FINANCE COMMERCE

2017





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Cobb Strecker Dunphy & Zimmermann is committed to one goal: offering unparalleled expertise in crafting client specific risk management solutions. For nearly 100 years we have provided an unrivaled level of service with the foundation of our business based upon our core values: Integrity, Insight, Innovation and Impact.

Established in 1919, CSDZ has grown into a nationally recognized specialty risk management organization with expanded industry focus in construction, energy, transportation, design, healthcare and professional services. Privately held and fiercely independent, our mission is to listen, understand, advocate, educate, serve and improve our clients.

Visit us at csdz.com to learn more about solutions for your business.



cobb strecker dunphy & zimmermann

Contributing to Our Partners Success

FROM OUR EDITOR

As a reader of our website and publications, you know we make it our business to regularly honor the exceptional work of Minnesota companies. In fact, it's part of our mission. Whether it's our Top Projects, Progress Minnesota or Top Women in Finance, we recognize scores of deserving honorees each year.

Now we have a new recognition program, with a slight twist on our traditional concept. Welcome to the 2017 Reader Rankings for Finance & Commerce. We believe it complements our suite of awards. But instead of recognizing individuals, these awards recognize businesses and organizations that support you each day.

And who better to decide the top businesses by each category than you – our readers who have the experience. Whether it's commercial leasing, contractor, architect or banking, you know who does it the best.

And you told us.

All we did was calculate the results.

You're a discriminating lot, so to receive this honor is something these businesses will want to brag about for quite a while. And they should.

The top companies represented in each of the categories help you in your work across the spectrum of your business. Some have been around for many years, offering stellar services. Some are new on the scene but already showing you great promise.

We thank you for your support in making the decisions on the winners of the 2017 Reader Rankings. And, no doubt, the businesses you selected in the top spots appreciate your support every day.

Bill Gaier Publisher, Finance & Commerce

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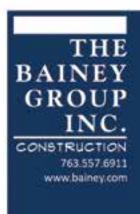
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Thank you readers of Finance & Commerce for voting THE BAINEY GROUP, INC. **Best Contractor**

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BEST Commercial Real Estate Brokerage

1. Cushman & Wakefield

Cushman & Wakefield delivers integrated solutions to landlords, tenants and investors at each stage of the real estate & commercial property process.

- 2. CBRE
- 3. Kraus-Anderson Realty Co.

BEST Commercial Leasing Company

1. Cushman & Wakefield

Cushman & Wakefield is recognized worldwide as the leading advisor in leasing services. Our leasing professionals average the highest tenure in the industry - bringing a high degree of business acumen to each assignment.

- 2. CBRE
- 3. Mid-America Real Estate Minnesota

BEST Commercial Real Estate Developer/Partner

1. Doran Companies

Doran Companies was founded in 2007 by Kelly Doran. Under his leadership, teams have accomplished a remarkable track record of award-winning projects in a broad range of development and construction categories.

- 2. Cushman & Wakefield
- 3. Ryan Companies

Shopping Centers to Data Centers. Hotels to Hospitals. FOR EXPERTISE ACROSS THE INDUSTRY, WE'VE GOT YOU COVERED. We Offer Nationwide and Local Minneapolis Services Minneapolis NCS.CTIC.com CHICAGO TITLE INSURANCE COMPANY

BEST Commercial Property Manager

1. Doran Companies

Doran Commercial is a full-service real estate management company whose experience includes retail, industrial and corporate sites.

- 2. Cushman & Wakefield
- 3. Frauenshuh Inc.
- 3. Ryan Companies

BEST 1031 Exchange Experts

1. The Excelsior Group

The Excelsior Group is a full-service Minneapolis real estate firm offering boutique-level services in the fields of management, real estate investments and advisory services, homebuilder lending, and development.

- Commercial Partners Exchange Company, LLC.
- 3. KW Commercial Midwest

BEST Tenant Representation

1. Cushman & Wakefield

Cushman & Wakefield's tenant representation experts help tenants identify and align strategic business, financial, and operational objectives with real estate requirements.

- 2. CBRE
- 3. Wellington Management, Inc.

BEST Appraisal Companies

1. CBRE

From investment sales and leasing transactions to outsourcing and advisory services, with CBRE, it's advantage delivered for every client we serve.

- 2. Integra Realty Resources
- 2. Shenehon Company
- 3. MN Real Estate Appraisal Services

BEST Title Companies

1. First American Title Insurance

First American Title Insurance Company facilitates and streamlines real estate transactions by providing comprehensive title insurance protection and professional settlement services.

- 2. Chicago Title Insurance
- 3. Guaranty Commercial Title

BEST Business Bank

1. Wells Fargo Minnesota

Since 1852, Wells Fargo has worked to earn customers' trust by meeting their financial needs and helping them succeed financially, while maintaining the highest standards of integrity.

