

Business Record

SEPTEMBER 15, 2017

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chairman and CEO, ITA Group



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director of community relations, Principal Foundation

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THE INSIDER notebook

Bits and bites of the finer side of Iowa business



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GARDYASZ
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Salutations from Gwyneth Paltrow

BY PERRY BEEMAN

It's not that I don't appreciate hearing from our fine community leaders, but when actress Gwyneth Paltrow sent me an email the other day, I was perhaps a bit quicker to open it.

What could this be about? Did she want my thoughts on her role in the 2019 "Avengers" movie? Was she coming to town to check out the hip East Village she's heard so much about? Did she want to star in "Bridges of Madison County II?"

No, she wanted to talk chemicals.

As I wondered how she got my email address, I scanned Paltrow's boldface warning that "Cosmetics companies are allowed to put nearly any chemical into personal care products sold in the U.S. — even known carcinogens! — without any safety testing and without disclosing all the chemicals on labels." It wasn't Shakespeare, but I paid attention.

I then noticed the email was distributed by the Environmental Working Group. Now I'm fairly sure I wasn't the only one who got it.

A stream of cash

BY PERRY BEEMAN

You know how streaming music is a big deal? Well, the folks at Goldman Sachs predict it's going to get a whole lot bigger — reaching 847 million paid subscribers by 2030, Music Business Worldwide reports.

That would be a jump of 700 million from 2016. We're talking \$28 billion in revenue by 2030, up from \$4.56 billion in 2016.

Read more at <http://bit.ly/2wnWvsX>.

How can we get Iowa's foreign-born talent off the sidelines?

BY JOE GARDYASZ

Last week I sat in on a panel discussion at Grand View University titled, "Lost human capital: How part of Iowa's workforce solution is right under our nose." The event was sponsored by the New American Economy, a bipartisan organization that supports immigration reforms to help create jobs and boost Iowa's economy.

The forum was held Sept. 5, the same day President Donald Trump announced that he would end Deferred Action for Childhood Arrivals, the Obama-initiated program that allowed undocumented immigrants who came to the U.S. as children to remain in the country. The panelists were Bankers Trust CEO Suku Radia, Greater Des Moines Partnership executive vice president **Mary Bontrager**, and college presidents Rob Denson from DMACC and Kent Henning from Grand View. "It's an uncannily appropriate day to talk about this," remarked moderator Kyle Munson from the Des Moines Register.

Growth of foreign-born talent has far outpaced Iowa-born talent in the state in recent years. Between 2010 and 2014, Iowa's foreign-born population grew by more than 9 percent, a figure well above the percentage increase in the number of immigrants living in the United States more broadly, according to "The Contributions of New Americans in Iowa" report released last year by New American Economy. You can read the report at <http://bit.ly/2gWY3Xi>.

Here are a few interesting takeaways I got at the event:

Denson: "We've got lots of jobs right now — not a day goes by that I don't get a call about a good middle-skills job. We have about 3,000 students a year taking English as a Second Language. They want to get the Iowa dream and move forward, but they're left on the sidelines. We're clearly not using them to their potential. ... They want to succeed. We need them here right now."

Henning: "Last year at Grand View we had 45 international students from 23 countries. About two-thirds of them have wanted to stay in recent years. That's not always a successful outcome."

Bontrager: "Our foreign-born population here is fairly highly educated, and they're terribly underemployed here." (In the Des Moines metro area, 64.2 percent of those foreign-born have at least a high school degree, and 20.8 percent have at least a bachelor's degree, according to an August 2016 NAE report.)

Radia: "The common theme is the shortage of workers; it's never an issue about immigration. They are not going to be a burden on society as Trump told us during the campaign."

On Sept. 27, the Partnership is hosting "Global DSM: Maximizing International Talent," which suggests that because 26 percent of U.S. immigrants are either unemployed or underemployed, that population represents an untapped reservoir of workforce talent that organizations can tap. Registration information is available here. <http://bit.ly/2xVNY9Z>



In case you missed it...

A brief look back at members-only news from the past week on BusinessRecord.com

Gandelsonas on greenhouses

Development consultant Mario Gandelsonas predicts slow going on downtown Des Moines greenhouses, suggesting only one may be built. <http://bit.ly/2gY4Jk>

GuideOne's CEO gets civic

Jessica Clark was a big supporter of United Way in her previous position at State Auto Insurance in Columbus, Ohio. <http://bit.ly/2ji6nSj>

Q&A with Kvalheim

When Grant Kvalheim joined Athene Holding Ltd., the former Wall Street investment banker had no experience in the insurance industry or with annuities. <http://bit.ly/2xgkcGb>

Miller aims for right strategies

United Way of Central Iowa selected Renée Miller as its new chief community impact officer in July. <http://bit.ly/2wSne3B>

Des Moines in the zone

For the first time since 1965, a new zoning ordinance is in the works for the city of Des Moines, focusing on predictability and timeliness. <http://bit.ly/2eYY8cC>

Read more notebook items anytime at businessrecord.com/notebook

New workplace talent event pledges to shake things up

BY JOE GARDYASZ

A Wisconsin-based non-profit employer association is bringing a new type of workplace talent forum to Iowa in October. The event, DisruptHR Des Moines, will be held Oct. 11 at the Science Center of Iowa in downtown Des Moines. Featured by MRA - The Management Association, the evening event is a series of short, focused talks by a dozen diverse presenters, all on ideas related to human resources and workplace talent. Each of the 12 local presenters will be limited to five minutes and 20 slides to present their topics. A sampling of the titles of the presentations include:

- "How Mud, Bugs and Big Tires Lead to Innovation"
- "Danger – Restricted Area"
- "Welcome to the New Forever: Finding Success in Post-humanity"
- "Generation Next: How You Can Help Shape our Future Workforce"

Mindy Stroiman, a spokeswoman with MRA in Waukesha, Wis., said that her organization has acquired the rights to DisruptHR for both the inaugural Des Moines event this fall followed by a DisruptHR event planned for spring 2018 in Davenport. More information and registration info is available here. <http://www.mranet.org/DisruptHR>

Last year MRA provided services to more than 275 different non-profit entities. MRA's member organizations include 39 chambers of commerce across Wisconsin, Minnesota, Illinois and Iowa.

Just the facts

BY PERRY BEEMAN

When you are working for the Greater Des Moines Partnership, trying to lure businesses and residents to Greater Des Moines, you often dip into a large store of data to make your case. And you make good use of this fact: Greater Des Moines offers a 15 percent lower cost of doing business than the national average. And workers find a cost of living that is 10 percent below the national average.

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DAVID SMITH, PhD AND
BRAD JOHNSON, PhD

Registration is Open!

For 10 years strong, IWLC has been dedicated to the development, advancement and promotion of women, their organizations and to improving the greater Iowa economy. Join them on October 26 for a day filled with inspiring and intellectual speakers.

DR. STEVE ROBBINS, PHD: Dr. Robbins' unique concept of "Unintentional Intolerance" uses neuroscience and the science of human behavior to challenge individuals and organizations to be more open-minded.

SARAH ROBB O'HAGAN: O'Hagan has been described by the media as everything from "Superwomen undercover" to the "Pied Piper of Potential."

GRETCHEN CARLSON: Carlson was named one of *Time Magazine's* 2017 Most Influential People and a tireless advocate for workplace equality and the empowerment of women.

PEG KLEIN: Klein completed a 35-year career in the US Navy and will share her leadership perspectives and experiences.

DAVID SMITH, PHD AND BRAD JOHNSON, PHD: Smith and Johnson are co-authors of *Athena Rising: How and Why Men Should Mentor Women* and Professors in the Department of Leadership, Ethics, and Law at the United States Naval Academy.

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Tomorrow Plan speaker is committed to the form

BY KENT DARR



In the next couple of months, Des Moines city officials hope to have a legal template in place for something called form-based zoning, a relatively new idea for Greater Des Moines but nothing out of the ordinary for **Brandon Palanker**, a developer and urban planner and form-based advocate.

Palanker will be in town Sept. 27 as part of the Tomorrow Plan's speaker series. The Business Record published an article about the whys and wherefores of the city's effort to adopt a new zoning code -- the current ordinance is a long-in-the-tooth 52 years old -- in the Sept. 8 issue, and we thought it would be interesting to get an out-of-towner's take on the benefits of form-based zoning. Palanker also will take part in a discussion on the topic that same day during the morning session of the Iowa Commercial Real Estate Expo.

Though Des Moines' path to form-based zoning started with a look at transportation corridors, Palanker said the approach has a lot to do with how a city views itself, or wants to see itself in the future.

You can get a feel for the Des Moines approach in the wave of downtown development that took root before the Great Recession with warehouses and office buildings being converted to apartments. Abandoned newspaper offices, department stores, even industrial sites have followed suit, many following a mixed-use theme that places apartments above retail storefronts, restaurants and other commercial uses.

City streets are getting narrower as more emphasis is placed on streets and crosswalks that tend to make the biking and walking experience more focused on urban casual than terrifying.

Palanker said it will take generations to undo the damage of a half century or so of use-based zoning, with its offices here, stores there and housing way out there.

With form-based, we are saying "this is what we want to feel like," Palanker said.

That translates to an emphasis on sustainability, neighborhoods of similar architectural styles, maybe even making way for the venerable corner store.

"You use policy to guide the market towards outcomes you would like to see in a community," Palanker said.

As a developer, Palanker believes the market will have a big impact on what that development looks like.

"This is what we want to look like, but if no one builds it, it doesn't matter," he said.

Form-based zoning still provides developers the "flexibility up front on uses and what evolves."

Des Moines city officials hope that by following forms, developers will be able to take a shortcut to having their projects approved. If not, the old processes will remain in place.

Still, form-based zoning "lessens the pressure and need to negotiate each development as a one-off," Palanker said.

Form-based zoning should reintroduce the art of the deal to development projects.

For example, developers might be more willing to pay the premium that comes with urban property if they know there is time and money to be saved on other aspects of a project.

"It's no longer just a financial transaction; it's an opportunity for economic upside. Form-based provides guidance," Palanker said.

Palanker's speech is set for 11:30 a.m. Sept. 27 at the Sheraton West Des Moines. Also in the lineup are former New York City transportation director Janette Sadik-Khan, who brought us a more pedestrian-friendly Times Square and authored the book "Street Fight," who is tentatively booked for Oct. 12, and Don Shoup, author of the "The High Cost of Free Parking," who is scheduled for noon Oct. 17 at the State Historical Building.

Illuminating email signers

BY PERRY BEEMAN

We'd like to share catchy email signer taglines with you from time to time. Up first: Bill Stowe, famous for running the Des Moines Water Works, being featured on Raygun T-shirts, his hair and (in the opinion of a surprising number of women) rugged good looks, and losing a federal lawsuit in which he tried to force farmers to turn the spigot down on contaminated runoff. It's the last part about the lawsuit that makes Stowe's signer so interesting, featuring this George Orwell quote: "There are occasions when it pays better to fight and be beaten than not to fight at all."

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TEJ DHAWAN
partner, *Entrepreneurial Technologies*



Perspective is important. In our work, we continually strive for excellence and the next great goal. It is important to also reflect and appreciate where we are and what we have at any given moment — enjoy the miracle of now."



SCOTT RAECKER
executive director, *Robert D. and Billie Ray Center*



A practice I have learned from mentors and business coaches at AMC is that to be a good leader, you do not have to have all of the answers, but rather you need to have all of the questions."



MIRIAM DE DIOS
CEO *Coopera*



Find a community need that could use a helping hand and commit to it. Make it a project, program or cause that provides you no personal benefit (other than satisfaction) and jump in with the goal of making a difference. Challenge others to join you or otherwise do the same. Your company, your co-workers, your family and friends. Do something to make your community even better."



DANA WINGERT
Des Moines police chief



Operational and customer metric dashboards often report what has transpired and indicate trends. But while this information is useful, be cautious of what it is not telling you. Understanding the full spectrum of outcomes is important, especially when your operations are focused on providing outstanding service at scale."



MARY COFFIN
executive vice president, head of consumer excellence, *Wells Fargo Home Lending*



Today's world has become surprisingly small. Taking just a snapshot of Des Moines, we know that in our schools today more than 100 languages are spoken. Every day, we see examples of how rich the diversity is becoming in communities nationwide. This is diversity in race, ethnicity, orientation, philosophy — even diversity of thought. Embracing and celebrating the diversity we see in our organizations will make us stronger and more compassionate."



ANGELA FRANKLIN
president, *Des Moines University*



I set the tone for our organization. I set it with my attitude, my level of motivation, my preparation, my appearance and my practices. If I'm down, the team senses it and they're down. If I'm upbeat, motivated and uplifting, they sense it and follow suit. I need to walk in on Monday mornings ready to perform and achieve. Part of that means being mindful and present, and taking a few minutes in the car to set my tone so I can walk in ready to lead."



KRISTI KNOUS
president, *Community Foundation of Greater Des Moines*



At MidAmerican Energy, our employees can grab their laptops and connect seamlessly in our offices, no matter where they are working in the state. They can connect their Bluetooth headsets to their phones and take a conference call in an enclave or walk over to a colleague's desk to get an answer. If technology is making your teams' work harder then the technology needs to change."



KATHRYN KUNERT
VP economic connections and integration, *MidAmerican Energy*

IN CASE YOU MISSED IT

90 IDEAS IN 90 MINUTES

Get a little motivation for the day and keep reading.

If you were unable to make the Business Record's "90 Ideas in 90 Minutes" on Sept. 13, this sampling of advice from area and business community leaders offers inspiration, perspective and tips on being an effective leader, no matter your role.

BY SUZANNE BEHNKE



Some in leadership shy away from asking for help. That said, it's important for each of us to recognize we have just one perspective. Stepping into the CEO role at YSS was new for me. So I asked for help. Before leaving Principal I met with Dan Houston specifically about my new role at YSS. His advice was to invest in people and have a deep understanding of your financials. He encouraged me to hire a coach and surround myself with people smarter than me (that was easy)."



ANDREW ALLEN
president and CEO, *YSS*

A CLOSER LOOK: A local leader you should know

MARY NEUBAUER

Vice president, external relations, Iowa Lottery

BY PERRY BEEMAN

When Mary Neubauer moved to Des Moines after years in the bright lights of Lawrence and Topeka in Kansas, she was the new-comer looking for friends.

"I sat on my box that contained my microwave in my apartment, and I thought, 'I don't even know anyone to go to McDonald's with,'" said Neubauer, 49, vice president of external relations at the Iowa Lottery.

That was 1992. Now, Neubauer has an extensive network of friends and acquaintances in Greater Des Moines, and if she'd stop talking about the Kansas Jayhawks (who won the men's NCAA basketball championship while she was in college) long enough, we're sure setting up a trip to a fast-food joint would be easy now.

Neubauer grew up in Chapman, Kan., "where the population on a good day is maybe 1,500," she said. It's about a half-hour from Manhattan, Kan., home of the Kansas State Wildcats. So naturally she had to be a Jayhawk and go to Lawrence, she said, noting the wanderlust so many youths feel when they get to leave home.

She worked for the Associated Press in Topeka. "When you work at the AP, they get to assign you a place. They called me up and said, 'You are going to Des Moines,' in part to cover presidential politics. (She had covered politics in Topeka). I remember coming to Des Moines all those years ago, and I didn't know a soul. Then you build a life in this new place."

"I have told everyone in hindsight that I think every person should have to go through something like that at least once. It teaches you so much about self-reliance," Neubauer said.

With the Iowa Lottery occasionally offering jackpots that approach \$1 billion, working through a high-profile security breach and working to encourage responsible gambling, we interviewed the organization's lead spokeswoman about her longtime job.

You have been in Iowa awhile. Did you think you would stay this long, a Jayhawk in the land of Cyclones, Hawkeyes and Panthers?

I was going to come for a couple of years, but the place latched on to me. Iowa is my home.

I love the Des Moines community. I truly do. It is such a great community with so many incredible things going for it, from the revitalization of the East Village area to all the great cafes and restaurants that we have now. Des Moines

has really come into its own with the live music. My husband's mantra now is "just buy the ticket." We go to Hoyt Sherman auditorium a lot, and we have season tickets to Broadway shows at the Civic Center.

You worked for the Associated Press in Kansas, then for the Des Moines bureau before switching to the lottery. Was it hard to make the switch?

I do miss being a reporter because I think I was a better-informed person back then. I had reached a point when I thought maybe I should do something different with my life when the lottery called me out of the blue and said, "Would you like to come be our spokesperson?" I thought maybe I should. I had covered the lottery at AP, so the lottery knew I could write and communicate well.

