Del Mar Development's building quality standards are among the highest in North America, and while no two homes are alike, all share architectural elements that respect and reflect Mexican cultural authenticity. *





Three Ownership Possibilities. One Last Opportunity to Build in Villas Del Mar.

xclusive community. Exceptional properties. Limited selection. Del Mar Real Estate now offers the last remaining opportunities to build a home in Villas Del Mar.

No one knows the La Montaña properties better than Del Mar Real Estate, which has enjoyed record re-sales year after year. And today, we are the sales expert for the three exclusive neighborhoods of La Montaña — Legado, The Estates of La Montaña and Reserva.

To see your vision become reality from the ground up in this most revered community, and to create something special for generations to come, this is truly your once-in-a-lifetime opportunity. *



Secluded Mountainside Homes, Situated Cliffside, Unlike Any in Villas Del Mar

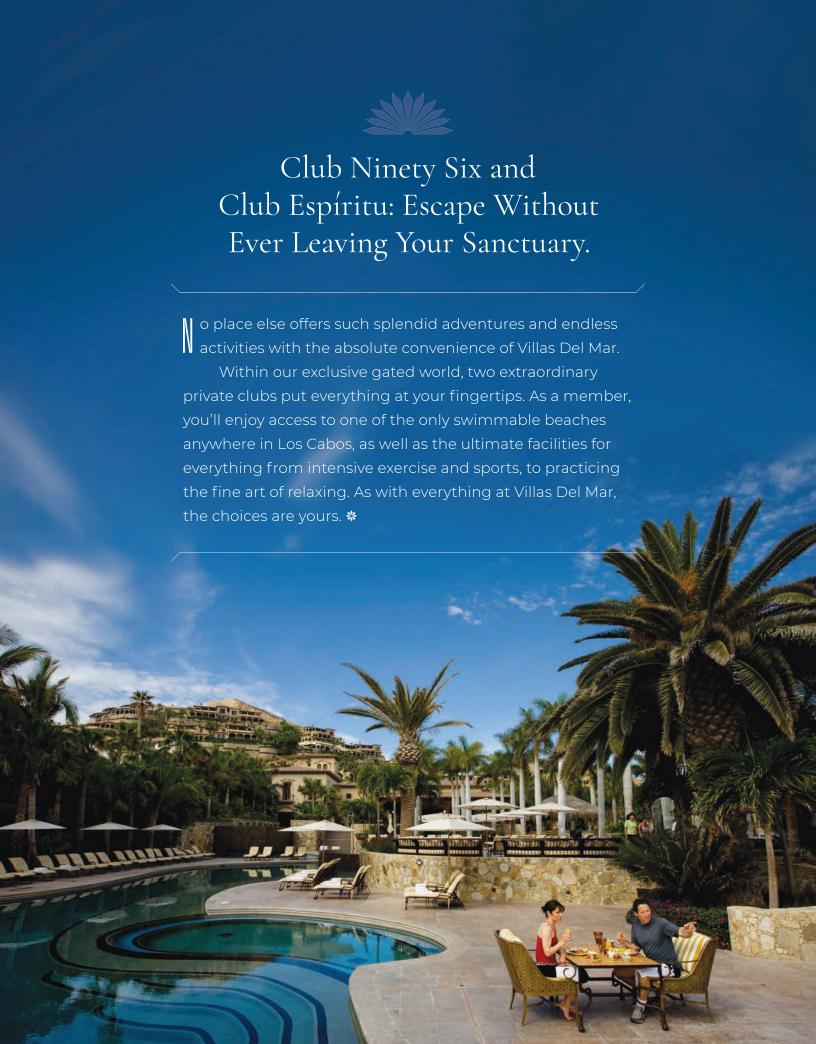
LA MONTAÑA

The Most Substantial Properties and Homes, Designed for Extraordinary Living

RESERVA

A Most Exceptional Way to Experience the Exclusive Luxury of Villas Del Mar

DelMarLosCabos.com



Club Ninety Six

50-FOOT SAILING CATAMARAN
POOLSIDE GRILL
GOURMET RESTAURANT
SPORTS LOUNGE
BAR LOUNGE
MEMBER WINE CELLAR
TWO OCEANSIDE POOLS
POOL DECK & BEACH SUN DECK
22-METER LAP POOL
KAYAKING, SNORKELING &

PADDLEBOARDING
KID'S POOL & CLUB
OCEANSIDE FIRE PIT
IN-RESIDENCE CATERING
WEEKLY & PRIVATE EVENTS



CARDIO, CIRCUIT & STRENGTH
TRAINING EQUIPMENT

OUTDOOR YOGA PAVILION

PILATES, SPIN &
GROUP CLASS STUDIOS

PERSONALIZED INSTRUCTION & GROUP CLASSES

25-METER LAP POOL

STEAM & SAUNA

FULL-SERVICE SPA

ORGANIC GARDEN

KID'S CLUB

PARKS & TRAILS

ESPÍRITU PARK

TENNIS, BASKETBALL & PICKLEBALL
OUTDOOR EVENT PAVILION
WOOD FIRED PIZZA OVEN
CAFÉ ESPÍRITU











One&Only Resort and its Jack Nicklaus Signature Golf Make Excellent Neighbors.

Villas Del Mar is at the very heart of the Palmilla peninsula. Just a short stroll next door is the celebrated One&Only Palmilla Resort, one of the most acclaimed private escapes anywhere. And the renowned Jack Nicklaus Signature Palmilla golf course winds its way through Villas Del Mar from seaside to mountainside, with ocean views on every hole.

With neighbors like these, you can see why you may never want to leave the neighborhood! **









Experience Villas Del Mar Like You Own the Place.

wning a home in Villas Del Mar is a truly singular experience. There is, however, another way to enjoy this enchanted community. Del Mar Destinations offers a few exclusive homes for brief rental periods, featuring the same extraordinary amenities enjoyed by our homeowners and their guests when in residence.

The opportunity to rent within Villas Del Mar is quite special indeed. So much so, that Small Luxury Hotels of the World, the authority for premier luxury stays, has selected a collection of exclusive ocean-view homes in Villas Del Mar to offer to its discerning clientele. *







At Your Service — at Home in Villas Del Mar and Across Mexico.

or 25 years, every enjoyable experience at Villas Del Mar has begun with us knowing each resident personally.

Our 365 Management concierge staff curates and creates the in-home and area experiences most meaningful to homeowners and their guests, making their time in-residence something memorable — every time. **











Our Commitment to Los Cabos Goes Beyond Villas Del Mar.

There is an equally important group of people who call Villas Del Mar home — our trusted staff members.

These are the people who serve our residents with endless care and kindness. And because they are as close to us as family, we help support their families, their schools and their entire community.





The Del Mar Difference — Effortless Home Ownership.

The ownership experience at Villas Del Mar is incomparable. Where else could one find an HOA that offers its homeowners insurance with the full protection and assurance of underwriting by none other than Lloyds of London.

Through Del Mar's 365 Management staff, our residents and their homes are continually in our care, from first arrival, through each activity, to the thoughtful management of every aspect of their property — whether they are with us inresidence or away.

There is a difference at Villas Del Mar, and we've been perfecting it for 25 years — ensuring it remains just as spectacular for generations to come. *