- 2. U.S. Bancorp
- 3. BMO Harris Bank
- 3. TCF Financial Corp.

BEST SBA Lender

1. Anchor Bank

Anchor Bank has achieved its place as one of the largest community banks in Minnesota through a solid dedication to integrity, excellence, and commitment to its customers, its employees, and the communities it serves.

1. Wells Fargo SBA Lending

Wells Fargo SBA is the #1 SBA 7(a) lender by dollars according to the U.S. Small Business Administration as of September 30, 2014.

- 2. Bremer Bank
- 2. U.S. Bank SBA Division
- 3. Venture Bank

BEST Insurance Brokerage

1. Blakestad a Marsh & McLennan Agency

Blakestad is headquartered in Minneapolis and New York City. Our associates have been guiding the financial well-being of businesses and families for the past four decades. We are an independent agency, which means we represent our clients not the insurance companies.

1. Christensen Group

We're focused on connecting you to the financial solutions and expertise you need to effectively manage risk and protect your future.

1. Cobb Strecker Dunphy & Zimmermann

Cobb Strecker Dunphy & Zimmermann is committed to one goal: offering customers unparalleled expertise in crafting client-specific risk management solutions.

- 2. Wells Fargo Insurance Services USA Inc.
- 3. Willis of Minnesota

BEST Executive Search Firms

1. SkyWater Search Partners Inc.

SkyWater Search Partners delivers the specialized recruiting and representation services to help you find, secure, and retain the best talent available. We tailor every search to our clients' unique needs.

- 2. Abeln, Magy, Underberg & Associates Inc.
- 2. Chandler Group Executive Search Inc.
- 2. KeyStone Search
- 2. LymanDoran
- 2. Stone Murphy
- 3. Ballinger | Leafblad Inc.
- 3. ON Partners
- 3. Wyatt & Jaffe

BEST Accounting Firm

1. CliftonLarsonAllen LLP

CliftonLarsonAllen is a professional services firm delivering integrated wealth advisory, outsourcing, audit, tax, and consulting to help clients succeed

- 2. Ernst & Young
- 2. Wipfli
- 3. Baker Tilly

BEST Staffing Agency

1. Robert Half OfficeTeam

Robert Half OfficeTeam offers a specialized approach to administrative staffing. With a global database of highly skilled administrative professionals, we have the resources, experience, and expertise to connect employers with experienced candidates.

- 2. TempForce
- 3. Hunter Hamilton
- 3. The Right Staff
- 3. Salo

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Larkin Hoffman has been a go-to real estate and construction law firm for six decades. We provide a comprehensive range of services to our clients:

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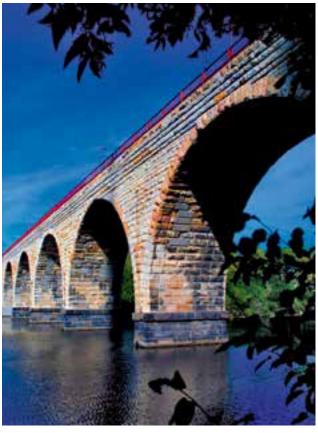
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IDEAS INTO ACTION



BEST Office Interiors

1. Doran Architecture

With a solid understanding of form and function, our architecture teams collaborate to create aesthetically pleasing architecture and also ensure the fundamental structural design elements necessary for its ultimate success.

- 2. Perkins+Will
- 3. bdh+young interiors | architecture

BEST Wealth Management

1. RBC Global Asset Management (U.S.) Inc.

RBC Global Asset Management provides a comprehensive range of investment solutions for investors around the world. Operating within a common risk management and governance framework, each of our investment teams located in North America, Europe and Asia has its own specialized disciplines and

- 2. UBS Financial Services Inc.
- 3. Merrill Lynch Wealth Management
- 3. U.S. Bank Wealth Management

BEST MBA Program

1. Carlson School of Management, University of Minnesota

Carlson School of Management shares a commitment to imagination, engagement, and ambition. Our approach connects students to unique experiential learning opportunities, dynamic international education programs, and to a vibrant network of businesses throughout the state and beyond.

- 2. Opus College of Business, University of St. Thomas
- 3. Hamline University School of Business

BEST Telecom & Internet Service Providers

1. Comcast

Technology and innovation have always been at the heart of what we do. ... Comcast is working hard to create the best customer service and customer experience. We are on a mission to reinvent how we interact with our customers and deliver an exceptional experience in every way.

- 2. Verizon
- 3. CenturyLink

BEST Logistics Companies

1. C.H. Robinson Worldwide Inc.

C.H. Robinson is a Fortune 500 company and is consistently ranked by Fortune and CNN as one of the world's Most Admired Companies in trucking, transportation, and logistics.