The lottery has faced fraud cases, most notably that of Eddie Tipton. What was that like?

It's never good news when you learn that someone who has worked within your industry is involved in potential fraud and then later it's proven that in fact there was fraud. I also think it was our organization's best day; we learned, and the improvements we have been able to put in place because of what we learned (were important).

Eddie Tipton (a security worker) was able to do what he did because he had too much access. One person should never have been programming the software, then installing it on the computer and then maintaining it.

You can't buy lottery tickets in Iowa. Do you consider that a plus or minus?

I can buy tickets in other states. I buy a few now and then.

You mentioned you adopted your son, Sergei, now 18, through an agency when he was 11. How would you describe that system?

The process of adopting Sergei (from Russia) and having him become an American has been a little "encompassing," I think is the word.

Did Sergei know English?

He could count to 10 and say, "My name is Sergei." One of the first terms he learned to say was "I didn't do it."



SUBMITTED PHOTO

AGE: 49

HOMETOWN: Chapman, Kan.

LIVES IN: Clive

FAMILY: Husband Larry Loss, son Sergei.

EDUCATION: Bachelor's degree, journalism, Kansas University

ACTIVITIES: (Past) Greyhound adoption, Greater Des Moines Leadership Institute

CONTACT:

PHONE: 515-725-7906

EMAIL: mneubauer@ialottery.com

LINKEDIN: linkedin.com/in/maryneubauer/

FACEBOOK: facebook.com/IowaLottery/

Closer Look suggestion?

Do you know a leader who's new or of growing interest in Des Moines' business community? Send an email to the editor with the name, position and reason you think your nominee should be interviewed by our reporters. Send suggestions to suzannebehnke@bpcdm.com

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Was a journalism career good preparation for your current job?

Yes. Not only the communication skills in terms of interviewing people and writing about them later, but also having a sense of urgency. When something needs to be done, it needs to be done now, and it doesn't matter if it's the end of my workday or if it's the middle of the night when there is breaking news about Powerball. I know that's the news training.

What are your hours like? Do you work far beyond 40 hours a week?

Yeah. But that's OK because that's just how I'm wired. I want to have great satisfaction in my work life. If I need to work odd hours following up on legislation at the Capitol or taking care of Powerball news, which doesn't usually happen during the day ... everybody takes down time. I'm not on the clock 24/7. The sense of urgency is something I take great pride in. We can't be on 24/7, so on social media, we'll just put the hours on there when we are tweeting or working on Facebook.

What is it like working with Terry Rich, who is definitely one of the city's biggest promoters after a career in cable TV, the Blank Park Zoo and now the lottery?

He's a bit of a human tornado. I mean that in a good way. He's so creative, and he has a million ideas bouncing around in his head at any one time. So sometimes I feel like I'm the "Office of No" to Terry, because he will come to me and say, "I

have this great idea," and I will be like, "But have you thought of X, Y and Z?" And he's like, "Oh." But I always know he'll come back that day or the next day with some other idea. Since he was the zoo guy, we call him the caged tiger.

What do you say to people who complain that it's hard to win prizes in the lottery?

I mention the importance of playing responsibly. I try to touch lightly on the topic but I do mean it. Don't count on winning. The money from the lottery goes to a good cause — state causes right here in Iowa. But think about playing the lottery like you do going out to a restaurant or going to the movies. It should be something you do just for fun. And some people will win, but others will not. Just don't get in over your head. It's the daydream that you are buying.

Do you have time for hobbies?

I took piano lessons when I was young and I had just got to the point where I could play just about a tune. So what do I do, of course? I quit. So I've told myself I'm going to buy a keyboard and try to take up piano again. We'll see if I succeed. ■

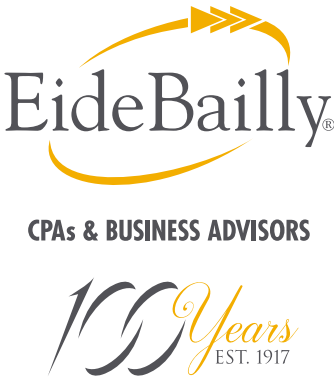


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COVER STORY

PHOTO BY DUANE TINKEY

LEVERAGING VOLUNTEER CAPITAL

*Employers, nonprofits take steps to magnify
impact of volunteer programs*

LANCE HENNING, CEO

Greater Des Moines Habitat for Humanity



BRIANNE FITZGERALD

*communications & engagement officer,
Volunteer Iowa*

BY JOE GARDYASZ

Lance Henning will tell you that building bridges is a necessary step toward building houses.

Greater Des Moines Habitat for Humanity has set a goal to engage more than 12,000 volunteers this year, and a series of large-scale building and renovation events make it likely the nonprofit will comfortably surpass that goal, said Henning, the organization's CEO.

"One of the reasons people volunteer is they want to be part of something bigger," Henning said. "What we're trying to do is build bridges and connections, to connect people that might not otherwise come in contact with each other."

Habitat has clipped onto its tool belt a powerful new volunteer engagement tool this year, with a new program aimed at using its talent pool more efficiently. The Des Moines-based nonprofit recently became one of just four Habitat chapters in the nation and the 20th organization in Iowa to be certified as a Service Enterprise Organization (SEO). The research-based training model equips nonprofits to better

leverage their volunteer talent, as well as helping them identify strengths and challenges to achieve greater sustainability.

"We are training nonprofits across the state how to leverage volunteers to meet their social mission, to meet more capacity and serve more clients," said Brianne Fitzgerald, communications and engagement officer for Volunteer Iowa. "It's taking it one step further from basic volunteer management." The state agency, also known as the Iowa Commission on Volunteer Service, administers Iowa's National Service and volunteer programs.

Many Central Iowa companies have taken the lead by creating volunteer programs for their employees, with incentives such as paid volunteer time off to encourage workers to spend a full workday, or in many cases a full workweek, to volunteer for a favorite charity.

Multiple studies have demonstrated that employer-led volunteer programs enhance engagement, recruitment and retention of employees, and other studies have also shown that volunteering actually benefits workers' health,

primarily because of the benefits of increased social interaction. Mixing groups of employees who wouldn't otherwise interact can also provide a strong leadership training tool.

Based on Volunteer Iowa's 2015 survey of 172 Iowa companies, just over 40 percent of the companies said they allow use of flex time or paid time off for volunteering.

According to that survey, 47 percent of the businesses that responded said they had a formal volunteer program. Since then, interest has remained strong, Fitzgerald said.

"I've given quite a few presentations over the last year about volunteering through the workplace, as this is a growing trend that more and more businesses are trying to participate in or review and enhance," she said.

The SEO program is one of several initiatives that Volunteer Iowa has taken in the past several years to boost the level of corporate-led volunteering in the state.



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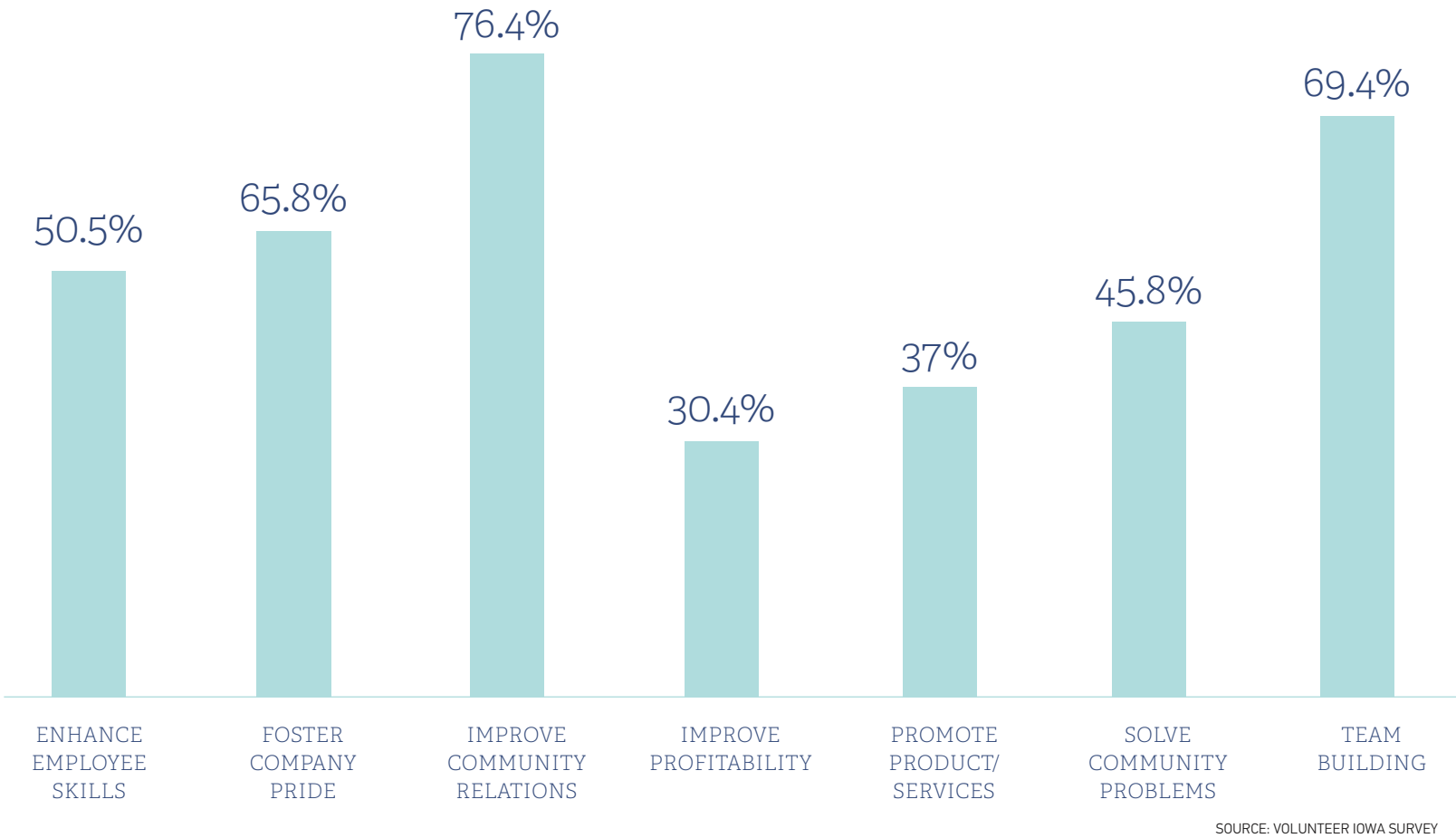


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GOALS FOR VOLUNTEER PROGRAMS



SOURCE: VOLUNTEER IOWA SURVEY

While she was lieutenant governor in 2014, Gov. Kim Reynolds formed the Employer Volunteer Initiative, an advisory committee with leaders from 14 companies from across the state. The advisory committee partnered with the Taproot Foundation — a pro bono corporate advisory service — to develop a four-part live webinar series for employers. That series, captured on video, continues to be available on the Volunteer Iowa website <https://www.volunteeriowa.org/employer-resources> as a resource, Fitzgerald noted.

Also in 2014, Volunteer Iowa launched the Give Back Iowa Challenge, which for the past three years has challenged companies to compete for the highest number of volunteer hours per employee over an eight-week period. Last year 56,450 employees logged more than 59,000 hours of volunteer service, with those hours providing more than \$1.3 million in impact to Iowa communities.

“As we looked at this data, we’ve found that every volunteer program looks different,” Fitzgerald

said. “And there are many different ways that they disseminate data about opportunities.”

Similarly, there’s a great deal of variation in funding available from companies for volunteer programs, as well as in the ability to offer paid time off to volunteer.

“I’ve been asked a lot lately, ‘Is there a tool kit to use in starting up a program?’ In reality, it needs to be individual to the company,” she said. “I recently told a company, ‘I really need to sit down with you to see what the culture is.’ But there are a lot of commonalities in how they set it up and what they’re trying to achieve.”

Some employer volunteer incentives or policies have increased in popularity, while others have diminished, Fitzgerald has found. For instance, more employers are including volunteering activity in annual employee performance reviews. At the same time, volunteer fairs are becoming a less popular way of sharing volunteer opportunities as other communication methods have become more popular.

The Service Enterprise Organization training initiative, through which Volunteer Iowa continues to enroll classes of nonprofits for training, seeks to maximize the volunteer experience for both nonprofits and their volunteers.

“I think it mirrors this whole employer volunteer initiative, because employers want their employees to go out and have a good experience,” Fitzgerald said. “From the nonprofit side, we analyze whether the nonprofit is ready for this training. And after they meet the certification goal, they must recertify every three years.” ■

CONTACT VOLUNTEER IOWA

Website: www.volunteeriowa.org

Phone: (800) 308-5987 or (515) 725-3095

IOWA ORGANIZATIONS WITH SERVICE ENTERPRISE CERTIFICATION

Aging Services, Inc., *Cedar Rapids*
 Animal Rescue League of Iowa, *Des Moines*
 Care Initiatives Hospice, *Cedar Falls*
 Catherine McAuley Center, *Cedar Rapids*
 Cedar Rapids Public Library, *Cedar Rapids*
 Cedar Valley Arboretum & Botanic Gardens, *Waterloo*
 Cedar Valley Friends of the Family, *Waverly, Waterloo, Cedar Rapids, Dubuque, Decorah*
 Central Iowa RSVP, *Story City*
 Greater Des Moines Habitat for Humanity, *Des Moines*
 HACAP, *Hiawatha*
 Iowa State University Extension and Outreach-Black Hawk County, *Waterloo*
 RSVP Program of Boone and Greene Counties, *Boone & Jefferson*
 Story County Conservation, *Ames*
 Young Parents Network, *Cedar Rapids*
 YSS, *Ames*

The Business Record contacted human resource representatives and leaders at three organizations to ask about some of the best practices they've developed to encourage employee volunteerism. We chose three organizations of varying employee populations, ranging from a small private college to a midsize employee incentive company to a Fortune 500 global financial services company.

SIMPSON COLLEGE

Paid volunteer time off is a relatively new benefit at Simpson College, which put the policy into place in January 2013. Faculty and staff members each get eight hours of paid time annually to volunteer with an organization of their choice, said Mimi Bartley-Nancarrow, director of human resources. Simpson also participated last year for the first time in the Give Back Iowa competition.

"You want to volunteer but sometimes you can't volunteer after 5 o'clock, and this gives you an opportunity to do that," she said. "You just get to build a different relationship outside of work, which is a nice thing to do."

CONTINUED ON PAGE 14 >>



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COVER STORY

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Today, I think a **giver** wants to **volunteer** as well as give. And if they want to advocate, they have to believe in what they're doing.

TOM MAHONEY
chairman and CEO, ITA Group

CONTINUED FROM PAGE 13 >>

In the 2016-17 academic year, Simpson faculty and staff used 245 hours of VTO. That doesn't include the volunteer hours worked during the college's annual Campus Day, in which all students, faculty and staff are invited to participate.

During Campus Day, a Simpson tradition since 1889, classes are canceled for one day in the spring semester so faculty and staff can make a positive impact on Simpson and its surrounding areas. It includes a morning of volunteering on various team-led projects around both the campus and the Indianola community, followed by a luncheon and an afternoon of fun activities.

ITA GROUP

Having employees who are highly motivated and engaged is critical to the success of ITA Group, said **Tom Mahoney**, chairman and CEO. A 100 percent employee-owned company, ITA Group has more than 600 employee-owners. The 50-year-old West Des Moines-based company has offered some form of volunteer time off policy for about the past eight years.



"The vision is that we believe as a good corporate citizen it's important to share our success with the communities that we live, work and play in," Mahoney said. "We also feel that it's a tremendous opportunity to get our employee-owners engaged in the community. Through that engagement, it also strengthens their passion for the company and the people that they work with."

The VTO benefit began at eight hours per year but has since been expanded to 16 hours. "The rationale on that was that we wanted to create 'stickiness,'" Mahoney said. "We felt that through volunteering, if you were able to connect to the organization and have a greater appreciation for how that work was aligned to something that individual or team was aligned with, it would get sticky."

In total, ITA Group engages with probably 75 nonprofit organizations and agencies, with connections driven both by company collaborations and by individuals' engagement. "So we align closely with United Way as it relates to their agencies and programs, believing that we can have a tremendous impact on human services through that organization. But we also give team members an opportunity to bring forward to the foundation and the spirit committee other organizations and programs that they recommend."

As the current United Way of Central Iowa board chair, Mahoney recognizes the importance of more clearly communicating the impact that various human service programs are having in the community.

"Today, I think a giver wants to volunteer as well as give," he said. "And if they want to advocate, they have to believe in what they're doing. So they want to be able to more closely align their personal contribution with the team, and then have a better understanding of the overall outcome."

Designing employee incentive programs is right in ITA Group's wheelhouse. One of the employee incentive programs that ITA Group developed for its clients, called Strive Five, is designed to help an organization align its people with its mission and vision. Among the five components of Strive Five is community involvement.

"What we do with that program is provide peer-to-peer recognition of those individuals who are stepping up above and beyond," Mahoney said. "And we do the same thing within the walls of ITA Group — we recognize team members that are really working hard to make our community stronger and better and are going well beyond just the 16 hours of VTO."

ITA Group forecasts that its employees will use more than 3,200 VTO hours this year, a substantial increase over last year. Additionally, "our team member retention exceeds 90 percent as a result of us implementing our own version of Strive Five, Mahoney said. "We call it Be the Reason. We have seen employee retention increase, and employee referral costs have dropped over \$200,000. So there's some real dollars attached to this."

PRINCIPAL FINANCIAL GROUP

The Principal Volunteer Network, which was formed in 1972, facilitates thousands of hours of employee volunteerism each year. In addition to employees volunteering on their own time, Principal has offered paid volunteer time off as a benefit for the past 11 years. Last year, more than 3,400 of its U.S. employees logged nearly 22,600 hours of VTO, benefiting 325 charities.

In January, Principal began transitioning away from PTO and VTO to flexible time off, or FTO, said **Mandi McReynolds**, director of community relations and Principal Foundation. By 2019, the company will offer FTO to all its salaried employees.

"As a part of that philosophy, it allows our employees the flexibility to give back to the community at times that work well for them in addition to doing their job," she said. "We still have PTO for employees that are nonexempt and hourly. With flexible time off, it really opens the door where individuals can engage in the community. If you want to volunteer over the lunch hour, you let your supervisor know and that's OK because we work on a flexible time schedule."

Additionally, Principal last year expanded its annual Days of Actions program to a Global Impact Week, and this year will further expand that to a Global Impact Month from Sept. 6 to Oct. 6. In addition to Des Moines, the month will include volunteer events in a dozen other cities around the world where Principal has offices, among them Mexico City and Tokyo.

Principal also believes in long-term volunteer engagement, McReynolds said. In a survey of about 1,700 U.S. employees, more than 400 said they engage in some sort of leadership experience with a nonprofit, whether it's serving on a board or a key committee. The survey also showed that most employees volunteer at one or two organizations for about an hour or two per week.

The company also has a Dollars for Doers program, in which it donates \$250 for every 25 hours that the employee serves. They can apply for that award up to four times a year, so they can earn up to \$1,000 annually for the organization. Principal also matches up to \$1,500 in contributions per year made by the employee to their nonprofit organization.

"Through our match-giving program, we wanted to inspire our employees to give that long-term commitment to the organizations they serve, and go in depth so that they're really a benefit and not a burden," McReynolds said.



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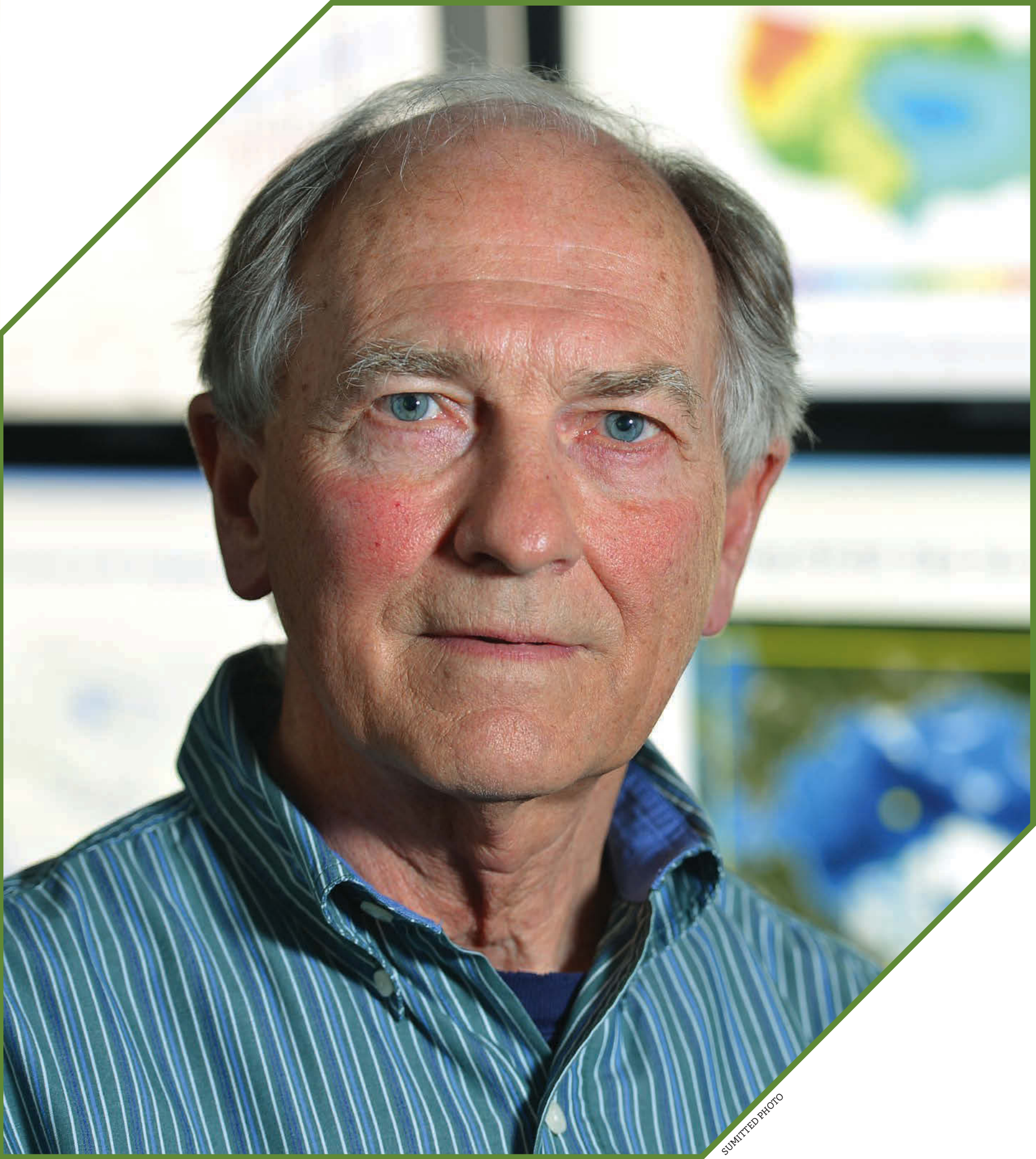


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It's the heat and the HUMIDITY

ISU scientist, Nobel winner, models Iowa's hot future

BY PERRY BEEMAN

Gene Takle won part of a Nobel Prize for doing exactly what he's doing now — sitting in his office on the third floor of Iowa State University's Agronomy Hall and poring over computer models that will tell the land-locked millions in the Midwest what climate change will mean to them.

He has some news. You know that saw about "it's not the heat, it's the humidity?" Well, there's something to that, Takle said.

"Humidity is behind a lot of the things we are seeing," he said. When it's humid, people can't perspire as much to cool themselves. Also, air-conditioning systems have to fight harder to cool rooms. Crops get stressed in the humidity.

Takle, director of ISU's Climate Science Program, who joined ISU in December 1971, has been telling us for years that Iowa is in for higher temperatures, more frequent big rains, more runoff into streams, and a boost in crop production that eventually will turn around as the stresses of a whacked-out climate system bring drought, high heat and lower productivity. He is one of the most prominent modelers of regional effects of climate change.

Remember that big climate report that The New York Times reported on earlier this month? It was part of the National Climate Assessment in which a group of leading scientists says the average temperature in the United States has risen sharply since 1980, with some of the warmest conditions in 1,500 years. The rise is largely due to human-related carbon emissions, the report notes.

The scientists made it clear that the effects of climate change already are being felt. Takle has been involved in high-profile modeling studies, including one that suggests that U.S. agricultural productivity could fall to pre-1980 levels by 2050, even with advances in drought-resistant seeds.

We interviewed Takle in his office about what this all means to business owners and other Iowans. Hint: You might want to plan on spending more on air conditioning. The Midwest is looking to see greater temperature increases than any other part of the country, Takle said. That will hurt agriculture while potentially boosting AC bills, a big deal when you are running 801 Grand or the Financial Center.

You have talked for years about higher temperatures and bigger rains coming as climate change continues in Iowa, but now humidity is going to be a problem, too.

What has been driving it is that weather stations across Iowa have all had increasing humidity over the last 47 years, especially in the April, May, June period. It's been most notable in eastern Iowa. When we look at what is happening in the states to the east of us, they are seeing the same thing and even some are higher. It's this bubble over the Midwest that is increasing, particularly in spring and early summer.

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HUMIDITY IS BEHIND A LOT OF THE
THINGS WE ARE SEEING.

GENE TAKLE

Director, Iowa State University Climate Science Program

Spring and early summer are important around here. Some of us are trying to grow crops. Others are just trying to get outside after a long winter. Construction crews are busy. Are you saying those months are going to be particularly troublesome?

We've been pointing to spring and early summer for a long time now. We've seen it in rainfall — rates are going up substantially in April, May and June since 2000. So we've seen, especially in northwest Iowa, it's been noticeable. We did a study over the Cedar River basin as well. The (Iowa Department of Transportation) was wondering how to build bridges over the basin. So we did a study with 30-some models and projected out to 2050, and we found that the 100-year flood (1 in 100 chance each year) of the 20th century is now a 25-year flood of the 21st century (1 in 25 chance each year). This is a decision metric that is needed for designing a bridge over U.S. Highway 30 east of Cedar Rapids.

So the bridge builders need to know the waters are rising at times. Farmers need to know we'll have bigger rains, but bigger droughts, too. But there are ramifications for others, too, correct?

Oh, absolutely. The humidity ends up as rainfall, right? But humidity also is a key factor in the nighttime temperatures in the summertime, the warm season. A humid climate is going to have a muggy night. You go to Colorado and it's 100 degrees during the day and it gets down to 79 at night.

What effect does that have?

According to Jerry Hatfield (laboratory director of the National Laboratory for Agriculture and the Environment in Ames), it's starting to be seen now in grain weight. So the scenario is this: The corn plant takes up carbon during the day, but it gives back a little bit of that carbon at night. The higher the nighttime temperature, the more it gives back. The best place to grow corn is in eastern Colorado; it's nice and warm during the day and it cools off at night. But if the nighttime temperature is going up because it's getting more humid, that means the respiration is going up, which means that during that grain-filling period in August, those nighttime temperatures are detrimental to the development of the seed and grain weight. So when you take it out of the field, a bushel might weigh 48 pounds instead of 52 pounds.

They sell, of course, on weight, not volume. That is becoming worrisome. For the Midwest, when those temperatures start to go up, it's going to impact yield and quality.

Isn't climate change supposed to boost yield at first, before a turnaround?

If you look at the evolutions of corn over the last 50 or 75 years, the growing season has gotten longer. Farmers have taken advantage of that. They plant earlier. They plant longer-season hybrids. They are getting better yields, so they are taking advantage of climate change. That's a good thing. We have been getting good spring rains, so we have been getting good soil moisture recharge. We haven't gone into the middle of June with a moisture deficit very much for years.

In the '80s and '90s there was a yield increase because we haven't been hitting any temperature issue. In fact, our summer temperatures, daytime maximum temperatures, have been going down. We have been avoiding temperatures over 100 degrees. It's because we've been getting more rain, more humidity, more cloudiness. Not enough to harm photosynthesis, but enough to hold down that peak temperature.

The National Climate Assessment is coming out in 2018. They looked at changes by midcentury and end of century in two emissions scenarios. The astounding thing is why the Midwest temperatures are projected to go up more than any other region. It's

because of the rainfall. We've gone through this sort of fantasy period where we've been getting a longer growing season; it's warmer, we get more warming degree days and we have avoided those extreme heat events. What the projections seem to show is that world is going to come to an end.

So are we coming up on some kind of tipping point?

Rain is much harder to predict with models, so the models are kind of all over the map. That's partly just because Iowa sits on the gradient that's dry to the west and wet to the east. That's where we sit. If you look at the climate records, there is a big change across Iowa, (with yearly rainfall totals of) 28 inches in the west and 34 inches in the east. While the average rainfall is going up, the variability is going up also. We are getting more drought years and dry years and wet years.

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OTHER REGION.
”

GENE TAKLE
Director, Iowa State University
Climate Science Program

So will average temperature and average rainfall continue to rise?
Yes.

What are the effects of that on agriculture and other businesses?

Corn doesn't like temperatures much above 80. If it's much above 84, you start to see yield drops. If we start getting a drier period with less cloudiness, it's going to unmask this daytime heating and we could be going up more in the day and night.

What about pests?

You could have more overwintering of pests. I got a call from a farmer in Algona in December. He said his electric bill had gone up dramatically. The co-op said it was because it was so humid. I told him we had dew points in the 70s last November. What is happening is you have this giant steel bin and you are driving air through it to dry it out. With 70s dew point, it's just condensing right in the middle of the corn. The people over at (ISU's department of) ag engineering think there is going to be some moldy corn coming out of the bin.

This rise in humidity is kind of a subtle detriment in a number of ways. In the middle of summer it means more mold, more fungus, diseases on trees and shrubs.

In 2013, we had over 700,000 acres that weren't planted to anything because it was raining so much.

We lose about 1.6 days of field work for every extra inch of rainfall. The number of workdays has been falling.

Rolland Schnell, president of the Iowa Soybean Association, told (U.S.) Sen. Joni Ernst that he had to buy bigger equipment so he could plant his corn in a narrower window (due to rain).

It's a real factor. Farmers are paying for it. You drive across Iowa and you see this pattern of tile. It's going in by the mile.

Would the gentleman's trouble with grain-drying translate to trouble with air conditioning in downtown Des Moines buildings? Is that an added cost?

Absolutely. Air conditioners were invented not to cool air but to take humidity out of the air. It takes a lot more energy to take the moisture out than to cool the air. ■



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BUSINESS RECORD

CALENDAR

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KEY AWARDS**Host:** Greater Des Moines Habitat for Humanity**About:** The event will honor businesses, organizations and individuals whose contributions have made a significant impact in helping serve hardworking low-income families and work toward eliminating poverty housing in our community.**When:** 5:30-8:30 p.m.**Where:** Community Choice Credit Union Convention Center**Learn more:** <http://bit.ly/2eSNRyr>21 THURSDAY
The Second Annual George Washington Carver Dinner**Host:** George Washington Carver Birthplace Association**About:** The Carver Dinner is the major annual fundraising event for the George Washington Carver Birthplace Association. Proceeds from the Carver Dinner will support signature programs, in particular the renovation of the 1872 Colored School and the continued development of an accompanying distance-education enabled interpretative center.**When:** 5:30-10 p.m.**Where:** Iowa Culinary Institute at Des Moines Area Community College**Learn more:** <http://bit.ly/2xbzcFg>

THE ELBERT FILES

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Iowa's migration patterns

After the terrorist attacks of Sept. 11, 2001, we heard stories about families moving from New York and New Jersey to Iowa because they wanted their children to grow up in a safer environment.

Similar stories surfaced after Hurricane Katrina in 2005 about people moving to Iowa from New Orleans to start new lives.

In coming weeks, I expect to see reports of Houston residents coming to Iowa to start over after Hurricane Harvey.

All of which points out something that most of us know but rarely think about — namely that Iowa has always been a state of migrants.

During the mid- and late 19th century, many, including my great-grandfathers, came to Iowa from Germany, Ireland and other locations throughout Europe. They arrived in such numbers that Iowa became, for a time, the fastest-growing state. Between the Civil War and 1900, Iowa's population tripled from roughly 700,000 to 2.2 million.

Iowa State University's population expert, Willis Goudy, traced the history of that growth in his 2005 publication "Iowa's Numbers: 150 Years of Decennial Census Data With a Glance to the Future."

Among other things, he noted that after such rapid growth during the 19th century, Iowa's population stalled during the 20th century.

Iowa had the lowest population growth of any of the 50 states between 1900 and 2000. The increase amounted to a mere 31 percent from 2.2 million to 2.9 million.

By contrast, the population of the entire country grew a whopping 269 percent between 1900 and 2000. A comparable increase in Iowa would have boosted our current population to more than 6 million, or roughly double what it is today.

What happened to Iowa during those no-growth years? Why didn't our growth keep up with the rest of the country, or even come close?