- United Parcel Service Inc.
- 3. Dart Transit Co.
- 3. Koch Logistics
- 3. StoneArch Logistics

BEST Chamber of Commerce

1. Minnesota Chamber

The Minnesota Chamber of Commerce is the state's largest and premier business organization, representing more than 2,300 businesses of all types and sizes across Minnesota. Your needs are our priorities as we work with you to make Minnesota a better place for businesses to locate, stay and grow.

- 2. Saint Paul Area Chamber
- 3. Minneapolis Regional Chamber







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BEST Web Development

1. Olson

Olson, an ICF International Company, is a forward-leaning creative agency that applies the industry's most sophisticated marketing tools to a very simple yet very powerful operating philosophy: think like people.

- 2. Colle+McVoy
- 2. The Nerdery
- 3. Clockwork

BEST Large Contractor

1. Doran Construction

At Doran Construction, we bring our formidable depth of experience and passion for quality to every project we undertake. Our extremely high standards for design, aesthetics and workmanship are evident in our numerous successful projects.

- 2. Mortenson Construction
- 3. Ryan Companies

BEST Contractor

1. Bainey Group Inc.

The Bainey Group, Inc. has been servicing the construction needs of property managers, brokers, facility and operation managers, tenants and building owners for over 22 years. If you need a construction estimate, pre-construction consulting or simple friendly advice, we invite you to call or visit us!

1. Gardner Builders

Gardner Builders is a hospitality company in the commercial construction business. We're a general contractor focused on delivering projects – both simple and complex – in a way that gives you complete confidence and has you rest assured that you are in excellent hands.

- 2. JE Dunn Construction Co
- 3. D.J. Kranz Co., Inc
- 3. Eagle Builders

BEST Architect

1. Doran Architecture

With a solid understanding of form and function, our architecture teams collaborate to create aesthetically pleasing architecture and also ensure the fundamental structural design elements necessary for its ultimate success.

- 2. Perkins+Will
- 3. ESG Architecture & Design
- 3. HGA Architects and Engineers

BEST Engineer

1. BKBM Engineers

Imagine it, dream it, then talk to us. We are structural, civil, and restoration engineering experts. Trained to be creative, designed to be responsive, and built to be collaborative. Leverage our strengths and think BIG!

- 2. Braun Intertec
- 3. Meyer Borgman Johnson
- 3. WSB

BEST Energy Efficiency Consulting

1. Xcel Energy

With comprehensive design consultation to help you assess potential energy-efficient opportunities, we help you invest in energy efficiency.

- 2. The Weidt Group
- 3. Nova Consulting

BEST Materials Supplier

1. Brock White

We are Brock White, a professional-grade building and construction materials distributor. As a multigenerational business, we pride ourselves on our long history of providing local, dependable product knowledge and expertise, with a yes-first approach to service.

1. Menards

Menards is known throughout the home improvement industry as the low price leader; it's no wonder our famous slogan Save BIG Money!® is so widely known and easy to remember.

- 2. Shaw Stewart Lumber (Marvin Windows Dealer)
- 3. Tamarack Materials, Inc.

BEST Safety Equipment Supplier

1. Grainger Industrial

With over 1 million industrial supplies, Grainger's got your back. Effortless ordering & convenient delivery. Log in or register for your pricing.

- 2. 3M
- 3. ULINE

BEST Construction/Real EstateLaw Firm

1. Larkin Hoffman

Larkin Hoffman has been a go-to real estate law firm for more than five decades. Our full-service approach ensures we can address and manage every element of our clients' real estate matters.

- 2. Fabyanske, Westra, Hart & Thomson P.A.
- 3. Messerli & Kramer

BEST Building Industry App

1. Autodesk

Autodesk builds software that helps people imagine, design, and create a better world.

1. PlanGrid

PlanGrid mobile construction software giving builders real-time access to blueprints, punch lists, daily reports, and more. For iPhone, iPad, Android, and Windows.

- 2. SmartBidNet
- 3. GenieBelt

BEST Restoration Company

1. Building Restoration Corporation

Building Restoration Corporation has been serving the Midwest with tuck-pointing, masonry restoration, and exterior building repairs for over 30 years.

- 2. Restoration Systems Inc
- 3. Hess Roise

Q32. BEST Electrical Contractor

1. Collins Electrical Construction Co.

Since 1948, we have provided total project partnering, from initial conception through final construction. At Collins, we provide general contractors, large companies, and small businesses with a wide range of electrical services.

- Parsons Electric
- 3. Egan Company

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BEST Concrete Company

1. Northland Concrete and Masonry

If you do a great job the first time, then the customers will keep coming back. This simple philosophy has allowed Northland Concrete & Masonry Company to thrive in the industry for 53 years.