Goudy distills the numbers to account for "natural change" — the difference between births and deaths — and "net migration," which is the difference between people moving into and out of Iowa.

Between 1900 and 2000, there were 1.8 million more births than deaths in Iowa, he noted. At the same time, 1.1 million more people left the state than came here.

The result was that by the year 2000 Iowa's population had only increased by about 700,000, or 31 percent, to 2.9 million.

Goudy broke the migration numbers down by decades and discovered that the two decades with the biggest losses were the 1950s, when the booming post-war economy resulted in a net migration loss of 230,000 Iowans, and the farm crisis years of the 1980s when the net loss was 283,000.

During the 1990s, when significant numbers of Vietnam War refugees began arriving in Iowa, along with refugees from Eastern Europe and Africa, Iowa posted its first net migration gain — roughly 50,000 — since the 1910s.

Goudy's data ended with the 2000 census.

But there are reasons to believe the immigration influx that began in the 1990s with Southeast Asians and others has continued with new arrivals from Central and South America during the 21st century.

But there has also been something else going on in recent decades. Virtually all of the net migration to Iowa from other states and other nations has been to the metropolitan areas around Des Moines and Cedar Rapids or to large university towns, like Ames and Iowa City.

And that's on top of increased migration from rural Iowa to urban areas.

The bottom line is that while we think of Iowa's population as homogeneous, it is constantly changing and evolving.

So when Texans start arriving in coming weeks, it will be to a different Iowa than existed even 16 years ago when post-9/11 families began arriving from New York and New Jersey. ■

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Businesses risk not using digital engagement tools

How engaged are you?

It's hard to imagine there is an active business today that doesn't have some level of digital connection and engagement. But the truth is that how business leaders define engagement and the level in which they invest (time, money, staff, etc.) in that engagement is an incredibly wide range.

Deloitte just released a study for Connected Small Business US, which was commissioned by Google to explore the levels of digital engagement among small businesses (250 or fewer employees) and the impact of each level.

The study determined that there were general levels:

- Basic (no website/no social media presence).
- Intermediate (simple website/basic digital marketing).
- High (advanced, mobile-ready website/multiple social channels).
- Advanced (use of data analytics/mobile apps).

As the researchers reviewed the activity level and the outcomes that aligned with each of the four levels of engagement, they came to some very interesting conclusions.

Digital engagement increases revenue. Seventy-seven percent of businesses in the advanced category reported expecting revenue growth over the next year — almost double the percentage of businesses in the most basic engagement level. The reason the advanced-level businesses were confident in the potential of growth is that 45 percent of them had already experienced revenue growth over the past year, compared with only 12 percent of businesses identified as having a basic digital engagement. Thirty-two percent of the organizations in the high category reported revenue growth.

Digital engagement increases employment needs. When a business experiences increased revenue, it only makes sense that they'd need a larger workforce. So, no surprise, the category of companies that reported larger percentages of revenue growth (high and advanced) also reported an increase in employment growth. The research also pointed out that people employed by a digitally savvy company "tend to be relatively more productive, with the average revenue per employee at digitally advanced businesses being two times as high as small businesses with a basic level of engagement."

Digital engagement creates new products and services. Over the past 12 months, businesses at the basic level had less than a 10 percent chance of introducing a product or service. On the flip side, almost 70 percent of the most digitally advanced companies reported that they introduced at least one new product or service into the market. New channels mean new opportunities, and if you're not there, you can't take advantage of them.

So what does this mean for your business? It means that maintaining just the "table stakes" level of digital engagement is costing you opportunity, market share and money. If you are at that level, which was defined as just having a simple website and not really using effective email marketing, social media or exploring the data that these tools can give you, you need to recognize the consequences. This should not come as a surprise to you but perhaps the outcomes that this study points to can serve as the wake-up call.

This study emphasizes what common sense has told us for some time. The way we do business has changed. The expectations that the marketplace has for us have changed. We may be the only element that hasn't yet changed.

For every business, whether you only serve a local audience or an international customer base, embracing digital strategies is a business must. Tools like marketing automation, social media, mobile readiness, and letting the data help you determine what your prospects are interested in and what you can offer to encourage trial and conversion are more business survival than anything else.

Today, as the research clearly demonstrates, businesses that ignore that truth are simply behind in revenue, growth and innovation. But pretty soon, without making some changes, they may just not exist any more. ■



This week's QR code will take you to Deloitte's full study findings.



A Gala Supporting Living History Farms' Education and Outreach Programs

Farmstasia

OCTOBER 6, 2017

Please join us in celebrating Living History Farms' 47th season with music from Harold and the Boomer and dinner hosted by Johnny's Italian Steakhouse.

Support from Farmstasia provides the largest single source of funding for our education and outreach programs, which welcome 23,000 students every year.

To attend:

Contact Sammy Smithson at ssmithson@lhf.org or by phone at (515)278-5286, ext. 167.

Take a sneak peek at our live auction and place an early bid!

www.LHF.org/Farmstasia-Auction

LIVING

HISTORY FARMS

Presenting Sponsors - Farm Bureau Financial Services, DuPont Pioneer

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Teacher of the Year award presented by Belin McCormick

Dinner hosted by Johnny's Italian Steakhouse & Heart of America Group



march of dimes
A FIGHTING CHANCE FOR EVERY BABY

Signature Chefs Auction

Wednesday, October 4, 2017
Iowa Events Center

Grand Ballroom:
6:00 – 9:00 p.m.

Gourmet sampling, music, live and big board auctions

Featured chefs:

Table 128 Bistro + Bar	Mercy Medical Center
Catering by Cyd	UnityPoint Health Des Moines
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Great Caterers of Iowa	And more!

For more information or to reserve seating please visit:
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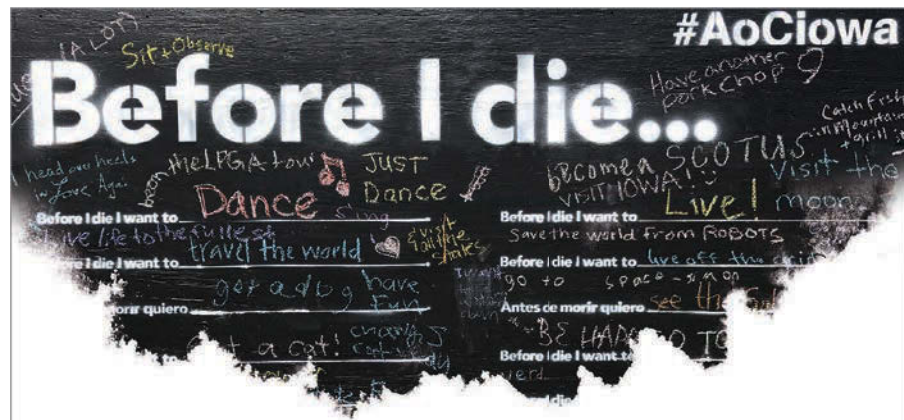
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THE ART OF COMPASSION

Compassion is at the core of the fifty-plus programs offered to Iowans through HCI Hospice Care Services, Visiting Nurse Services of Iowa and Amanda the Panda Family Grief Center. The Art of Compassion is a new and unique event that brings to the forefront the care, empathy and financial support needed for effective community-based care of Iowa's individuals and families.

Please join us on Thursday, October 12th at 6:00 pm at Capital Square Atrium in downtown Des Moines for an evening of excitement!

Let's be social! Join our conversation at #aocIowa and tell us what your hopes and dreams are!



For more information or to purchase tickets, check out
www.artofcompassioniowa.org or contact Sara Lemke at
515-318-8028 / slemke@hcfoundation.org

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CITY ORDINANCES

ORDINANCE NO. 15,604

AN ORDINANCE vacating a segment of Ingersoll Avenue located north of and adjoining 539 Polk Boulevard and repealing Ordinance No. 15,584. WHEREAS, all prior requirements of law pertaining to the vacation of public right-of-way have been fully observed; and WHEREAS, by Ordinance No. 15,584, passed May 22, 2017, after notice and public hearing, the City Council intended to vacate the right-of-way described below, but said Ordinance contained an error in the legal description; and WHEREAS, it is desirable that the public right-of-way herein described be vacated; NOW, THEREFORE, BE IT ORDAINED by the City Council of the City of Des Moines, Iowa: Sec. 1. That a segment of Ingersoll Avenue located north of and adjoining 539 Polk Boulevard, more specifically described as follows, be and is hereby vacated. A PORTION OF INGERSOLL AVENUE RIGHT OF WAY LYING NORTH OF AND ADJACENT TO LOT 13, INGERSOLL PARK, AN OFFICIAL PLAT, NOW INCLUDED IN AND FORMING A PART OF THE CITY OF DES MOINES, POLK COUNTY, IOWA, BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS: BEGINNING AT THE NORTHWEST CORNER OF SAID LOT 13, THENCE N0°00'00"W ALONG THE EXTENDED WESTLINE OF SAID LOT 13, A DISTANCE OF 4.08 FEET; THENCE NORTHEASTERLY 10.94 FEET ALONG A 15.00 FOOT RADIUS CURVE NOT TANGENT TO THE PREVIOUS COURSE, CONCAVE NORTHWESTERLY, WHOSE CHORD LENGTH IS 10.70 FEET AND WHOSE CHORD BEARS N69°18'01"E, THENCE NORTHEASTERLY 8.84 FEET ALONG A 12.00 FOOT RADIUS CURVE, CONCAVE SOUTHEASTERLY, WHOSE CHORD LENGTH IS 8.64 FEET AND WHOSE CHORD BEARS N69°31'12"E, THENCE S89°22'03"E, 115.09 FEET TO A POINT THAT IS ON THE EXTENDED EAST LINE OF SAID LOT 13; THENCE S0°11'00"W, 10.63 FEET TO THE NORTHEAST CORNER OF SAID LOT 13; THENCE N89°33'45"W ALONG THE NORTH LINE OF SAID LOT 13, A DISTANCE OF 133.16 FEET TO THE POINT OF BEGINNING, CONTAINING 1380 SQUARE FEET AND SUBJECT TO EASEMENTS, COVENANTS AND RESTRICTIONS OF RECORD. Sec. 2. The City of Des Moines hereby reserves an easement upon the property described above for the continued use and maintenance of any utilities now in place, with the right of entry for servicing same. Sec. 3. That Ordinance No. 15,584, passed May 22, 2017, is hereby repealed. This Ordinance is intended to replace Ordinance No. 15,584. Sec. 4. That the City Clerk is hereby authorized and directed to cause certified copies of this ordinance and proof of publication thereof together with proof of publication of the notice of the public hearing on this matter to be properly filed in the office of the Recorder of Polk County, Iowa. Sec. 5. This ordinance shall be in full force and effect from and after its passage and publication as provided by law. FORM APPROVED: Ann DiDonato, Assistant City Attorney T. M. Franklin Cownie, Mayor Attest: I, Diane Rauh, City Clerk of the City of Des Moines, Iowa, hereby certify that the above and foregoing is a true copy of an ordinance (Roll Call No. 17-1494), passed by the City Council of said City at a meeting held August 28, 2017 signed by the Mayor on August 28, 2017 and published and provided by law in the Business Record on September 15, 2017. Authorized by Publication Order No. 10171. Diane Rauh, City Clerk

ORDINANCE NO. 15,605

AN ORDINANCE vacating a dead-end segment of Southwest 19th Street adjoining 1821 Frazier Avenue. WHEREAS, all prior requirements of law pertaining to the vacation of public right-of-way have been fully observed; and WHEREAS, it is desirable that the public right-of-way herein described be vacated; NOW, THEREFORE, BE IT ORDAINED by the City Council of the City of Des Moines, Iowa: Sec. 1. That a dead-end segment of Southwest 19th Street adjoining 1821 Frazier Avenue, more specifically described as follows, be and is hereby vacated. ALL OF THE SOUTHWEST 19TH STREET RIGHT-OF-WAY LYING NORTH OF THE EASTERLY EXTENSION OF THE SOUTH LINE OF LOT 99 AND LYING SOUTH OF THE EASTERLY EXTENSION OF THE NORTH LINE OF SAID LOT 99, ALL IN WAKONDA MANOR PLAT No.5, AN OFFICIAL

PLAT, ALL NOW INCLUDED IN AND FORMING A PART OF THE CITY OF DES MOINES, POLK COUNTY, IOWA, AND CONTAINING APPROXIMATELY 5915 SQUARE FEET. Sec. 2. The City of Des Moines hereby reserves an easement upon the property described above for the continued use and maintenance of any utilities now in place, with the right of entry for servicing same. Sec. 3. That the City Clerk is hereby authorized and directed to cause certified copies of this ordinance and proof of publication thereof together with proof of publication of the notice of the public hearing on this matter to be properly filed in the office of the Recorder of Polk County, Iowa. Sec. 4. This ordinance shall be in full force and effect from and after its passage and publication as provided by law. FORM APPROVED: Ann DiDonato, Assistant City Attorney T. M. Franklin Cownie, Mayor Attest: I, Diane Rauh, City Clerk of the City of Des Moines, Iowa, hereby certify that the above and foregoing is a true copy of an ordinance (Roll Call No. 17- 1495), passed by the City Council of said City at a meeting held August 28, 2017 signed by the Mayor on August 28, 2017 and published and provided by law in the Business Record on September 15, 2017. Authorized by Publication Order No. 10172. Diane Rauh, City Clerk

ORDINANCE NO. 15,606

AN ORDINANCE to amend the Municipal Code of the City of Des Moines, Iowa, 2000, adopted by Ordinance No. 13,827, passed June 5, 2000, as heretofore amended, by amending Sections 114-257.01, 114-618, 114-2825, 114-3129, 114-3699 and 114-4008.9, relating to traffic and vehicle regulations. Be It Ordained by the City Council of the City of Des Moines, Iowa: Section 1. That the Municipal Code of the City of Des Moines, Iowa, 2000, adopted by Ordinance No. 13,827, passed June 5, 2000, as heretofore amended, is hereby amended by amending Sections 114-257.01, 114-618, 114-2825, 114-3129, 114-3699 and 114-4008.9, relating to traffic and vehicle regulations, as follows: Sec. 114-257.01. Prohibited right turn on red. No person shall make a right turn with a vehicle after coming to a stop in obedience to a red signal until a green indication is shown at the following locations: (1) At the intersection of Hickman Road, Merle Hay Road and Merklin Way, prohibiting right turns from eastbound Hickman Road to southbound Merle Hay Road or Merklin Way and from northbound Merle Hay Road to eastbound Hickman Road or southbound Merklin Way. (2) At the intersection of Easton Boulevard, Avenue Frederick M. Hubbell and East Twenty-fifth Street, prohibiting right turns from eastbound Easton Boulevard to southbound East Twenty-fifth Street or westbound Avenue Frederick M. Hubbell or prohibiting right turns from southbound Frederick M. Hubbell Avenue to westbound Easton Boulevard. (3) At the intersection of Mulberry Street and Fifth Avenue, prohibiting right turns from eastbound Mulberry Street to southbound Fifth Avenue. (4) At the intersection of Court Avenue, and Water Street, prohibiting right turns from eastbound Court Avenue to southbound Water Street and from northbound Water Street to eastbound Court Avenue. (5) At the intersection of Grand Avenue and Thirty-first Street, prohibiting right turns from northbound Thirty-first Street to eastbound Grand Avenue and southbound Thirty-first Street to westbound Grand Avenue. (6) At the intersection of Grand Avenue and Fleur Drive, prohibiting right turns from eastbound Grand Avenue to southbound Fleur Drive. (7) At the intersection of the Eighth Street Service Road west of the viaduct at Mulberry Street, prohibiting right turns from northbound Eighth Street Service Road to eastbound Mulberry Street. (8) At the intersection of Eighth Street and Mulberry Street, prohibiting right turns from westbound Mulberry Street to northbound Eighth Street. (9) At the intersection of Eighth Street and Mulberry Street, prohibiting right turns from northbound Eighth Street to eastbound Mulberry Street. (10) At the intersection of East Thirty-third Street and Frederick M. Hubbell Avenue, prohibit-

ing right turns from southbound East Thirty-third Street to westbound Frederick M. Hubbell Avenue. (11) At the intersection of Sixth Avenue and Euclid Avenue, prohibiting right turns from northbound Sixth Avenue to eastbound Euclid Avenue. (12) At the intersection of Forty-second Street and Center Street, prohibiting right turns from southbound Forty-second Street to westbound Center Street. (13) At the intersection of Martin Luther King Jr Parkway and Interstate 235 Eastbound Exit Ramp, prohibiting right turns from eastbound Interstate 235 to southbound Martin Luther King Jr Parkway. Sec. 114-618. Handicapped parking space signs. Handicapped parking spaces shall be designated by a handicapped parking sign bearing the international symbol of accessibility, and by no other means. Painting the international symbol of accessibility on the pavement alone is not sufficient designation of the handicapped parking spaces. Sec. 114-2825. Southeast Twenty-fourth Street Shaw Street to East Payton Avenue. Southeast Twenty-fourth Street, on the east side, from Shaw Street to Maury Street, no parking any time. Southeast Twenty-fourth Street, on the west side, from East Marion Street to East Philip Avenue, no parking any time. Southeast Twenty-fourth Street, on the west side, from Easter Lake Drive to Hart Avenue, no parking any time. Southeast Twenty-fourth Street, on the east side, from a point 40 feet north of Hart Avenue to East Payton Avenue, no parking any time. Southeast Twenty-fourth Street, on the west side, from Hart Avenue to a point 160 feet south thereof, no parking any time. Sec. 114-3129. Crocker Street Sixth Avenue to Fourteenth Street. Crocker Street, on the south side, from Sixth Avenue to Eighth Street, no parking any time. Crocker Street, on the north side, from Sixth Avenue to a point 25 feet west thereof, no parking any time. Crocker Street, on the north side, from Seventh Street to a point 115 feet east thereof, no parking any time. Crocker Street, on the north side, from Seventh Street to a point 50 feet west thereof, no parking any time. Crocker Street, on the north side, from a point 50 feet east of Eighth Street to a point 50 feet west of Eighth Street, no parking any time. Crocker Street, on the south side, from Eighth Street to Ninth Street, no parking any time. Crocker Street, on the north side, from a point 50 feet east of Ninth Street to a point 50 feet west of Ninth Street, no parking any time. Crocker Street, on the south side, from Ninth Street to Keosauqua Way, no parking any time. Crocker Street, on the north side, from Tenth Street to Eleventh Street, no parking any time. Crocker Street, on the north side, from Twelfth Street to a point 50 feet east thereof, no parking any time. Sec. 114-3699. Ure Street East University Avenue to dead end north. Ure Street, on the west side, from East University Avenue to a point 115 feet north thereof, no parking any time. Ure Street, on the east side, from East University Avenue north, to and including the cul- de-sac, no parking any time. Sec. 114-4008.9. Crocker Street Eighth Street to Ninth Street. Crocker Street, on the north side, from a point 50 feet east of Ninth Street, to Eighth Street, ten-hour meters, 8:00 a.m. to 6:00 p.m. Section 2. This ordinance shall be in full force and effect from and after its passage and publication as provided by law. FORM APPROVED: Lawrence F. Dempsey, Assistant City Attorney T. M. Franklin Cownie, Mayor Attest: I, Diane Rauh, City Clerk of the City of Des Moines, Iowa, hereby certify that the above and foregoing is a true copy of an ordinance (Roll Call No. 17-1498), passed by the City Council of said City at a meeting held August 28, 2017 signed by the Mayor on August 28, 2017 and published and provided by law in the Business Record on September 15, 2017. Authorized by Publication Order No. 10173. Diane Rauh, City Clerk

ORDINANCE NO. 15,607

AN ORDINANCE to amend the Official Zoning

Map of the City of Des Moines, Iowa, set forth in Section 134-277 of the Municipal Code of the City of Des Moines, Iowa, 2000, by rezoning and changing the district classification of certain property located in the vicinity of 804 S.E. 30th Street from the "C-2" General Retail and Highway-Oriented Commercial District and "R-3" Multiple-Family Residential District to Limited "M-1" Light Industrial District classification on the southern portion and Limited "M-2" Heavy Industrial District classification on the northern portion. Be It Ordained by the City Council of the City of Des Moines, Iowa: Section 1. That the Official Zoning Map of the City of Des Moines, Iowa, set forth in Section 134-277 of the Municipal Code of the City of Des Moines, Iowa, 2000, be and the same is hereby amended by rezoning and changing the district classification of certain property located in the vicinity of 804 S.E. 30th Street, more fully described as follows, from the "C-2" General Retail and Highway-Oriented Commercial District and "R-3" Multiple-Family Residential District to Limited "M-1" Light Industrial District classification on the southern portion and Limited "M- 2" Heavy Industrial District classification on the northern portion: Northern Portion – Limited "M-2", Scrap Processors of Iowa: A part of Lots 1,2 and 3 of Fredregill, an Official Plat, all being in and forming a part of the City of Des Moines, Polk County , Iowa, more particularly described as follows: Beginning at the Northeast corner of said Lot 3 of Fredregill; THENCE South 00°12'13" East along the eastern line of said Lot 3, a distance of 635.46 feet; THENCE South 89°40'12" West a distance of 685.31 feet to a point on the western line of said Lot 2; THENCE North 00°19'48" West along the west line of said Lots 1 and 2, a distance of 411.65 feet; THENCE North 89°28'51" East a distance of 124.20 feet; THENCE North 00°19'48" West a distance of 70.51 feet; THENCE North 89°14'30" East a distance of 102.50 feet; THENCE North 00°17'23" West a distance of 150.01 feet to a point on the north line of said Lot 1; THENCE North 89°24'26" East along the north line of said Lots 1 and 3, a distance of 459.92 feet to the POINT OF BEGINNING, and containing 9.00 acres of land, more or less. Southern Portion – Limited "M-1", Davidson Parcel: A part of Lots 1,2 and 3 of Fredregill, an Official Plat, all being in and forming a part of the City of Des Moines, Polk County , Iowa, more particularly described as follows: Beginning at the Northeast corner of said Lot 3 of Fredregill; THENCE South 00°12'13" East along the eastern line of said Lot 3, a distance of 1,294.37 feet to a point on the Northerly Right-of-Way line of MLK Parkway; THENCE North 80°08'56" West along said Northerly Right of Way, a distance of 57.68 feet; THENCE South 00°15'20" East along said Northerly Right of Way, a distance of 12.34 feet; THENCE North 83°17'39" West along said Northerly Right of Way, a distance of 141.28 feet; THENCE North 68°40'46" West along said Northerly Right of Way, a distance of 523.81 feet to a point on the Westerly line of Lot 2 of Fredregill; THENCE North 00°19'48" West a distance of 862.14 feet; THENCE North 89°28'51" East a distance of 124.20 feet; THENCE North 00°19'48" West a distance of 70.51 feet; THENCE North 89°14'30" East a distance of 102.50 feet to a point for corner; THENCE North 00°17'23" West a distance of 150.01 feet to a point on the north line of said Lot 1; THENCE North 89°24'26" East along the north line of said Lots 1 and 3, a distance of 459.92 feet to the POINT OF BEGINNING, and containing 18.069 acres of land, more or less EXCEPT Beginning at the Northeast corner of said Lot 3 of Fredregill; THENCE South 00°12'13" East along the eastern line of said Lot 3, a distance of 635.46 feet; THENCE South 89°40'12" West a distance of 685.31 feet to a point on the western line of said Lot 2; THENCE North 00°19'48" West along the west line of said Lots 1 and 2, a distance of 411.65 feet; THENCE North 89°28'51" East a distance of 124.20 feet; THENCE North 00°19'48" West a distance of 70.51 feet; THENCE North 89°14'30" East a distance of 102.50 feet; THENCE North 89°14'30" East a distance of 102.50 feet; THENCE North 00°17'23" West a distance of 150.01 feet to a point on the north line of said Lot 1; THENCE North 89°24'26" East along the north line of said Lots 1 and 3, a distance of 459.92 feet to the POINT OF BEGINNING, and containing 9.00 acres of land, more or less. Section 2. That this ordinance and the zoning granted by the terms hereof are subject to the

CITY ORDINANCES

following imposed additional conditions which have been agreed to and accepted by execution of an Acceptance of Rezoning Ordinance by all owners of said property and are binding upon the owners and their successors, heirs, and assigns as follows:

(1) The following uses of the property shall be prohibited:

- a. Adult entertainment businesses.
- c. Taverns or nightclubs.
- d. Liquor stores.
- e. Off-premises advertising signs.
- f. Pawn brokers.
- g. Delayed deposit services.

(2) Any buildings constructed along the public street sides of the Property should meet the fol-

lowing requirements:

- a. On any public street facing façade, the exterior material above grade to four feet above the finished floor level shall be constructed of durable materials, such as cast in place concrete, brick, or stone masonry.
- b. Any use of metal exterior material on any façade shall have minimum 22 gauge thickness with no exposed fasteners.
- c. Any façade oriented toward a public street shall have a minimum 20% window and door openings on the first level.
- d. Any overhead doors shall not be oriented toward a public street.

(3) Any redevelopment of the Property shall be in accordance with a Site Plan as reviewed

and approved by the Permit and Development Center.

(4) Any Site Plan for the Property shall comply with the City's Landscaping Standards as applicable in the "C-2" General Retail and Highway Oriented Commercial District.

Section 3. This ordinance shall be in full force and effect from and after its passage and publication as provided by law.

Section 4. That the City Clerk is hereby authorized and directed to cause certified copies of the Acceptance of Rezoning Ordinance, this ordinance, vicinity map and proof of publication of this ordinance to be properly filed in the office of the County Recorder of the county in which the subject property is located.

FORM APPROVED:

Glenna K. Frank, Assistant City Attorney
T. M. Franklin Cownie, Mayor
Attest:

I, Diane Rauh, City Clerk of the City of Des Moines, Iowa, hereby certify that the above and foregoing is a true copy of an ordinance (Roll Call No. 17- 1506), passed by the City Council of said City at a meeting held August 28, 2017 signed by the Mayor on August 28, 2017 and published and provided by law in the Business Record on September 15, 2017. Authorized by Publication Order No. 10174.
Diane Rauh, City Clerk

POLK COUNTY NOTICES

POLK COUNTY PUBLICATION	
BILL TO BE PAID 9-5-2017	
VENDOR	AMOUNT
REASON: CAPITAL OUTLAYS	
CITY SUPPLY CORP	\$10,190.35 1
COPY SYSTEMS, INC	\$13,835.00 1
GOV CONNECTION, INC.	\$5,871.20 1
GRIMES ASPHALT & PAVING CORP.	\$619,663.99 1
GUS CONSTRUCTION CO., INC	\$25,744.84 1
MET ONE INSTRUMENTS INC (PO)	\$16,357.50 1
RACOM CORPORATION	\$917.50 1
STIVERS FORD	\$37,230.00 1
REASON: CHGS FOR SVCS: NON-STAT. FEES	
BRAAK, BARBARA	\$65.00 1
MUSGRAVE, SHANNON M.	\$2.00 1
REIHE, VICKIE	\$65.00 1
SHIVELY, MIKIKO	\$330.00 1
WHITAKER, VIRGINIA	\$65.00 1
REASON: HUMAN SRVS PROV CHGS	
1424 E 9TH LLC	\$225.00 1
15TH & GRAND PROPERTIES LLC	\$900.00 3
426 PROPERTY LLC	\$700.00 1
47 LLC	\$628.00 1
A TEAM HOME IMPROVEMENTS LLC	\$220.00 1
AB HOME IMPROVEMENT LLC	\$10,362.20 8
AFFINITY CREDIT UNION	\$430.00 1
AL-BAKRI, BASIM	\$750.00 1
ALLEN, KATE	\$628.00 1
ANAWIM HOUSING	\$1,446.50 3
ATERRA 64 735 NE SPRING ST DSM LLC	\$685.00 1
AUTUMN RIDGE ESTATES	\$550.00 1
BELL, SHASTA	\$461.00 1
BEST HEATING COOLING ELECTRIC INC	\$3,750.00 5
BNL INVESTMENTS LLC	\$1,058.00 3
BOPP, BRIAN	\$325.00 1
BORCHERT, LARRY	\$430.00 1
BULLS & BEARS LLC	\$400.00 2
CALDWELL PARRISH FUNERAL HOME	\$775.00 1
CALIBER HOME LOANS INC	\$650.00 1
CAPITAL ONE COMMERCIAL	\$1,666.90 8
CARLSON, JOHN C.	\$451.00 1
CARRINGTON MORTGAGE SERVICES	\$790.03 1
CATHOLIC CHARITIES	\$1,250.00 1
CELSI, FRANK	\$685.00 1
CENTRAL IOWA SUPPORTIVE HOUSING LLLP	\$432.00 1
CHAPEL RIDGE TOWNHOMES	\$989.00 1
CHILD TIME	\$170.00 1
CONNETT SERVICES	\$2,992.00 5
COX, MICHAEL D	\$430.00 1
COYLE, PATRICIA	\$685.00 1
CW CONSTRUCTION	\$429.00 1
D&D REAL ESTATE HOLDINGS	\$853.50 2
DEER RIDGE 4 APARTMENTS	\$1,662.00 1
DEER RIDGE II APARTMENTS	\$430.00 1
DES MOINES REGENCY MANOR	\$380.00 1
DES MOINES STREET VILLAGE	\$620.00 1
DES MOINES WATER WORKS	\$2,174.32 15
DM LEASED HOUSING ASSOC IX LP	\$100.00 1
DYKSTRA, VIRGIL	\$430.00 1
ELITE RESIDENTIAL 2 LLC	\$485.00 1
EMM ASSOCIATES	\$301.00 1
EWING TRACE	\$902.70 1
FAMILY DISCOUNT	\$1,200.00 6
FEXSTEVE LIMITED COMPANY	\$11,090.00 2
FIVE JAYS RE	\$430.00 1
FOUNTAIN APARTMENTS	\$225.50 1
FOUR OAKS FAMILY AND CHILDREN'S SERVICES	\$606.45 1
FREEDOM HOUSES INC	\$1,820.00 5
GLACIER PROPERTIES L.C.	\$451.00 1
GORGAS, TOM	\$266.50 1
GRAY, IVAN	\$225.50 1
GRAYS LAKE APARTMENTS	\$430.00 1
HALE DEVELOPMENT CO	\$762.00 1
HAMILTON'S FUNERAL HOME INC.	\$5,487.30 4
HARBOR OF HOPE MISSION	\$430.00 1
HAWTHORN HILL, INC.	\$1,250.00 1
HENDERSON-HIGHLAND PARK FUNERAL SVC LLC	\$1,990.44 1
HIGHLAND PARK FUNERAL HOME	\$3,240.00 2
HISTORIC MANOR LLC	\$430.00 1