- 2. Cemstone
- 3. Ryan Companies

BEST Flooring/Tile Company

1. Grazzini Brothers & Company

We provide a full range of tile, terrazzo, stone, and soft flooring installation services. Grazzini Brothers has the financial security, bonding capacity, and credit experience to undertake any size project throughout the country.

- 2. Twin City Tile and Marble Co.
- 3. Contract Interiors, Inc.

BEST Painting Company

1. Swanson & Youngdale Inc.

Swanson & Youngdale From framing and drywall, to painting and finishing, S&Y offers the most complete range of services under one roof. With a relentless focus on quality and safety, we take care of it all—streamlining the process so your project is faster, easier, and more cost-effective.

- 2. Sunrise Painting
- 2. Superior Painting & Decorating Inc.
- 3. Future City Decorating Group
- 3. Prindle Painting

BEST Plumbing Company

1. Wenzel Plumbing Heating Cooling

At Wenzel Plumbing, we understand the special needs of the commercial construction industry. We're always mindful of your business schedules. Whether the project involves a new tenant or an existing business, Wenzel Plymouth plumbing will be there to meet your schedule.

- 2. Schadegg Mechanical Inc.
- 3. Egan Company
- 3. Harris Companies

BEST Security Company

1. Egan Company

When you choose Egan Company as your specialty contractor and system integrator, you'll work with an experienced team committed to delivering your project safely, efficiently, and crafted to your needs.

- 2. Parsons Electric
- 3. VTI Security

BEST Fabrication Company

1. Fabcon Precast

Fabcon Precast practically invented structural precast panels back in 1971. Our panels possess the speed, performance and versatility to impress building owners, architects and general contractors alike.

- 2. Superior Iron
- 2. TEK Fabricators Inc.
- 3. RTL Construction

BEST Landscape Design Company

1. Midwest Landscapes Inc.

Midwest Landscapes specializes in creative landscape designs for commercial properties. From the natural beauty of high-quality trees, shrubs and flowers to dynamic hardscape elements, our professionals design, bid and consult on all types of projects.

- 2. Perkins+Will
- 3. Prairie Restorations Inc.

BEST Windows and Glazing

1. Andersen Windows

Andersen Windows, the largest window and door manufacturer in North America, has energy efficient windows and doors for your replacement, home remodeling, and new construction projects.

- 2. Marvin Windows
- 3. MG McGrath Architectural Glass & Glazing
- 3. Midland Glass

BEST Roofing Contractor

1. Central Roofing Company

At Central Roofing Company, we pride ourselves on being more than just a roofing company. We are Central™ to providing only the best experiences, products and services in all building exteriors.

- 2. Berwald Roofing Company Roofing and Metal Wall Panels
- 3. Horizon Roofing Inc.

BEST Paving

1. Bituminous Roadways, Inc.

Bituminous Roadways, Inc. strives to be the "company of choice" for everything asphalt throughout the Twin Cities Metro area. For more than 70 years, BR has been an industry leader providing customers the highest quality results for all their pavement projects.

- 2. Metro Paving Inc.
- 3. Minnesota Roadways Co.

BEST Golf Course

1. Hazeltine National Golf Club

A picturesque setting and championship-quality experience make Hazeltine National Golf Club the premier destination for golf and events in the upper Midwest.

- 2. The Minikahda Club
- 3. Windsong Farm

BEST Public Relations Firm

1. PadillaCRT

We are a Communications Agency striving to ignite some of the world's most important brands through the power of human connection. If you're looking for a greater connection with the people who matter to you, contact us first.

- 2. Lola Red
- 2. Maccabee Public Relations
- 3. Olson Engage

BEST Breakroom & Coffee Services

1. Berry Coffee Company

Keeping Minnesotans caffeinated since 1979 Berry Coffee Company has become the premier Minneapolis Office Coffee Service. Berry Coffee Company provides state of the art coffee brewing equipment and quality products to your business or institution.

- 2. Aramark
- 3. Nordeast Coffee Company

BEST Cleaning & Facility Supplies

1. Twin City Janitor Supply

For over six decades, family-owned and operated Twin City Janitor has offered the highest quality janitorial supplies in St. Paul, to educational, industrial, business, manufacturing and healthcare facilities.

- 2. Innovative Office Solutions
- 3. Dalco Enterprises
- 3. Royal Supply
- 3. Twin Source Supply

BEST Printing & Promotional Items

1. Innovative Office Solutions

Bring your best branding ideas to life. Meet one-on-one consultation with our brand promotion specialists and nail down the right options for your budget and the right promotional items to build the buzz behind your brand.

- 2. AlphaGraphics
- 3. Nelson Ink

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Congratulations to the Braun Intertec employee-owners and thank you to the readers for choosing us as a best engineering firm.





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The philosophy that a company is only as good as its people, puts NCM at the top of its industry.

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