ILES FUNERAL HOMES, INC.	\$2,325.00 3
J&D HOMES	\$430.00 1
JARCOR LLC	\$430.00 1
JKSULLY02 LLC	\$533.00 2
KINTZ PROPERTIES LLC	\$430.00 1
LE PORTE, DONALD C.	\$430.00 1
LEGACY PARK LLLP	\$242.00 1
LEXISNEXIS	\$435.00 1
LONG, BARBARA JEAN	\$600.00 1
LT ASSOCIATES	\$364.00 1
LYN CROSSING APTS	\$430.00 1
MARTIN, GARY	\$430.00 1
MC CLISH, TODD	\$535.00 1
MEADOW VISTA ESTATES LLC	\$533.00 1
MEADOWLARK PLACE 1 LLP	\$430.00 1
MEADOWS MOBILE HOME COMMUNITY LLC	\$291.08 1
MELBOURNE APARTMENTS III LLLP	\$451.00 1
MEMORIAL SERVICES OF IOWA, INC	\$775.00 1
METRO APPLIANCE REPAIR LC	\$200.00 1
MEYER, PENNY S.	\$451.00 1
MIDAMERICAN ENERGY (GAS ONLY)	\$7,805.95 30
MILLER HARDWARE, INC.	\$10.47 1
MOHRFELD, MARTIN	\$628.00 1
MORRIS, TROY	\$628.00 1
MR FREEZE HTG & A/C	\$8,240.00 5
NFM BUILDER SALES	\$395.00 1
OAK CREEK RESIDENTIAL HOUSING COOP	\$1,066.00 3
OAKVIEW TERRACE LP	\$1,342.50 4
OHP 39, LC	\$592.00 1
PACE ANALYTICAL SERVICES INC	\$25.00 1
PARKSIDE EAST APTS IV LP	\$451.00 1
PARKSIDE EAST III APTS LP	\$250.00 1
PARKSIDE EAST L.P.	\$1,058.00 2
PATRIOT PARTNERS LLC	\$495.00 1
PERRY'S SERVICE STATION	\$32.19 1
PLAZA MANOR APTS	\$430.00 1
PLAZA VIEW APTS	\$809.00 2
POORE, JERRY	\$451.00 1
PRDUANCE LLC	\$838.00 1
RIDGEWAY PROPERTIES	\$533.00 1
RIVER HILLS APTS 1 LLP	\$430.00 1
SCHMIDT, STEVE	\$900.00 1
SCHUH, RANDALL	\$762.00 1
SCI IOWA FUNERAL SERVICES, INC.	\$775.00 1
SHORT, ROBERT	\$6,354.14 1
SILVER OAKS ASSOC. LP	\$430.00 1
SOMERSET RESIDENTIAL COOPERATIVE	\$451.00 1
SOUTHBROOK GREEN APTS II LP	\$1,070.00 2
SOUTHBROOK GREEN APTS LP	\$430.00 1
SPRINGER PEST SOLUTIONS INC	\$1,710.00 2
ST ANDREWS APTS DES MOINES LLC	\$430.00 1
ST. AUGUSTINS CHURCH	\$430.00 1
ST. VINCENT DE PAUL	\$1,160.00 6
STEIMEL, LUKE	\$628.00 1
STEWART PARK APARTMENTS	\$430.00 1
SUN PRAIRIE OF WEST DES MOINES LLC	\$1,183.00 2
SUNBURST APARTMENT LTD	\$671.50 2
SUNNYBROOK MOBILE HOME PARK	\$325.00 1
SUTTON HILL RESIDENTIAL COOP	\$533.00 1
TAHER, INC.	\$41,587.40 2
TBDN INVESTMENT LLC	\$337.50 1
THOMASSON, WINFRED	\$430.00 1
TINKSHELL, LEANN	\$627.00 1
TMG PROPERTIES LLC	\$685.00 1
TRANS IOWA, L.C.	\$817.20 2
TREZAC CONSTRUCTION	\$500.00 1
US BANK	\$377.26 1
VALLEY WEST INN LLC	\$451.00 1
VEASLEY, KERVIN	\$302.00 1
VERIDIAN CREDIT UNION	\$860.00 1
VERIZON WIRELESS	\$199.18 1
WALKER, JOHN	\$430.00 1
WEBB, JEANETTE E	\$540.00 1
WEBER, STEVEN	\$451.00 1
WELLS FARGO	\$533.00 1
WELLS FARGO FINANCIAL	\$464.05 1
WELLS FARGO HOME MORTGAGE	\$548.09 1
WESTBROOKE APARTMENTS	\$723.00 2
WESTON PARK APARTMENTS	\$533.00 1
WESTSTAR MORTGAGE CORPORATION	\$451.00 1

WILLOW PARK APARTMENTS	\$799.50 2
WILSON INVESTMENTS	\$533.00 1
REASON: LICENSES AND PERMITS	
SHERMAN COMPANY	\$200.00 1
SHUMPERT, DARIUS	\$50.00 1
REASON: MENTAL HEALTH SVCS	
CREATIVE COMMUNITY OPTIONS	\$700.00 1
OPTIMAE LIFE SERVICES	\$42,776.13 4
TRANS IOWA, L.C.	\$19,552.22 3
REASON: MISCELLANEOUS	
DRAGON SCHOLARSHIP FUND	\$2,500.00 1
KNOXVILLE POLICE DEPARTMENT	\$7,114.16 2
MEALS FROM THE HEARTLAND	\$25,000.00 1
NEWTON POLICE DEPARTMENT	\$7,700.97 2
OAKRIDGE NEIGHBORHOOD SERVICES	\$6,000.00 2
PLEASANT HILL CHAMBER OF COMMERCE	\$2,773.00 1
RONALD MCDONALD HOUSE CHARITIES OF	\$50,000.00 1
SOUTHEAST POLK COMM SCHOOL DST	\$4,000.00 1
TREASURER-STATE OF IOWA	\$2,076.36 1
REASON: OTH SVCS & CHGS	
ACKELSON SHEET METAL, INC.	\$75.00 1
AFSCME LOCAL 1868	\$868.35 1
AHLERS & COONEY, P.C.	\$3,245.00 2
ALARCON, CARLOS M.D.	\$3,385.00 1
ALTEC INDUSTRIES INC	\$1,167.02 1
ALTOONA HERALD-MITCHELLVILLE INDEX	\$151.15 4
ALVINE & ASSOCIATES INC	\$7,568.00 1
AMERICAN PROFICIENCY INSTITUTE	\$3,034.67 3
ARAMARK UNIFORM SERVICES, INC.	\$150.66 2
ASCHEMAN, PHILIP I PH.D.	\$250.00 1
AUTOMATIC DOOR GROUP INC	\$214.45 1
BANKERS TRUST	\$536.00 1
BEELINE & BLUE	\$19.50 1
BENTON COUNTY SHERIFFS OFFICE	\$1,650.00 2
BOLTON & HAY, INC.	\$84.00 1
BORSETH LAW OFFICE PLLC	\$270.00 1
BRAVO OF GREATER DES MOINES INC	\$21,618.76 1
BROADLAWNS MEDICAL CENTER	\$2,263.00 1
BUSINESS PUBLICATIONS	\$620.16 1
CANINE TACTICAL	\$7,443.25 2
CAPITAL CITY EQUIPMENT CO., INC.	\$405.00 1
CARMAN, KRISTI K.	\$104.87 2
CENTRAL IOWA TRUCKING	\$6,792.00 1
CENTURY LINK	\$516.74 5
CHANDLER LAW FIRM	\$1,188.00 2
CITY OF DES MOINES	\$1,426.00 2
CITY OF POLK CITY	\$500.00 1
COMMUNICATION TECHNOLOGIES INC	\$255.00 1
CONCRETE CO	\$24,480.00 1
CONTRACTORS RENTAL COMPANY	\$63.00 1
COOPER, GOEDICKE, REIMER, & REESE P.C.	\$1,776.00 2
COPY SYSTEMS, INC	\$3,239.81 3
CORY, IAN	\$306.00 1
COST ADVISORY SERVICES INC	\$15,200.00 1
COTT SYSTEM	\$4,210.00 1
CRAWFORD, JAMES	\$10.17 1
CSC	\$1,500.00 1
DANIELSON FORGE LLC	\$850.00 2
DEPT. OF INSPECTIONS & APPEALS	\$135.00 2
DES MOINES WATER WORKS	\$4,477.36 6
DIRKS, JODI TRIMBLE (FEC)	\$201.97 1
DREDGE AMERICA, INC	\$25,000.00 1
ELECTRONIC ENGINEERING CO.	\$400.55 3
ENERGY & ENVIRONMENTAL TRAINING CENTER	\$1,400.00 1
FALCK, REBECCA	\$118.70 3
FASSTENAL COMPANY	\$1,734.98 1
FEDERAL ADVOCATES INC	\$56,500.00 1
FORENSIC CONSULTING LLC	\$1,576.92 1
PORT DODGE CONVENTION & VISITORS BUREAU	\$1,485.00 1
G & K SERVICES	\$105.00 2
G-MAC DOOR & HARDWARE CO	\$779.75 1
GALETICH, STACI M.	\$30.60 1
GAZZO, MARYJO L	\$56.71 1
GENERAL PARTS LLC	\$740.70 1
GLOBAL SPECTRUM LP	\$20,341.44 1
GRANT COUNTY DISTRICT COURT	\$8.17 1
GREATER DM CONVENTION & VISITORS	

BUREAU	\$21,618.76 1
GSI INC	\$290.00 1
HACHMANN, TODD (FEC)	\$178.59 1
HAGGERTY, JULIE M	\$16.00 1
HARLESS, JOSEPH J	\$306.00 1
HOLLIDAY, JEFFREY A. (SHERIFF'S OFFICE)	\$4.80 1
HY-VEE FOOD STORE #1888	\$168.75 2
HY-VEE FOOD STORE #01136	\$61.72 2
HY-VEE FOOD STORE #01138	\$12.00 1
HY-VEE FOOD STORE #01142	\$61.26 1
HYDRO-KLEAN	\$815.88 1
IN THE BAG	\$226.95 1
INFOMAX OFFICE SYSTEMS INC.	\$252.75 1
INSIGHT PUBLIC SECTOR	\$5,176.85 1
IOWA ASSOCIATION OF MUNICIPAL	\$2,260.10 2
IOWA DEPARTMENT OF VETERANS AFFAIRS	\$1,000.00 1
IOWA DEPT. OF PUBLIC HEALTH	\$100.00 1
IOWA PRISON INDUSTRIES	\$38.20 1
IOWA REGIONAL UTILITIES ASSOCIATION	\$214.90 1
JIM'S JOHNS INC	\$995.00 5
JOHNSON REPORTING SERVICES LTD	\$80.50 1
JOHNSON, BRIAN S.	\$30.60 1
KAMINSKY, SULLENBERGER & ASSOCIATE INC	\$1,100.00 1
KARL CHEVROLET, INC.	\$172.94 1
KOCH BROTHERS	\$453.82 3
KRAMER, KELSEY	\$223.00 1
LAPPE, KRISTY	\$162.00 1
LEAFGUARD OF CENTRAL IOWA	\$688.00 1
LEGAL AND LIABILITY RISK MANAGEMENT	\$375.00 1
LIVE 2 B HEALTHY	\$1,500.00 1
MCKINNEY LAW OFFICES, P.C. AND RICHARD	\$125,000.00 1
MCREYNOLDS, RICK	\$100.00 1
MENNEN, NICHOLAS	\$52.16 1
MIDAMERICAN ENERGY	\$156,413.73 1
MORRIS, MARIDITH	\$496.00 3
MUNOZ, KELLI M.	\$20.33 1
MUSGRAVE, SHANNON M.	\$11.32 1
NAMI GREATER DES MOINES GOLF	\$340.00 1
NATIONAL COUNCIL FOR BEHAVIORAL HEALTH	\$4,746.00 1
NOBBIES INC	\$53.91 1
NORTHPOINTE INC	\$4,004.00 1
NORWALK READY MIX CONCRETE	\$550.00 1
O'DELL, BRANDI	\$40.00 1
ORACLE USA INC	\$487.08 1
PAGE, JACK D.	\$38.70 1
PATTERSON LAW FIRM LLP	\$1,184.00 1
PITNEY BOWES PRESORT SERVICES INC	\$1,828.24 4
POWER SERVICES	\$1,250.00 1
PRAIRIE MEADOWS RACETRACK & PROFESSIONAL COURT REPORTERS OF IOWA	\$254.40 1
PTS OF AMERICA, LLC	\$1,000.00 2
PUMP IT UP OF URBANDALE	\$296.00 1
QUETEL CORP	\$5,774.00 1
RACOM CORPORATION	\$10,956.50 3
REASONER, MICHAEL J.	\$46.01 1
REES, HALEIGH	\$30.60 1
RICOH USA INC	\$74.37 1
RINKER, MICHAEL J	\$10.84 1
RMC CONSULTING & ADVISORY GROUP	\$976.00 1
RW EXCAVATING SOLUTIONS LC	\$6,300.00 1
SADLER, JASON G.	\$280.50 1
SAN DIEGO HUMANE SOCIETY AND SPCA	\$259.00 1
SARCONE, JAMES V	\$68.69 1
SCHMITZ, CALEB M.	\$10.13 1
SCHNEIDER GRAPHICS, INC	\$170.04 1
SHIVE HATTERY ENG. & ARCHITECT	\$1,680.00 1
SHRED-IT USA, LLC	\$102.00 1
SHREDDER (THE)	\$575.00 1
SLATER, SCOTT	\$24.95 1
SNYDER & ASSOCIATES INC.	\$2,100.00 1
STANLEY CONSULTANTS, INC.	\$3,635.00 2
STOCKDALE, SUSAN R	\$222.00 1
STONE, JEREMY (SHERIFF'S OFFICE)	\$49.87 1
STROUD, SUSIE K	\$39.00 1
SUSAN FRYE & ASSOCIATES INC	\$1,616.25 2
TAYLOR, MICHAEL J., MD	\$2,030.00 1

POLK COUNTY NOTICES

TED'S BODY SHOP	\$1,588.22	1
TENNANT SALES & SERVICE CO	\$298.12	3
TEW, MARY (SHERIFF'S OFFICE)	\$7.69	1
THOMSON, JERI	\$112.00	1
THORNTON, ELIZABETH	\$18.00	1
TOWNEPLACE SUITES BY MARRIOTT	\$997.92	1
TRANS IOWA, L.C.	\$2,435.70	1
TROUTNER, COLLETTE	\$250.00	1
TYLER TECHNOLOGIES INC	\$67,153.14	1
UNITED STATES POSTAL SERVICE	\$225.00	1
UNIVERSAL PRINTING SERVICES	\$1,195.86	1
UNIVERSAL PUBLICATIONS	\$150.00	1
VERIZON WIRELESS	\$22,840.68	3
VIDAL, RAFAELA	\$122.50	1
WALK, LINDA	\$82.00	1
WARNKE LAW FIRM	\$432.00	1
WEST DES MOINES WATERWORKS	\$224.19	1
WEST INTERACTIVE SERVICES CORPORATION	\$200.00	1
WHYTE, SHEILA	\$4,375.65	1
WINDSTREAM	\$254.85	1
WOLFE, DARLA	\$24.50	1
WOOD, HOPE	\$144.00	1
YORK, MATTHEW L.	\$30.60	1
YOUNG-DUNN, ILIMA	\$300.00	1
Z GROUP LLC	\$98.57	1
ZIMMERMAN, JOANN	\$385.00	1
REASON: PERSONAL SERVICES		
ARNDT, DANIEL (PUB WORKS)	\$1,337.35	2
BURT, CARL E.	\$1,232.44	2
CSC	\$400.36	2
DENTAL IMPRESSIONS LLC	\$174.00	1
FAIRCHILD, MICHAEL	\$40.00	1
IOWA ORTHOPEDIC CENTER,PC	\$175.00	1
KING, WILLIAM R.	\$1,619.42	2
KNIGHT, MARTIN A.	\$1,579.48	2
LOZANO, BRENT (SHERIFF)	\$1,587.56	2
MONTHAI, RYAN A.	\$1,344.12	2
MOORE, BRADLEY W.	\$872.88	2
NEMMERS, PATSY	\$1,237.06	2
ON WITH LIFE, INC	\$2,500.00	1
ONE CALL MEDICAL INC	\$1,079.44	1
PARKS, JOHN R	\$1,864.18	2
POPE, ANDREW T.	\$1,261.02	2
RANDA, GARY	\$40.00	1
RUMBAUGH, JEFFREY M.	\$1,509.52	2
SHAW, JOHN	\$40.00	1
SPRAGUE, RAY	\$40.00	1
STEINBACH, FRANK	\$40.00	1
STIER, MIKKI	\$40.00	1
UPCHURCH, BRETT K.	\$1,543.34	2
REASON: SUPPLIES		
ADVENTURE LIGHTING	\$1,177.32	8
AIRGAS USA LLC	\$122.13	3
ALLIED 100	\$475.00	1
ALLIED BUILDING PRODUCTS CORP	\$288.32	1
AMERICAN MARKING, INC.	\$42.30	2
BOB BARKER COMPANY INC	\$6,306.50	4
BOB'S TOOLS, INC	\$18.99	1
BOLTON & HAY, INC.	\$3,084.29	1
BOMGAARS SUPPLY INC	\$158.89	3
CANINE TACTICAL	\$1,106.75	2
CAPITAL SANITARY SUPPLY CO.INC	\$63.50	1
CARPENTER UNIFORM AND	\$305.95	1
CARPENTER, SHANE	\$169.59	1
CARQUEST AUTO PARTS	\$294.93	7
CENTRAL SALT LLC	\$3,006.57	2
CHARLES GABUS FORD	\$1,250.43	5
CINTAS CORPORATION	\$383.88	2
CITY SUPPLY CORP	\$19.64	1
CLIVE POWER EQUIPMENT	\$432.08	1
CRESCENT ELECTRIC SUPPLY CO.	\$324.33	1
DELUXE CORP	\$449.16	1
DES MOINES STAMP MFG COMPANY	\$60.00	1
DIAMOND VOGEL PAINT	\$33.02	1
DOORS, INC.	\$200.00	2
EARLS TIRES WEST	\$1,218.86	2
EASTERN IOWA TIRE	\$146.25	2
ECHO ELECTRIC SUPPLY CO	\$257.86	2
EXTRA PACKAGING LLC	\$660.16	1
FERRELLGAS	\$26.68	1
FIRST CHOICE DISTRIBUTING	\$142.32	1
FLAGHOUSE	\$50.00	1
FRITO LAY, INC	\$3,153.60	4
GENERAL FIRE & SAFETY EQUIP.	\$530.00	1
GOLDEN VALLEY SUPPLY CO	\$216.56	1
GOODSOURCE SOLUTIONS	\$12,425.90	2
GRAHAM TIRE DM COMMERCIAL	\$495.92	1
GRAINGER	\$251.39	4
GRIMES ASPHALT & PAVING CORP.	\$15,327.46	3
HARSHBARGER, LUCAS S	\$120.00	1
HAWKEYE TRUCK EQUIPMENT	\$106.00	1
HD SUPPLY WHITE CAP CONSTRUCTION SUPPLY	\$80.00	1
HILLYARD/DES MOINES SANITARY SUPPLY	\$100.02	1
HOME DEPOT CRC/GEFCF	\$13.48	1
HP INC	\$3,580.00	1
HY-VEE FOOD STORE #01138	\$29.90	1
HY-VEE FOOD STORE #01142	\$18.07	1
HYDRO-KLEAN	\$981.00	2
INTERSTATE BATTERY SYSTEM	\$35.95	2

IOWA PRISON INDUSTRIES	\$515.63	1
J.F. AHERN CO INC	\$616.00	1
JEBRO INC	\$84.00	1
JOHNSTON AUTOSTORES	\$191.52	1
JOHNSTONE SUPPLY	\$92.91	1
KECK OIL, INC.	\$19,804.31	4
KOCH BROTHERS	\$2,034.80	3
LIFELOC TECHNOLOGIES INC	\$58.45	1
LOFFREDO FRESH PRODUCE CO INC	\$812.22	2
LOWE'S	\$91.35	3
MAAK, TRAVIS J	\$120.00	1
MANATTS, INC.	\$1,261.00	5
MARTIN BROTHERS DIST. CO., INC	\$32,067.80	4
MARTIN MARIETTA	\$4,063.82	3
MCKESSON GENERAL MEDICAL CORP.	\$120.86	2
MENARDS-ALTOONA	\$266.96	4
MENARDS-ANKENY	\$666.67	15
MENARDS-CLIVE	\$271.74	6
MENARDS-DES MOINES	\$1,616.45	12
MHC KENWORTH-DES MOINES	\$811.96	3
MID IOWA FASTENERS INC	\$174.70	1
MIDWEST WHEEL COMPANIES	\$14.56	1
MILLER HARDWARE, INC.	\$35.20	3
NAPA AUTO PARTS	\$1,050.48	3
NICHOLS CONTROLS & SUPPLY, INC	\$353.89	2
NORTHERN TOOL & EQUIPMENT CO	\$579.99	1
O'REILLY AUTOMOTIVE, INC.	\$262.85	5
P & P SMALL ENGINES INC.	\$12.99	1
PETERSEN-KEYS, PATRICE M.	\$29.90	1
PLUMB SUPPLY	\$228.26	4
PPG ARCHITECTURAL FINISHES INC	\$7.98	1
PRAXAIR DISTRIBUTION INC	\$349.11	1
PROSECUTING ATTORNEYS TRAINING	\$1,260.00	1
QUALITY STRIPING INC	\$44,284.66	1
QUICK FUEL FLEET SERVICES INC	\$7,865.95	1
QUICK SUPPLY CO	\$790.00	1
RACOM CORPORATION	\$702.00	1
RAINBOW TREE COMPANY	\$861.45	1
RALPH N. SMITH INC	\$403.20	1
REINHART FOODS	\$1,778.29	2
RIEMER CONSULTING	\$280.00	1
SANOFI PASTEUR INC	\$5,870.23	5
SHERWIN WILLIAMS CO	\$336.30	8
SIRCHIE FINGER PRINT LAB.	\$102.00	1
SPRAYER SPECIALTIES	\$27.99	1
STATE STEEL OF DES MOINES	\$1,278.48	3
STETSON BUILDING PRODUCTS INC.	\$57.65	1
STREICHER'S POLICE EQUIPMENT	\$147.00	2
TOMPKINS INDUSTRIES, INC.	\$37.08	1
TRUCK EQUIPMENT, INC.	\$339.25	1
ULINE	\$1,626.34	1
US FOODS	\$3,080.00	2
VAN METER INDUSTRIAL INC	\$3,429.00	6
VAN WALL EQUIPMENT, INC.	\$187.70	1
VERIZON WIRELESS	\$40.01	1
VERMEER SALES & SERVICE	\$395.00	1
WAL-MART COMMUNITY BRC	\$225.47	6
WDSI, INC	\$943.00	1
WEE'S TEES	\$163.00	1
IOWA EVENTS CENTER		
REASON: MISCELLANEOUS		
OVATIONS	\$165,122.68	
REASON: OTHER SERVICES & CHARGES		
BEV DISTRIBUTOR OF IOWA	\$196.25	
IOWA BEVERAGE	\$30.88	
DOLL DISTRIBUTING	\$440.85	
HYVEE	\$342.92	
LOFREDO PRODUCE	\$8,480.27	
US FOODS	\$34,488.01	
ATLANTIC BOTTLING	\$2,162.70	
ROTELLAS	\$1,284.90	
AMERIPRIDE	\$3,516.68	
BOLTON & HAY	\$47.45	
CANON	\$291.45	
GOODWIN TUCKER	\$719.64	
HOBBY LOBBY	\$394.20	
LARUE	\$1,096.12	
LGC	\$3,173.67	
OLD DUTCH	\$38.07	
PALMER GROUP	\$5,071.59	
BREWERS MEATS	\$9,439.53	
ATLANTIC COKE	\$27.42	
VALLEY WEST UNIFORMS	\$247.25	
ALEX ABRAHAMSON	\$135.00	
ABSOLUTE TRANSPORTATION	\$500.00	
ADVANCE SERVICES, INC.	\$3,223.50	
J.F. AHERN CO.	\$1,226.00	
ALPHA VIDEO	\$187.00	
AMERIPRIDE SERVICES, INC.	\$3,402.22	
CINTAS CORPORATION #762	\$172.05	
COMPETITIVE EDGE	\$356.00	
CONTEMPORARY SERVICES CORP	\$258.39	
DANIELS FILTER SERVICE, INC.	\$5,095.56	
ELECTRICAL ENGINEERING & EQUIP	\$61.89	
FASTENAL COMPANY	\$164.21	
GENERAL FIRE & SAFETY	\$48.00	
GRAYBAR	\$556.89	
HDS WHITE CAP CONST SUPPLY	\$6.62	
JOHNSON CONTROLS	\$1,696.00	
KONE, INC.	\$30,987.78	
MICHAEL LOGAN	\$2,306.17	
LADIES PROFESSIONAL GOLF ASSOC	\$10,966.51	

MIDAMERICAN ENERGY CO	\$1,824.23
NATIONWIDE OFFICE CARE LLC	\$2,993.23
PERFICUT COMPANIES, INC.	\$1,414.21
HAROLD PETERSON	\$3,772.59
PIONEER PUBLISHING, INC.	\$2,500.00
SHRED-IT USA	\$109.15
JASON SMITH	\$890.38
SPECK USA	\$1,825.00
TENNANT SALES AND SERVICE CO	\$110.28
UNIFORM&ACCESSORIES WAREHOUSE	\$317.07
THE WALDINGER CORPORATION	\$3,491.00
WASTE MANAGEMENT OF IOWA	\$1,284.08
ZIEGLER INC.	\$641.24
SPECTRA VENUE MANAGEMENT	\$687.07
REASON: SUPPLIES	
GUY BROWN	\$336.77
SINK PAPER	\$291.54
ADVENTURE LIGHTING	\$51.02
BULBGUY LIGHTING, LLC	\$586.66
CAPITAL SANITARY SUPPLY CO.	\$228.92
CED, INC.	\$4,951.73
GRAINGER	\$534.56
MENARDS-ALTOONA	\$705.75
MENARDS-CLIVE	\$108.07
MENARDS-ANKENY	\$233.32
MENARDS-DES MOINES	\$435.91
SINK PAPER & PACKAGING	\$1,579.36
STRAUSS SECURITY SOLUTIONS	\$536.90
WAYNE DENNIS SUPPLY CO.	\$25.43
POLK COUNTY EMPLOYEE INSURANCE	
TO BE PAID 9-5-2017	
REASON: OTHER SERVICES & CHARGES	
WELLMARK	\$267,063.53
PRINCIPAL FINANCIAL	\$86.00
DELTA DENTAL	\$125,236.47

PROCEEDINGS OF THE POLK COUNTY BOARD OF SUPERVISORS	
The Polk County Board of Supervisors met in regular session Tuesday, August 29, 2017 at 9:30 a.m.	
MEMBERS PRESENT: Steve Van Oort, Robert Brownnell, Tom Hockensmith, Angela Connolly, John F. Mauro.	
Moved by Hockensmith, Seconded by Van Oort to dispense with the reading of the August 22, 2017 minutes and they stand approved as printed.	
VOTE YEA: Van Oort, Brownnell, Hockensmith, Connolly, Mauro.	
The Bills as certified by the County Auditor were allowed or disallowed on each according to the certified list, claim numbers 201708290001 - 201708290904.	
VOTE YEA: Van Oort, Brownnell, Hockensmith, Connolly, Mauro.	
PUBLIC HEARING: ZONING MAP AMENDMENT	
Proof of Publication is on file with the Clerk of the Board. No one appeared for or against. Public Hearing closed.	
RESOLUTION: Resolution approving Polk County 2030 Comprehensive Plan Future Land Use Map Amendment from Medium Density Residential Classification to Light Industrial Classification for property located northeast of NE 66th Avenue, Saylor Township (DRA Properties, LC).	
ORDINANCE: (FIRST READING) Ordinance approving Zoning Map Amendment from Medium Density Residential District to Light Industrial District for property located Northeast of NE 66th Avenue, Saylor Township (DRA Properties, LC).	
VOTE YEA: Van Oort, Brownnell, Hockensmith, Connolly, Mauro.	
PUBLIC COMMENTS: Joel Westendorf, 1912-3rd Street, SW, Altoona, Delaware Township Fire Chief, appeared asking if the Board has received information regarding Des Moines and Altoona taking over the Delaware Fire Department. The Board has not received official notice about this.	
Chris Connolly, Iowa Events Center, appeared and presented a check to the Board for \$1.9M in profits earned at the Events Center last year.	
PETITIONS: Petitions to suspend taxes and special assessments for the following:	
E. Bishop	5980 SE 16th Ct
M. Blubaugh	4837-86th, Urbandale
R. Briggs	4310 NE 32nd Ct
R. Canada	684-24th St
M. Cruchelow	1315-39th St
L. Hobson Sr	826 E. 23rd Ct
R. Jasper	501-2nd St, West Des Moines
K. Kline	1239 E. 28th St
L. Lingle	4500 SE 17th St
K. O'Bryan	7002 SW 15th St
V. Ogle	200 Hughes Ave
S. Peppmeier	3833-53rd St
E. McQuarry	720-24th St

C. Reed	2723 E. Elm St
M. Reed	2139 Capitol Ave
D. Romeo Sr	1207 Porter Ave
R. Sayers	1005 Thornton Ave
C. Simon	3916-64th St
O. Smith	1617 E. 24th St
G. Stoneburner	1401 Searle St
L. Thompson	920 E. 11th St
A. Tucson	3608-57th St
J. L. Van Atta	2223 E. 29th St
B. Vaughn	1812 Frazier Ave
S. Waters	2319 E. 38th St
R. Williams	2623 Center St
S. Wolff	400-3rd St, West Des Moines
J. Wright	28 E. Creston Ave
VOTE YEA: Van Oort, Brownnell, Hockensmith, Connolly, Mauro.	
Petition to suspend taxes and special assessment and authorizing Chairperson to sign the Application and Affidavit for Redemption of Parcel at 1110 Amos (S. Kimble).	
VOTE YEA: Van Oort, Brownnell, Hockensmith, Connolly, Mauro.	
RESOLUTIONS: Resolution approving agreement amendment with WesleyLife Community Services for the provision of evening meals to be served at designated Polk County Senior Centers.	
Resolution authorizing the Auditor's Office to publish Notice of Public Hearing on September 19, 2017 regarding vacation of public utility easements (lots 2 & 3 of I-35 Business Park Plat 1).	
Resolution approving release of a lien on 365 NE 43rd Avenue (Holmes).	
Resolution approving release of a lien on 5205 NW Torgerson Dr (Atajic).	
Resolution approving release of a lien on 280 NW 42nd Place (Poore).	
Resolution approving release of a lien on 150 NE 46th Ave (Broadway), (Emmack).	
Resolution approving release of mortgage on 830-28th Street (Koch).	
Resolution approving release of mortgage on 1441-7th Street (DeReyes).	
Resolution approving release of mortgage on 1909-11th Street (Knapp).	
Resolution approving agreement with VF Services, LLC to address lead hazard repairs at 3009 E. 7th Street (Ruedy).	
Resolution approving agreement with Iowa Department of Public Health for Polk Care for Yourself Program funding.	
Resolution approving agreement with Iowa Department of Public Health for Care for Yourself WISEWOMAN (Cardiovascular) Program funding.	
Resolution awarding Community Development Grant for Bidwell-Riverside Center.	
Resolution awarding Community Development Grant for Meals from the Heartland.	
Resolution approving Community Development Grant for Ronald McDonald House Charities of Central Iowa, Inc.	
Resolution approving Community Betterment Grant awards.	
APPOINTMENTS: Moved by Hockensmith, Seconded by Brownnell that the following Resolution be adopted: BE IT FURTHER RESOLVED that the individuals named on this Memorandum be approved for personnel action:	
Mike Colyn, Bldg Tech Coord, Gen Svcs, \$47,430 beginning Aug 29, 2017	
Preston Hoyt, Deten Officer, Sheriff, \$42,967 beginning Sept 2, 2017	
Joshua Hutchins, Deten Officer, Sheriff, \$42,967 beginning Sept 2, 2017	
Johnny Hutchison-Terry, Deten Officer, Sheriff, \$42,967 beginning Sept 2, 2017	
Natalie Long, Office Spec (SBS), Co Atty, \$37,963 beginning Aug 24, 2017	
Kristen O'Hara, Reg Nurse on-call, Health, \$27.39 beginning Aug 12, 2017	
Tanner Peacock, Bldg Tech Coord, Gen Svcs, \$42,460 beginning Aug 29, 2017	
CarlWiederaenders, Asst County Auditor, \$118,024 beginning Aug 27, 2017	
Angela Wong, Deputy, Sheriff, \$48,680 beginning Aug 3, 2017	
VOTE YEA: Van Oort, Brownnell, Hockensmith, Connolly, Mauro.	
LET THE RECORD SHOW all resolutions, including Public Hearings, were approved unanimously, unless otherwise noted.	
Moved by Brownnell, Seconded by Connolly to adjourn until September 5, 2017 at 9:30 a.m.	
ORDINANCE NO. 324	
WHEREAS, on August 28, 2007, the Polk County Board of Supervisors adopted the Zoning Ordinance and Map for the unincorporated territory of Polk County, Iowa; and	

POLK COUNTY NOTICES

WHEREAS, the petitioners, DRA Properties, LC, 1515 NE 36th Street, Ankeny, IA 50021, and Harry Elder, 6611 NE Rising Sun Drive, Pleasant Hill, IA 50327, are requesting a Zoning Map Amendment from the "MDR" Medium Density Residential District to the "LI" Light Industrial District for the subject property located north-east of the intersection of NE 14th Street (Hwy 69) and NE 66th Avenue, being an approxi-mately 23.72 acre portion of Outlot X of Elder Business Park, Section 1 of Saylor Township; and

WHEREAS, a Zoning Map Amendment was reviewed and heard by the Polk County Zoning Commission on Monday, July 24, 2017 at 7:00 P.M., at the meeting room of the Polk County Public Works Department, Planning Division, 5885 N.E. 14th Street, Des Moines, Iowa, due and timely notice published as pro-vided by law; and

WHEREAS, the Polk County Zoning Commission, after hearing the evidence both in favor and opposed to the Zoning Map Amendment, voted four (4) in favor, zero (0) against, with three (3) absent to recommend approval to the Polk County Board of Supervisors that the Zoning Map Amendment from the "MDR" Medium Density Residential District to the "LI" Light Industrial District be approved, with con-ditions; and

WHEREAS, the Zoning Map Amendment was heard by the Polk County Board of Supervisors on Tuesday, August 29, 2017 at 9:30 A.M., in Room 120 of the Polk County Administrative Office Building, 111 Court Avenue, Des Moines, Iowa, due and timely notice published as pro-vided by law.

NOW, THEREFORE, BE IT ORDAINED that the Zoning Map Amendment (Attachment A) from the "MDR" Medium Density Residential District to the "LI" Light Industrial District for the subject property legally described as follows: Outlot X of Elder Business Park, exclud-ing approximately 2.97 acres beginning at the Northeast corner of Lot 3 in said Elder Business Park on the South line of said Outlot X; thence South 90°00'00" West, 476.75 feet along the South line of said Outlot X; thence North 00°00'00" East, 271.43 feet; thence North 90°00'00" East, 476.87 feet to a point on the East line of said Outlot X; thence South 00°01'30" West, 271.43 feet along the East line of said Outlot X to the point of beginning, in Section 1 of Saylor Township.

BE APPROVED.

The following conditions of rezoning shall apply:

1) Moderate Industry Uses are not permitted for lots adjacent to the east property line.

2) Any lot with frontage onto NE 14th Street (Hwy 69) shall not be permitted any outdoor storage. Outdoor storage is defined as materi-als, equipment or long-term vehicle storage.

3) Any lot adjacent to the east property line shall have a minimum development setback of 40 feet from said eastern property line. No buildings or other site improvements, with the exception of landscaping, fences and walls, are permitted within the development setback.

4) Any lot adjacent to the east property line shall have a building restriction requiring that any dock doors or truck delivery accesses shall be oriented north, south or west, and shall not orient towards the eastern property line.

POLK COUNTY BOARD OF SUPERVISORS
John Mauro, Chairperson
ATTEST:
Jamie Fitzgerald, Polk County Auditor

NOTICE OF PUBLIC HEARING

The Polk County Board of Supervisors will hold a Public Hearing on the 19th of September, 2017 at 9:30 a.m. in Room 120 of the Polk County Administration Building, 111 Court Avenue, Des Moines, Iowa, to consider a proposal to convey real estate of a small parcel locat-ed between 515 and 603 10th Avenue NW, Altoona, Iowa and described as: LT E ALTOONA ESTATES PLT 4 To Daniel J and Amanda K Schildroth and Jamie R and Tricia L Welker for a total of \$500.00. For additional information, contact Polk County Public Works, Real Estate Division at (515)286-3705.

PUBLIC NOTICE

NOTICE OF HEARING ON A PROPOSED ZONING MAP AMENDMENT TO THE AREA DESCRIBED BELOW AND AS PROVIDED FOR UNDER THE POLK COUNTY ZONING ORDINANCE AND UNDER CHAPTER 331 AND CHAPTER 335 CODE OF IOWA, AS AMENDED.

TO: All interested persons within the unincorpor-ated territory of Polk County, Iowa:

NOTICE IS HEREBY GIVEN THAT on Monday, September 25, 2017 at 7:00pm, a public hear-ing will be held by the Polk County Zoning Commission in the meeting room of the Polk County Public Works Department, Planning & Development Division, 5885 NE 14th Street, Des Moines, Iowa regarding a Rezoning Petition. The petitioner is requesting a Polk County Zoning Map Amendment from the "LI" Light Industrial District with conditions to the "LI" Light Industrial District with amended conditions for the subject property located at 5425 Lower Beaver Road, Des Moines, IA 50310. The subject property is located approximately one-third (1/3) of a mile east of the intersection of Beaver Avenue (also known as NW 44th Street) and Lower Beaver Road, and is legally described as part of the SE¼ of the SW¼, Section 17 of Webster Township. The request is to amend the previous condi-tions of rezoning to allow for the operation of a micro-distillery, which is classified under the Light Industry use category of Miscellaneous Manufacturing Industries.

Petitioner: CB Solar, Inc. represented by owner Tyler Bacon, 5425 Lower Beaver Road, Des Moines, IA 50310 (property owner)

Polk County Zoning Map Amendment: "LI" Light Industrial District with conditions to "LI" Light Industrial District with amended conditions.

Legal Description of subject property: Part of the SE¼ of the SW¼, Section 17 of Webster Township.

Anyone wishing to appear before the Polk County Zoning Commission shall have an opportunity to be heard. A change to the Zoning Map will affect all of the real estate, buildings and structures included in the area being amended.

The information identified on this agenda/ notice may be obtained in accessible formats by qualified persons with a disability. To receive more information or to request an accommo-dation to participate in a meeting, hearing, service, program, or activity conducted by this department/office, please contact Polk County Public Works, Planning & Development, 5885 NE 14th Street, Des Moines, Iowa 50313, (515) 286-3705.

NOTICE OF PUBLIC HEARING AMENDMENT OF CURRENT COUNTY BUDGET

COUNTY NAME: POLK
CO NO: 77

The County Board of Supervisors will conduct a public hearing on the proposed amendment to the current County budget as follows:
Meeting Date: 10/03/17
Meeting Time: 9:30 a.m.
Meeting Location: 111 Court Ave, Rm 120, Des Moines, IA 50309

At the public hearing any resident or taxpayer may present objections to, or arguments in favor of, the proposed amendment. An approved budget amendment is required in order to permit increases in any class of expenditures as last certified or last amended.

County Telephone No.: 515-286-3000
For Fiscal Year Ending: 6/30/2017

REVENUES & OTHER FINANCING SOURCES	Total Budget as Certified or Last Amended		Proposed Current Amendment	Total Budget After Current Amendment
Taxes Levied on Property	1	162,436,919	0	162,436,919
Less: Uncollected Delinquent Taxes - Levy Year	2	667,031	0	667,031
Less: Credits to Taxpayers	3	7,660,061	0	7,660,061
Net Current Property Taxes	4	154,109,827	0	154,109,827
Delinquent Property Tax Revenue	5	2,400	0	2,400
Penalties, Interest & Costs on Taxes	6	1,130,000	0	1,130,000
Other County Taxes/TIF Tax Revenues	7	5,588,944	0	5,588,944
Intergovernmental	8	44,642,678	7,460,471	52,103,149
Licenses & Permits	9	1,115,130	0	1,115,130
Charges for Service	10	14,566,083	212,000	14,778,083
Use of Money & Property	11	3,740,756	994,000	4,734,756
Miscellaneous	12	2,661,920	24,191	2,686,111
Subtotal Revenues	13	227,557,738	8,690,662	236,248,400
Other Financing Sources: General Long-Term Debt Proceeds	14	27,565,000	0	27,565,000
Operating Transfers In	15	27,868,186	(1,432,658)	26,435,528
Proceeds of Fixed Asset Sales	16	121,500	0	121,500
Total Revenues & Other Sources	17	283,112,424	7,258,004	290,370,428
EXPENDITURES & OTHER FINANCING USES				
Operating: Public Safety & Legal Services	18	76,357,453	(698,337)	75,659,116
Physical Health & Social Services	19	38,855,690	985,918	39,841,608
Mental Health, ID & DD	20	21,215,257	(1,839)	21,213,418
County Environment & Education	21	13,949,198	114,837	14,064,035
Roads & Transportation	22	10,991,728	424,287	11,416,015
Government Services to Residents	23	8,059,531	(58,715)	8,000,816
Administration	24	33,882,657	397,323	34,279,980
Nonprogram Current	25	0	0	0
Debt Service	26	18,721,138	0	18,721,138
Capital Projects	27	44,697,078	14,055,571	58,752,649
Subtotal Expenditures	28	266,729,730	15,219,045	281,948,775
Other Financing Uses: Operating Transfers Out	29	20,084,486	6,261,541	26,346,027
Refunded Debt/Payments to Escrow	30	0	0	0
Total Expenditures & Other Uses	31	286,814,216	21,480,586	308,294,802
Excess of Revenues & Other Sources over (under) Expenditures & Other Uses	32	(3,701,792)	(14,222,582)	(17,924,374)
Beginning Fund Balance - July 1,	33	100,257,790	32,880,786	133,138,576
Increase (Decrease) in Reserves (GAAP Budgeting)	34	0	0	0
Fund Balance - Nonspendable	35	0	0	0
Fund Balance - Restricted	36	31,585,795	21,815,702	53,401,497
Fund Balance - Committed	37	15,513,344	(651,862)	14,861,482
Fund Balance - Assigned	38	0	0	0
Fund Balance - Unassigned	39	49,456,859	(2,505,636)	46,951,223
Total Ending Fund Balance - June 30,	40	96,555,998	18,658,204	115,214,202

PUBLIC NOTICES

PUBLIC NOTICES
DEADLINES AND REQUIREMENTS

The deadline for public notices is 3 p.m. Wednesday, 7 business days prior to publication date. TO ENSURE ACCURACY, NO PUBLIC NOTICES WILL BE ACCEPTED BY FAX OR TELEPHONE. We must be notified of any changes to or cancellations of previously submitted notices no later than noon Thursday prior to publication. Notices should be typed (including all signatures, preferably double-spaced) and accompanied by a cover letter stating any publication requirements (such as the number of times the notice is to be published and whether it must be published by a certain date), whom to bill, and a phone number at which you can be reached should any question arise. When submitting by mail, send all public notices to: Business Record Attn: Sami Crawford The Depot at Fourth 100 Fourth St. Des Moines, Iowa 50309 (515) 244-9491 ext. 217 By e-mail, send public notices to: publicnotices@bpcdm.com. E-mails should be sent either in a Microsoft Word or Excel document, Text, or PDF. Please direct all inquiries concerning billing and affidavits of publication to Becky Hotchkiss at (515) 288-3338 ext. 436.

NOTICE OF PROOF OF WILL
WITHOUT ADMINISTRATION

The Iowa District Court
Polk County

Case No. ESPR072057

In the matter of the Estate of, **Sandra S. Cassidy**, Deceased. To All Persons Interested in the Estate of Sandra S. Cassidy, Deceased, who died on or about June 14, 2017: You are hereby notified that on the August 18, 2017, the last will and testament of Sandra S. Cassidy, deceased, bearing date of the April 25, 2017, was admitted to probate in the above named court and there will be no present administration of the estate. Any action to set aside the will must be brought in the district court of the county within the later to occur of four months from the date of the second publication of this notice or one month from the date of mailing of this notice to all heirs of the decedent and devisees under the will whose identities are reasonably ascertainable, or thereafter be forever barred. Dated this August 18, 2017. Donald L. Cassidy Proponent Wayne I. Wilson, #AT0008636 Attorney for estate 4200 University Avenue, Suite 424 West Des Moines, Iowa 50266 Date of second publication: September 15, 2017.

ORIGINAL NOTICE

In The Iowa District Court
In And For Polk County

CD No. CDCD095216

In Re: The Marriage Of Thanh Bui and Hoa Ngo,
To Respondent: Hoa Ngo

You are notified that a Petition has been filed in the office of the clerk of the court naming you as the Respondent in this action, and which prays for a dissolution of marriage from Thanh Bui, who you were married to in 2007. A copy of the Petition (and any documents filed with it) is on file with the Polk County Clerk of Court, Polk County Courthouse, Des Moines, IA 50309. The attorney for Petitioner is Shayla L. McCormally, 2501 Grand Avenue, Des Moines, IA 50312. Telephone: 515-218-9878, Facsimile: 515-218-9879. You must serve a motion or answer within twenty (20) days after service of this Original Notice upon you and, within a reasonable time thereafter, file your motion or answer with the Clerk of Court located at the Polk County Courthouse, 500 Mulberry St., Des Moines, IA 50309. If you do not, judgment by default may be rendered against you for the relief demanded in the Petition. This case has been filed in a county that utilizes electronic filing. General rules and information on electric filing are contained in Iowa Court Rules Chapter 16. Information regarding requirements related to the protection of personal information in court filings is contained in Iowa court Rules Chapter 16, division VI. You are notified that there will be a pretrial hearing on the Petition of Dissolution of Marriage before the Iowa District Court for Polk County at the Courthouse, in Des Moines, IA at 9:00 on the 1st day of December, 2017. If you require assistance of auxiliary aids or services to participate in court because of a disability, immediately call your district ADA coordinator at 515-286-3394. If you are hearing impaired, call Relay Iowa TTY at 1-800-735-2942. Date of second publication: September 15, 2017 Date of third publication: September 22, 2017.

NOTICE OF PROBATE OF WILL,
OF APPOINTMENT OF EXECUTOR,
AND NOTICE TO CREDITORS

The Iowa District Court
Polk County

Case No. ESPR072064

In the matter of the Estate of **Cheryl Eileen Sharp**, Deceased. To All Persons Interested in the Estate of Cheryl Eileen Sharp, Deceased, who died on or about July 30, 2017: You are hereby notified that on the August 21, 2017, the last will and testament of Cheryl Eileen Sharp, deceased, bearing date of the

July 21, 2017, was admitted to probate in the above named court and that Eric S. Vinsel was appointed executor of the estate. Any action to set aside the will must be brought in the district court of said county within the later to occur of four months from the date of the second publication of this notice or one month from the date of mailing of this notice to all heirs of the decedent and devisees under the will whose identities are reasonably ascertainable, or thereafter be forever barred. Notice is further given that all persons indebted to the estate are requested to make immediate payment to the undersigned, and creditors having claims against the estate shall file them with the clerk of the above named district court, as provided by law, duly authenticated, for allowance, and unless so filed by the later to occur of four months from the second publication of this notice or one month from the date of mailing of this notice (unless otherwise allowed or paid) a claim is thereafter forever barred. Dated August 21, 2017. **Eric S. Vinsel** Executor of Estate 151 Sweetbair Dr. Bloomington, IL 61701 **Steven C. Despotovich** #AT0002014 Attorney for Executor Wilson Degee Despotovich Riemenschneider & Rittgers, PLC 4200 University Ave, Suite 242 West Des Moines, IA 50266 Date of second publication: September 22, 2017.

OFFICIAL PUBLICATION
Des Moines, Iowa

The Greater Des Moines Sister Cities Commission met on August 8, 2017 at 5:00 PM. Members Present: Bair, Becker, Bowen, Lewis, Nowadzky, Patrick, Renda, Sherman, Spaine, Woods Minutes for July 11, 2017: Moved by Bowen to approve. Seconded by Becker. Motion carried. Financial Report: \$17.28 - printing June minutes in Business Record. Bowen moved to approve. Seconded by Becker. Motion carried. September 12, 2017 Commission meeting will be designated as the Commission's "Budget" meeting. Woods shared information related to the 2017 Sister Cities International (SCI) annual conference and that efforts to bring the 2019 SCI conference to Des Moines were once again unsuccessful. However, Blake has been asked to fill position of State Representative for Iowa. Spain reported delegation from Stavropol, Russia were unable to obtain visas in order to arrive in July. Meeting adjourned at 5:55 PM. Complete meeting summaries are posted at www.dmgov.org/government/boards/SisterCitiesCommission/Pages/default.aspx. Published in the Business Record on September 15, 2017.

Official Publication
Des Moines, Iowa

The ESS Finance Subcommittee held a meeting via teleconference on Tuesday, August 8, 2017. Members Present: Arlene Schauf, Jo Greiner, Kathy Jurries and Deb Kupka July 6, 2017 Meeting Summary: Motion was approved unanimously Bills as specified in the August BOA Accounts Payable table were reviewed. Bills included: Enterprise Iowa, \$7,800.58 and \$11,463.50; Conduent, \$5,219.08; Digital Business Solutions, \$945.87. Bills as specified in the August Fund 255 Accounts Payable tables were reviewed. Bills included: Enterprise Iowa, \$7,283.75 and \$3,434.69; CSI, \$6,859.06; Lightedge, \$3,072.90 and Iowa County Recorders, \$27,124.48. August 2017 Accounts Payable Tables: Motion was approved unanimously June 2017 and Quarterly Financial Reports: Motion was approved unanimously Bank of America Reserve Account Allocation: Motion was approved unanimously The meeting was adjourned at 9:37 AM. Complete meeting summaries are posted at www.iowalandrecords.org.

NOTICE OF APPOINTMENT
OF ADMINISTRATOR
AND NOTICE TO CREDITORS

The Iowa District Court
Polk County

Case No. ESPR071055

In The Estate Of **Helen Darlene Jones**, Deceased. To All Persons Interested in the Estate of Helen Darlene Jones, Deceased, who died on or about November 29, 2015: You are hereby notified that on the January 23, 2017, the undersigned was appointed administrator of the estate. Notice is hereby given that all persons indebted to the estate are requested to make immediate payment to the undersigned, and creditors having claims against the estate shall file them with the clerk of the above named district court, as provided by law, duly authenticated, for allowance, and unless so filed by the later to occur of four months from the second publication of this notice or one month from the date of the mailing of this notice (unless otherwise allowed or paid) a claim is thereafter forever barred. Dated January 23, 2017. **Melonie Carstensen** Administrator of the Estate 2935 Deer Run Avenue Macksburg, IA **Mark L. Smith**, ICIS PIN: 19383 Attorney for the Administrator Jordan, Oliver, Walters & Smith PC, POB 230 Winterset, IA 50273 Date of second publication: September 22, 2017

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